# RUNNING HEAD: CHALLENGE/THREAT STATES AND PERFORMANCE

1	The relationship between challenge and threat states and performance: A systematic review
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## Abstract

The biopsychosocial model of challenge and threat states specifies that these states engender 28 different physiological and behavioural responses in potentially stressful situations. This model has 29 30 received growing interest in the sport and performance psychology literature. The present 31 systematic review examined whether a challenge state is associated with superior performance than 32 a threat state. Across 38 published studies that conceptualised challenge and threat states in a 33 manner congruent with the biopsychosocial model, support emerged for the performance benefits of 34 a challenge state. There was, however, significant variation in the reviewed studies in terms of the 35 measures of challenge and threat states, tasks, and research designs. The benefits of a challenge 36 state on performance were largely consistent across studies using cognitive, physiological, and 37 dichotomous challenge and threat measures, cognitive and behavioural tasks, and direct 38 experimental, indirect experimental, correlational, and quasi-experimental designs. The results 39 imply that sports coaches, company directors, and teachers might benefit from trying to promote a 40 challenge state in their athletes, employees, and students, respectively. Future research could 41 benefit from a greater consensus on how best to measure challenge and threat states to help 42 synthesise the evidence across studies. Specifically, we recommend that researchers use both 43 cognitive and physiological measures and develop stronger manipulations for experimental studies. 44 Finally, future research should report sufficient information to enable risk of bias assessment. 45 **Keywords:** Motivated performance situation; biopsychosocial model; stress; cardiovascular

- 46 reactivity; demand resource evaluations
- 47

48 The relationship between challenge and threat states and performance: A systematic review Understanding individuals' responses to stress is key for optimising performance in contexts 49 including business, medicine, education, and sport. Although some models explain individuals' 50 51 successes and failures in terms of psychology or physiology, one increasingly popular theory 52 combines these perspectives. The biopsychosocial model (BPSM; Blascovich & Mendes, 2000) of challenge and threat (CAT) states built on Lazarus and Folkman's (1984) transactional theory of 53 54 stress and Dienstbier's (1989) theory of physiological toughness, and has been applied to contexts 55 as diverse as sport, education, and medicine (Moore, Wilson, Vine, Coussens, & Freeman, 2013; 56 Roberts, Gale, McGrath, & Wilson, 2015; Seery, Weisbuch, Hetenyi, & Blascovich, 2010). Across 57 these contexts, CAT states have been associated with different performance outcomes (e.g., Allen & 58 Blascovich, 1994; Blascovich, Seery, Mugridge, Norris, & Weisbuch, 2004), although some studies 59 have found non-significant or contradictory results (e.g., Feinberg & Aiello, 2010; Laborde, 60 Lautenbach, & Allen, 2015), and there is notable diversity in how CAT states have been measured and the research designs employed. To advance our understanding of the impact of CAT states on 61 62 performance, the consistency of findings across different methods, and to highlight important directions for future research, the current article reports a systematic review of the published 63 64 literature that utilised the BPSM as a theoretical framework.

65 Central to the BPSM is the assumption that CAT states only occur in motivated performance situations. Motivated performance situations are goal-relevant, evaluative, and potentially stressful, 66 requiring adequate active performance in order to ensure wellbeing and personal growth 67 68 (Blascovich & Mendes, 2000). Sport competitions, academic exams, and job interviews are typical 69 examples of such situations. Importantly, according to the BPSM, CAT states represent opposite 70 ends of a unidimensional continuum rather than two dichotomous states, allowing researchers to 71 examine relative (rather than absolute) differences in challenge and threat (i.e., greater vs. lesser 72 challenge or threat; Blascovich, 2008). This contrasts the earlier views of Lazarus and Folkman (1984), and other researchers (e.g., Skinner & Brewer, 2004), who considered CAT as independent 73

cognitive appraisals that can occur simultaneously. Although these other frameworks offer useful
insights, this review focused only on publications that examined CAT states in the unidimensional
manner hypothesised in the BPSM.

77 CAT states differ in terms of underlying cognitive evaluations and resulting physiological 78 responses, which are predicted to be linked (Blascovich & Mendes, 2000). According to the 79 BPSM, challenge states are characterised by the largely subconscious evaluation that one's personal 80 coping resources match or exceed situational demands. Physiologically, challenge states are 81 marked by increases in heart rate (HR) and cardiac output (CO), and decreases in total peripheral 82 resistance (TPR). This cardiovascular pattern is due to sympathetic adrenal medullary activation, 83 which causes epinephrine release, and dilation of the blood vessels. In contrast, threat states are 84 characterised by an evaluation that coping resources fall short of situational demands. Threat states are indexed by little change or small increases in HR, little change or minor decreases in CO, and 85 86 little change or small increases in TPR (Tomaka, Blascovich, Kelsey, & Leitten, 1993). This physiological response is due to additional activation of the pituitary-adrenocortical pathway, which 87 constricts blood vessels, causes cortisol release, and inhibits the effects of sympathetic-88 89 adrenomedullary activation (Blascovich & Mendes, 2000). Importantly, validation studies showed 90 that: a) cognitive CAT evaluations and physiological CAT responses were significantly correlated, 91 and b) cognitive CAT evaluations triggered physiological responses, not vice versa (Blascovich, 92 2008). These divergent CAT states are predicted to influence performance, with challenge states being related to superior performance than threat states. 93

The relevance of the BPSM to a range of contexts has led to considerable variation in the
tasks and performance outcomes examined across the literature. For example, studies have
examined the relationship between CAT states and cognitive performance in academic (Seery et al.,
2010), GRE word problem (Chalabaev, Major, Cury, & Sarrazin, 2009), and mental arithmetic
(Kelsey et al., 2000) tasks. Further, Blascovich et al. (2004) found that a cardiovascular CAT
index, measured during a pre-season speech about athletes' sports, predicted batting performance

100 during the season, with a challenge state linked to better performance than a threat state (i.e., more 101 runs). This initial evidence provided impetus for subsequent research involving behavioural tasks as varied as simulated surgery (Vine et al., 2013) and cricket batting (Turner et al., 2013). 102 103 This early research also led to the development of new theories that extended the predictions 104 of the BPSM (i.e., Theory of Challenge and Threat States in Athletes [TCTSA]; Jones, Meijen, McCarthy, & Sheffield, 2009; integrated framework of stress, attention, and visuomotor 105 106 performance; Vine, Moore, & Wilson, 2016). These theories suggest that CAT states could 107 influence performance through various mechanisms. For example, the TCTSA predicts that a threat 108 state may lead to more negative emotions, unfavourable interpretations of emotions, impaired 109 cognitive functioning, decision-making and anaerobic power, greater self-regulation, increased 110 reinvestment and avoidance coping, and less effective attention, which may in turn impair 111 performance (Jones et al., 2009). Further, Vine et al. (2016) argue that a threat state might deter 112 performance by disrupting attentional and visuomotor control, causing individuals to become distracted by less relevant (and potentially negative) stimuli at the expense of more important task-113 114 relevant cues. This is in keeping with the original mechanism proposed by Blascovich et al. (2004), who speculated that attentional resources might be diverted from the task at hand towards the 115 116 environment or themselves during a threat state. However, to date, relatively little research has 117 tested these potential mechanisms (e.g., Moore, Vine, Wilson, & Freeman, 2012). 118 With increasing interest in the BPSM, there has been greater diversity in the conceptualisation and measurement of CAT states. Indeed, while some authors have used self-119 120 report measures of demand and resource evaluations (e.g., Gildea, Schneider, & Shebilske, 2007), 121 others have used physiological indices computed from CO and TPR reactivity (i.e., change in CO

122 and TPR from baseline to post-instruction/task exposure; e.g., Blascovich et al., 2004). Although

123 both the cognitive evaluations and physiological responses accompanying CAT states are predicted

124 to influence performance, it is not known which has the strongest effect. Even within these

125 approaches, little consensus exists regarding standardised measurements. For example, both single-

126 and multi-item self-report measures of cognitive evaluations have been used to calculate either a ratio (e.g., demands divided by resources), or a difference score (e.g., resources minus demands). 127 Researchers have also differed in the timing and duration of baseline and post-instruction/task 128 129 exposure periods when recording cardiovascular data, and have used different methods to calculate 130 a single CAT index from CO and TPR reactivity (e.g., difference vs. residualised change scores). In addition to the diversity in the measurement of CAT states and the tasks employed, 131 132 studies have adopted different research designs. Some studies have employed experimental 133 designs, directly manipulating individuals into CAT states and observing performance. For 134 example, Moore and colleagues (2013) used verbal instructions to elicit CAT states before a golf 135 putting task, and found that the golfers in the challenge group outperformed those in the threat group (Moore, Wilson et al., 2013). Other experimental studies have indirectly manipulated CAT 136 137 states via an antecedent and then measured performance (e.g., resource appraisals; Turner, Jones, 138 Sheffield, Barker, & Coffee, 2014). Correlational studies have also been employed, with CAT states observed before a task and subsequently related to performance (e.g., Turner et al., 2013). 139 140 Finally, studies have used quasi-experimental designs, recording CAT states with continuous measures, and then splitting the sample into CAT groups before examining between-group 141 142 differences in performance (e.g., via median split; Gildea et al., 2007).

143 Given the increasing adoption of the BPSM for understanding performance variation during 144 stressful tasks, aligned with notable diversity in the conceptualisation of CAT states, performance 145 outcomes, and research designs employed, the primary aim of this systematic review was to 146 examine the pattern of associations between CAT states and performance outcomes. The secondary 147 aim was to examine the consistency of this pattern across different conceptualisations of CAT states 148 (i.e., cognitive evaluations vs. physiological responses vs. dichotomous groups), performance 149 outcomes (i.e., cognitive vs. behavioural tasks), and research designs (i.e., direct experimental vs. indirect experimental vs. correlational vs. quasi-experimental designs). Synthesising the current 150 evidence will provide crucial insight into the utility of the BPSM to explain performance variation 151

under stress, the impact of employing different methods, and highlight important directions andmethodological considerations for future research.

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#### Method

155 This systematic review was conducted in accordance with the Preferred Reporting Items for 156 Systematic reviews and Meta-Analyses guidelines (Moher, Liberati, Tetzlaff, & Altman, 2009). It involved four steps: (1) initial literature search (including selection of search terms, electronic 157 158 databases, and inclusion criteria), (2) screening based on title, (3) screening based on abstract, and 159 (4) screening based on full text. Two independent assessors completed each step, compared their records and discussed any disagreements. The assessors searched for relevant articles using the 160 161 following databases: MedLine, PsycINFO, and SPORTDiscus (combined in one search) and Web 162 of Science (in a separate search). The search terms were ("challenge and threat" AND "performance"). To be included, studies had to fulfil five inclusion criteria: (1) published in 163 164 English in a peer-reviewed academic journal, (2) report at least one empirical study, (3) conducted with healthy human participants, (4) conceptualise CAT in terms of a unidimensional continuum, 165 166 and (5) report at least one performance outcome and its association with at least one CAT measure, or dichotomous CAT groups that were compared on a CAT measure in a manipulation check. 167 168 To examine the consistency of the pattern of associations between CAT states and 169 performance within different conceptualisations of CAT states, performance outcomes and research 170 designs, we used Sallis, Prochaska, and Taylor's (2000) sum code classification. This classification focuses on the percentage of studies that demonstrate a statistically significant effect. Further, to 171 172 assess the quality and risk of bias in experimental and non-experimental studies, respectively, the 173 Cochrane Collaboration's tool for assessing risk of bias (Higgins & Altman, 2008) and the Risk of 174 Bias Assessment Tool for Nonrandomised Studies (Kim et al., 2013) were used. For experimental 175 studies, two independent assessors examined random sequence generation (were experimental conditions assigned randomly?), allocation concealment (could condition allocations have been 176 foreseen before/during enrolment?), blinding of participants and personnel (were participants and 177

178 researchers blind to the participants' allocated experimental condition?), blinding of outcome assessment (were outcome assessors blind to experimental condition?), incomplete outcome data 179 (were attrition/exclusion rates and reasons reported?), selective reporting (was there a possibility of 180 181 selective reporting?), and other sources of bias (Higgins & Altman, 2008). For non-experimental 182 studies, two independent assessors examined blinding of outcome assessment, incomplete outcome data, selective reporting, selection of participants (how adequate was the selection of participants?). 183 184 confounding variables (was there adequate consideration of confounders?), and intervention 185 (exposure) measurement (was there performance bias caused by inadequate measurement of 186 exposure?; Kim et al., 2013).

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#### **Results**

The initial search (conducted in December 2017) yielded 1107 unique results. After reviewing titles, 155 records remained. After reading abstracts, 59 records remained. After reviewing full-texts, 30 articles reporting 38 studies with a total of 3257 participants were identified and included in the review. Figure 1 illustrates the search and screening process. Inter-rater agreements in the second, third, and fourth step were 96.6%, 84.4%, and 84.7%. Disagreements were resolved through discussion between the assessors and a third member of the research team.

#### 194 General Study Characteristics

195 Table 1 presents the characteristics and main outcomes of the included studies. Sample 196 sizes ranged from 16 to 238 with a mean sample size of 85.7 participants (SD = 54.4). Most 197 samples contained both genders, but four samples were all male (Gildea et al., 2007; Laborde et al., 198 2015; Turner et al., 2013), and five samples were all female (Chalabaev et al., 2009; Chalabaev, 199 Major, Sarrazin, & Cury, 2012; Mendes, Blascovich, Hunter, Lickel, & Jost, 2007; Study 2, 200 Scheepers, 2017; Turner, Jones, Sheffield, & Cross, 2012). The average age in the 28 studies that 201 reported this statistic ranged from 11.0 to 36.3 years with an average mean of 22.5 years (SD = 4.9). 202 The remaining studies reported a mode age of 18 years (Quigley, Barrett, & Weinstein, 2002), a median of 28 years (Roberts et al., 2015), or no age statistic (Blascovich et al., 2004; Chalabaev et 203

al., 2009; Chalabaev et al., 2012; Feinberg & Aiello, 2010; Kelsey et al., 2000; Seery et al., 2010).
Most studies sampled university students, but others incorporated athletes, doctors, adolescents,
academic staff, and non-specified adults.

### 207 **Risk of Bias in Individual Studies**

208 Table 2 presents the risk of bias results. Interrater agreements were 84.1% and 85.8% for experimental and non-experimental studies, respectively. The assessors resolved disagreements in 209 210 discussions with a third member of the research team. In experimental studies, the lowest risk of 211 bias ratings emerged for "random sequence generation", "incomplete outcome data", and "other sources of bias", as 88.9%, 77.8%, and 100% of studies received a "low risk of bias" rating, 212 213 respectively. Unclear risk of bias was more apparent for "allocation concealment", "blinding of 214 participants and personnel", "blinding of outcome assessment", and "selective reporting", with 215 88.9%, 88.9%, 55.6%, and 100% of studies rated as "unclear risk of bias" respectively. The 216 assessors rated one study (5.6%) in the "incomplete outcome data" category as "high risk of bias". 217 In non-experimental studies, a low risk of bias ratings emerged for "blinding of outcome assessment", "incomplete outcome data", "confounding variables", and "intervention (exposure) 218 219 measurement", as 55.0%, 75.0%, 100%, and 100% of studies in these categories received a "low 220 risk of bias" rating, respectively. "Selective reporting" and "selection of participants" received mostly "unclear risk of bias" ratings (100% and 90.0%, respectively). The assessors rated two 221 222 studies (10.0%) in the "incomplete outcome data" category as "high risk of bias".

# 223 Association between CAT States and Performance

Of the 38 included studies, 28 (74%) found an effect on performance favouring a challenge state, although three of the observed effects were contingent on an interaction with another variable. The three interaction effects depended on solo status (performing alone or not; Study 1, White, 2008), performance goals (performance-avoidance or approach goal; Chalabaev et al., 2012), and integrative task structure (whether concessions on less important aspects of a negotiation tasks led to gains on more important aspects or not; Study 2, O'Connor, Arnold, & Maurizio, 2010). Of the

remaining 10 studies, one found an effect favouring a threat state (Study 1, Feinberg & Aiello, 2010), and nine found no significant effects (Chalabaev et al., 2009; Study 4, Feinberg & Aiello, 2010; Study 2, Gildea et al., 2007; Laborde et al., 2015; Mendes et al., 2007; Quigley et al., 2002; Rith-Najarian et al., 2014; Sammy et al., 2017; Turner et al., 2014). At least one effect size was reported in 24 studies, yielding 29 in total: 12 Cohen's *d* values ranging from 0.29 to 1.09, 15  $R^2$ values ranging from .06 to .61, one  $sr^2$  of .04, and one  $\eta_p^2$  of .12 (see Table 1). These reflected 11 small, 14 medium, and four large effect sizes (Cohen, 1992).

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#### Effects of cognitive, physiological, and dichotomous CAT measures on performance.

Table 3 lists the associations between CAT states and performance based on whether CAT was

analysed as a continuous cognitive, continuous physiological, or dichotomous variable. The

240 dichotomous category included studies that compared challenge and threat groups in the analysis,

regardless of whether the groups were created by an experimental manipulation or by a median split

of a continuous CAT measure. Studies that reported an association with performance of more than

243 one CAT measure are included in each relevant category; thus, the number of effects is 43.

244 Sixteen studies reported 17 analyses that examined the association between a cognitive CAT measure and performance. Thirteen analyses (76%) found a statistically significant effect favouring 245 a challenge state, with two effects contingent on interactions (Study 1, White, 2008; Chalabaev et 246 247 al., 2012). Four analyses found no significant effect (Chalabaev et al., 2009; Laborde et al., 2015; 248 Quigley et al., 2002; Rith-Najarian et al., 2014). Of the six effect sizes reported, three were small (Chalabaev et al., 2012; Moore, Young, Freeman, & Sarkar, 2017; Study 1, Moore, Wilson et al., 249 250 2013), two were medium (Study 1, O'Connor et al., 2010; Schneider, 2004), and one was large 251 (Vine et al., 2015). The majority of the cognitive CAT indices used self-report items from Tomaka and colleagues' (1993) cognitive appraisal ratio or Schneider's (2008) stressor appraisal scale to 252 253 create demand and resource evaluation scores. These scores were combined into a ratio (i.e., 254 demands divided by resources; e.g., Quigley et al., 2002) or a difference score (i.e., resources minus

255 demands; e.g., Chalabaev et al., 2012). However, some studies used single-item measures that assessed the degree to which participants felt challenged or threatened (e.g., Turner et al., 2012). 256 257 Eleven studies reported 12 analyses that examined the association between a physiological 258 CAT measure and performance. Eight (67%) found that a challenge cardiovascular response was 259 associated with better performance than the threat response (Blascovich et al., 2004; Moore et al., 2017; Scheepers, 2017; Scholl, Moeller, Scheepers, Nuerk, & Sassenberg, 2015; Seery et al., 2010; 260 261 Turner et al., 2013; Studies 1 and 2, Turner et al., 2012). Four analyses found no significant effect 262 (Mendes et al., 2007; Rith-Najarian et al., 2014; Seery et al., 2010; Vine, Freeman, Moore, 263 Chandra-Ramanan, & Wilson, 2013). Of the 10 effect sizes reported, five were small (Blascovich 264 et al., 2004; Moore et al., 2017; Scheepers, 2017; Scholl et al., 2015; Seerv et al., 2010), and five were medium (Scholl et al., 2015; Studies 1 and 2, Turner et al., 2012). The physiological CAT 265 index comprised a sum score of the changes in CO and TPR from baseline to a post-instruction (or 266 267 manipulation) period. These changes were determined by using difference scores in all studies in the "Physiological" group. However, two studies in the "Dichotomous" group used residualised 268 269 change scores (i.e., standardised residuals of a regression of post-instruction on baseline values, to control for differences in baseline values) to create the index (e.g., Moore et al., 2015; Moore, Vine, 270 Wilson, & Freeman, 2014). Both approaches typically weighted TPR reactivity negatively, so that 271 272 a greater value on the summed CAT index was more reflective of a challenge state. Finally, the 273 timing and duration of physiological data differed between studies. For example, some studies recorded five minutes of baseline data and one minute after giving task instructions, although they 274 275 often only used the final minute of the baseline period in the analyses (e.g., Moore et al., 2014). 276 Other studies measured five minutes of baseline data and two minutes of reactivity data during the 277 task, using mean values of the entire time periods (e.g., Blascovich et al., 2004). 278 Only 11 studies included both physiological and cognitive CAT indices, and only three of

these studies reported associations with performance for both indices<sup>1</sup> (Moore et al., 2017; Rith-

<sup>&</sup>lt;sup>1</sup> Chalabaev et al.'s (2009) study is not listed here despite reporting performance analyses for the cognitive and physiological variables (i.e., CO and TPR reactivity). This is because the physiological CAT variables were not

280 Najarian et al., 2014; Vine et al., 2013). Moore and colleagues (2017) found that both the cognitive and physiological CAT measures were related to performance. Rith-Najarian and colleagues (2014) 281 282 found that neither measure was related to performance. Vine and colleagues (2013) found that only 283 the cognitive CAT measure was related to performance, with a challenge state linked with better 284 performance. Further, only three of the studies that computed both cognitive and physiological CAT measures provided a correlation between the two indices<sup>2</sup> (Moore et al., 2017; Turner et al., 285 286 2013; Vine et al., 2013). Moore et al. (2017; r = .19) and Turner et al. (2013; r = .21) found no 287 significant correlation, whereas Vine et al. (2013) found a significant correlation during the baseline 288 test (r = .32), but not the pressurised test (r = -.11).

289 Fifteen studies created dichotomous groups, which were confirmed with a manipulation 290 check using a cognitive and/or physiological CAT measure. Ten (67%) studies found that the 291 challenge group significantly outperformed the threat group (Study 2, Feinberg & Aiello, 2010; 292 Studies 1 and 3, Gildea et al., 2007; Moore et al., 2012; Moore et al., 2014; Moore et al., 2015; Study 2, Moore, Wilson et al., 2013; Study 2, O'Connor et al., 2010; Scheepers, 2017), with one 293 294 effect contingent on an interaction (O'Connor et al., 2010). Furthermore, Feinberg and Aiello 295 (2010) reported three significant interaction effects between CAT instructions and experimenter 296 presence. However, they did not report whether challenge was related to better performance than 297 threat in any of the two experimenter presence conditions, comparing challenge with challenge, and 298 threat with threat across the two conditions instead. Four studies found no significant effect (Study 299 4, Feinberg & Aiello, 2010; Study 2, Gildea et al., 2007; Sammy et al., 2017; Turner et al., 2014), 300 and one study found that participants in the threat condition outperformed those in the challenge 301 condition, although it should be noted that the manipulation check in this study was only marginally 302 significant (Study 1, Feinberg & Aiello, 2010). Of the 16 effect sizes reported, six were small

combined into a single CAT index, which violated the inclusion criteria. However, it is noteworthy that this analysis did find challenge reactivity to be associated with better performance, supporting the contentions of the BPSM. <sup>2</sup> Two other studies provided associations between cognitive and physiological variables, but did not use a single physiological CAT index (Turner et al., 2012; Quigley et al., 2002). Turner et al. (2012) did not find any significant correlations of the user consistent with the PBSM in terms of direction. Ovidew et al. (2002) found

correlations, although the coefficients were consistent with the BPSM in terms of direction. Quigley et al. (2002) found a marginally significant association between cognitive CAT and CO, but not between cognitive CAT and TPR.

303 (Study 2, Gildea et al., 2007; Moore et al., 2014; Moore et al., 2017; Study 2, O'Connor et al.,

304 2010; Scheepers, 2017), seven were medium (Study 3, Gildea et al., 2007; Moore et al., 2012;

305 Study 2, Moore, Wilson et al., 2013; Schneider, 2004; Turner et al., 2014), and three were large

306 (Study 1, Feinberg & Aiello, 2010; Study 1, Gildea et al., 2007; Moore et al., 2015).

307 Effects of CAT states on cognitive and behavioural task performance. The performance
 308 tasks varied across studies, but could be placed into two main categories: Cognitive and

309 behavioural. Table 4 lists the studies in each category and their corresponding results.

310 Twenty studies reported 23 effects involving cognitive performance outcomes, of which

311 eight were mathematical (e.g., serial subtraction task; Kelsey et al., 2000). Examples of other tasks

312 included Stroop (Study 1, Turner et al., 2012), and word-finding (Mendes et al., 2007) tasks.

313 Fifteen (65%) analyses found that a challenge state was associated with superior performance,

314 although two of these effects were contingent on an interaction with another variable (Chalabaev et

al., 2012; Study 1, White, 2008). Seven effects were not significant, and one analysis found that

316 participants performed significantly better in the threat condition (Study 1, Feinberg & Aiello,

317 2010). Of the 15 effect sizes, four were small (Chalabaev et al., 2012; Scholl et al., 2015; Seery et

al., 2010), nine were medium (Study 3, Gildea et al., 2007; Schneider, 2004; Scholl et al., 2015;

319 Studies 1 and 2, Turner et al., 2012), and two were large (Study 1, Feinberg & Aiello, 2010; Study

320 1, Gildea et al., 2007).

321 Nineteen effects involved behavioural tasks such as golf putting (Moore et al., 2012; Moore et al., 2015; Study 2, Moore, Wilson et al., 2013), cricket batting (Turner et al., 2013), flight 322 323 simulation (Vine et al., 2015), and a medical selection practical (Roberts et al., 2015). Sixteen 324 (84%) effects favoured a challenge state, with one effect qualified by an interaction with another variable (Study 2, O'Connor et al., 2010). Three effects were not significant (Rith-Najarian et al., 325 326 2014; Sammy et al., 2017; Turner et al., 2014). Of the 15 effect sizes reported, six were small (Blascovich et al., 2004; Moore et al., 2014; Study 1, Moore, Wilson et al., 2013; Moore et al., 327 2017; Study 2, O'Connor et al., 2010), seven were medium (Moore et al., 2012; Study 2, Moore, 328

Wilson et al., 2013; Study 1, O'Connor et al., 2010; Turner et al., 2014; Studies 1 and 2, Turner et

al., 2012), and two were large (Moore et al., 2015; Vine et al., 2015).

Effects of CAT states on performance within different research designs. Four types of 331 332 research designs were used: (1) experiments that directly manipulated CAT states (explicitly 333 targeting CAT states), (2) experiments that indirectly manipulated CAT states (targeting another variable, including putative CAT antecedents), (3) correlational studies, and (4) quasi-experiments. 334 Table 5 lists the studies grouped by research design. Although the "dichotomous" group in Table 3 335 336 shares some studies with the "experimental (direct)" and "quasi-experimental" groups, the research 337 questions pertaining to Table 3 and Table 5 are different. Table 3 is about the type of CAT measure 338 and analysis, whereas Table 5 is about the type of research design.

339 Six studies reported experiments that directly manipulated participants into CAT states by 340 framing the task instructions consistent with either a challenge or threat state (i.e., perceptions of 341 task demands and personal coping resources). Four (67%) studies found that participants in the 342 challenge group performed significantly better than those in the threat group (Study 2, Feinberg & 343 Aiello, 2010; Moore et al., 2012; Study 2, Moore, Wilson et al., 2013), although one effect was qualified by an interaction (Study 2, O'Connor et al., 2010). One study found no significant effect 344 (Study 4, Feinberg & Aiello, 2010), and one study found that the threat group outperformed the 345 challenge group (Study 1, Feinberg & Aiello, 2010). Of the five effect sizes, one was small (Study 346 347 2, O'Connor et al., 2010), three were medium (Moore et al., 2012; Study 2, Moore, Wilson et al., 348 2013), and one was large (Study 1, Feinberg & Aiello, 2010).

Twelve studies reported experiments that indirectly manipulated CAT states by manipulating another variable such as resource appraisals (Turner et al., 2014), perceived effort and support (Moore et al., 2014), or interpretations of physiological arousal (Moore et al., 2015), and obtained different CAT responses between groups. Eight (67%) studies found that a challenge state was associated with superior performance, although one effect was contingent on an interaction (O'Connor et al., 2010). Four studies found no significant effect (Chalabaev et al., 2009; Mendes et

- al., 2007; Sammy et al., 2017; Turner et al., 2014). Of the six effect sizes reported, three were small
- 356 (Chalabaev et al., 2012; Moore et al., 2014; Scheepers, 2017), two were medium (Study 1,
- 357 O'Connor et al., 2010; Turner et al., 2014), and one was large (Moore et al., 2015).

358 Sixteen studies used a correlational design, correlating either a cognitive or physiological

359 CAT measure with performance. Of the 18 effects in this group, 14 (78%) showed a significant

360 association between CAT and performance, with a challenge state related to better performance.

- 361 Four analyses found no significant association (Laborde et al., 2015; Quigley et al., 2002; Rith-
- 362 Najarian et al., 2014; Seery et al., 2010). Of the 12 effect sizes reported, five were small

363 (Blascovich et al., 2004; Moore et al., 2017; Scholl et al., 2015; Seery et al., 2010), six were

medium (Study 2, Moore, Wilson et al., 2013; Scholl et al., 2015; Studies 1 and 2, Turner et al.,

365 2012), and one was large (Vine et al., 2015).

Finally, four studies used a quasi-experimental approach by dividing the sample into CAT
groups based on scores on a cognitive CAT measure. All four (100%) studies found that
participants in the challenge group performed significantly better than those in the threat group
(Gildea et al., 2007; Schneider, 2004). Of the six effect sizes reported, one was small (Study 2,
Gildea et al., 2007), four were medium (Study 3, Gildea et al., 2007; Schneider, 2004), and one was
large (Study 1, Gildea et al., 2007).

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### Discussion

373 For over two decades, the BPSM of CAT states has been used as a framework to understand variations in cognitive, physiological, and behavioural responses in motivated performance 374 375 situations (Blascovich & Mendes, 2000). The aim of this systematic review was to examine the 376 relationship between CAT states and performance, and the consistency of this relationship across 377 different CAT measures, performance tasks, and research designs. In 28 (74%) of the 38 studies, a 378 challenge state was related to better performance. Based on statistical significance, the relationship 379 between CAT states and performance was relatively consistent across different measures of CAT states (cognitive vs. physiological vs. dichotomous), performance outcomes (cognitive vs. 380

behavioural), and research designs (direct experimental vs. indirect experimental vs. correlational vs. quasi-experimental), although there were few studies in the direct experimental group. The common finding that individuals who exhibited a challenge state outperformed individuals who displayed a threat state, supports the predictions of the BPSM and holds relevance for sports psychologists, coaches, business managers, educators, and other professionals interested in optimising human performance.

387 The beneficial effect of a challenge state was generally consistent across different CAT 388 measures (i.e., cognitive vs. physiological vs. dichotomous). As such, the findings support the 389 prediction of the BPSM that CAT states occur on both a cognitive (i.e., underlying demand/resource 390 evaluations) and physiological (i.e., accompanying cardiovascular responses) level, and influence 391 performance. However, it is noteworthy that studies including the relationships between both CAT 392 measures and performance found an inconsistent pattern (e.g., Moore et al., 2017; Rith-Najarian et 393 al., 2014; Turner et al., 2013), implying that more research is needed to compare the two measures 394 as predictors of performance. In addition, although the BPSM predicts that different demand and 395 resource evaluations lead to distinct physiological responses (Blascovich, 2008), only three studies included both cognitive and physiological CAT measures and reported correlations among these 396 397 variables (Moore et al., 2017; Turner et al., 2013; Vine et al., 2013). Weak to moderate correlations 398 were reported in these studies, raising questions about whether demand and resource evaluations 399 trigger distinct cardiovascular responses, as proposed by the BPSM (Blascovich, 2008). Indeed, the 400 wider BPSM literature has also demonstrated weak to moderate links between cognitive and 401 physiological markers of CAT (e.g., Zanstra, Johnston, & Rasbash, 2010). 402 Studies that used a single cognitive measure of CAT states to dichotomise individuals into

403 CAT groups (e.g., via a median split) also tended to support the superiority of a challenge state
404 (e.g., Gildea et al., 2007). However, dichotomising CAT states is incongruent with the notion that
405 they represent opposite ends of a single bipolar continuum (Blascovich & Mendes, 2000). Further,
406 dichotomising a sample with a median split could lead to problems like loss of statistical power and

difficulty in comparing results between studies due to the different cut-off points employed (Altman
& Royston, 2006). Researchers should therefore consider whether it is appropriate to dichotomise
CAT measures and, if so, ensure that the study has sufficient power.

410 This review revealed notable diversity in the recording and calculation of cognitive and 411 physiological CAT measures. For instance, both single and multiple self-report items assessed 412 demand and resource evaluations (Schneider, 2008; Tomaka et al., 1993; Turner et al., 2013). In 413 addition, responses to these items were used to calculate a ratio (i.e., demands divided by resources; 414 e.g., Moore et al., 2012), or difference (i.e., resources minus demands; e.g., Moore et al., 2013) 415 score. Moreover, CO and TPR were reported as reactivity (e.g., Blascovich et al., 2004) or 416 residualised change scores (e.g., Moore et al., 2012). These values were often calculated by 417 averaging across different durations and time periods (e.g., final minute of baseline and first minute after receipt of task instructions. Moore et al., 2014: or final two minutes of baseline and first two 418 419 minutes of the task itself, Blascovich et al., 2004). The justifications for these variations were not 420 always clearly articulated and should be made more explicit in future research.

421 Although these variations did not appear to impact the findings, future research would benefit from adopting a more consistent approach in CAT measurement to facilitate the synthesis of 422 423 evidence across studies. If studies adopt different methods to measure CAT states, it is unclear 424 whether the observed relationships are due to CAT states themselves or the idiosyncratic 425 measurement processes (e.g., because self-report was employed rather than cardiovascular indices or a ratio vs. a difference score). Although we encourage future research to contrast the different 426 427 ways of measuring CAT states to empirically identify the optimal approach, we make the following recommendations based on the justifications provided in the current literature. Researchers should 428 429 use both cognitive evaluations and cardiovascular responses to measure CAT states, and further 430 examine their relationship and respective effects on performance. Given the limitations associated with single-item scales (e.g., lower relative precision than multi-item scales; McHorney, Ware, 431 Rogers, Raczek, & Lu, 1992), multi-item measures of demand and resource evaluations should be 432

433 employed (e.g., Schneider, 2008). The scores from these items should then be used to calculate a difference score, as ratio scores have been discouraged due to their highly nonlinear distribution 434 435 (Vine et al., 2013). When measuring the physiological indices of CAT states (i.e., CO and TPR 436 reactivity), researchers should use comparable time periods and indices. To ensure true resting 437 values are obtained, researchers should use the final minute of the baseline period (Sherwood, Allen, Kelsey, Lovallo, & van Doornen, 1990). Further, given the dynamic nature of CAT states 438 439 (i.e., reappraisal; Blascovich, 2008), researchers should utilise the first minute after task instructions 440 or of task exposure. While most research has employed difference scores rather than residualised 441 change scores, we recommend that researchers consult guidelines and use the approach most 442 suitable for their data (e.g., Burt & Obradovic, 2013). Finally, CO and TPR reactivity should be combined into a single CAT index, which is more in keeping with the unidimensional nature of 443 444 CAT states, increases reliability, and simplifies analyses (Seerv et al., 2010).

445 The risk of bias assessment showed that random sequence generation, incomplete outcome data, other sources of bias, blinding of outcome assessment, incomplete outcome data, confounding 446 447 variables, and intervention (exposure) measurement exhibited a low risk of bias across most studies. Allocation concealment, blinding of participants and personnel, blinding of outcome assessment, 448 449 selection of participants, and selective reporting often exhibited an unclear risk of bias. As only 450 three studies were rated as high risk of bias, the body of evidence appears to be of adequate quality 451 overall, but the findings highlight the importance of considering and reporting potential risks in future studies. For example, researchers should minimise missing physiological and outcome data, 452 453 ensure that performance assessors are naive to CAT data, and provide information about allocation 454 concealment, blinding of participants, personnel and outcome assessment, and selective reporting. 455 Based on statistical significance, there was a relatively consistent relationship between CAT 456 states and performance on behavioural and cognitive tasks. The notable difference in support for cognitive vs. behavioural tasks (see Table 4) could have been influenced by the included and 457

458 excluded studies. First, although Chalabaev et al. (2009) found that greater CO reactivity and lower

459 TPR reactivity were associated with better cognitive performance separately, the review excluded this study as no single physiological CAT index was reported. Second, Feinberg and Aiello's 460 (2010) three studies that manipulated participants into CAT groups using verbal instructions, found 461 462 inconsistent effects for CAT states on performance, one of which involved an only marginally 463 significant manipulation check. As well as being inconsistent with the notion that CAT states are a 464 continuum (Blascovich & Mendes, 2000), this approach averages data across CAT groups and 465 individuals who were not successfully manipulated into the required state might have attenuated the 466 results (i.e., individuals in the challenge group displaying a threat state, and vice versa; Turner et al., 2013). As such, the weaker effect on cognitive outcomes might have been caused by other 467 468 confounding statistical and methodological issues.

469 Studies that directly manipulated CAT states provided support for the superiority of a 470 challenge state, although only six studies utilised such a design. Four studies found that the 471 challenge group outperformed the threat group (Study 2, Feinberg & Aiello, 2010; Moore et al., 472 2012; Moore, Wilson et al., 2013; O'Connor et al., 2010), and two studies reported null or contradictory results (Studies 1 and 4, Feinberg & Aiello, 2010). Issues such as the strength and 473 effectiveness of the CAT manipulation instructions (as well as the limitations noted above) might 474 explain the heterogeneous results among Feinberg and Aiello's (2010) studies. For example, 475 476 Feinberg and Aiello read instructions aloud to participants, whereas Moore et al. (2012, 2013) 477 delivered standardised instructions from memory more directly to participants. Researchers employing experimental designs should report the methods used to manipulate participants into 478 479 CAT states and use both cognitive and physiological CAT measures as manipulation checks, as the 480 two measures could yield divergent results.

Although two theoretical models (Jones et al., 2009; Vine et al., 2016) have proposed
several potential mechanisms through which CAT states might influence performance, only three
studies included in the review explicitly tested mediation (Moore et al., 2012; Moore, Wilson et al.,
2013 study 2; Vine et al., 2013). Of these studies, only one study reported statistically significant

485 mediation (Moore et al., 2012), with the findings suggesting that CAT states influenced golf-putting performance primarily via kinematic variables and not through emotional, attentional, or 486 physiological pathways. Despite this limited evidence for significant mediating processes, studies 487 488 have reported that CAT states are associated with different emotional, attentional, and physiological 489 responses, with a challenge state linked with less cognitive anxiety, more optimal visual attention, 490 and less muscle activity (Moore et al., 2012; Moore, Wilson et al., 2013 study 2; Vine et al., 2013). 491 It is vital for research to continue exploring these and other potential underlying mechanisms to 492 better understand how a challenge state facilitates performance. In particular, research should test 493 the attentional mechanisms outlined by Vine et al. (2016), and examine whether a threat state 494 increases the influence of the stimulus-driven system and draws attention away from task-relevant 495 to less relevant (and potentially negative) stimuli, resulting in suboptimal performance.

496 Several issues emerged as limitations to the present review. First, a meta-analysis may have 497 provided additional information about the strength of the relationship between CAT states and 498 performance. However, this was not feasible due to the substantial variability in methodologies 499 adopted across studies. The variability across studies also hindered the ability to clearly delineate 500 how strongly the effects were influenced by the CAT measure, task, or research design. Second, as 501 this review only included published studies, publication bias might have influenced its results. 502 Third, the sum codes used in Tables 3, 4, and 5 (adopted from Sallis et al., 2000) use arbitrary cut-503 off points and refer to patterns of statistical significance, which do not take into account effect sizes. 504 Finally, while the research team categorised tasks as either cognitive or behavioural, many tasks 505 required both cognitive input and behavioural execution. For example, golf putting requires 506 cognition to determine the optimal direction and behavioural control to execute the motor skill.

507 This review highlights key directions for future research. Given that a challenge state 508 facilitates performance, it is important to identify factors that elicit a challenge state to aid the 509 development of theory and effective interventions. While some antecedents proposed by the BPSM 510 (e.g., required effort and support; Moore et al., 2014) and TCTSA (e.g., control, self-efficacy, and

achievement goals, Turner et al., 2014) have been investigated, research should examine other
possible antecedents (e.g., danger, uncertainty, familiarity, knowledge, skills, abilities; Blascovich,
2008). Further, although some interventions have received attention (e.g., arousal reappraisal,
Moore et al., 2015), research should examine other interventions aimed at promoting a challenge
state. Finally, the longitudinal (and likely reciprocal) relationship between CAT states and
performance should be explored.

517

# Conclusion

518 To conclude, a challenge state was related to better performance than a threat state in 74% 519 of studies. The quality of the included studies was generally good, although the risk of bias 520 assessment identified some areas for improvement (e.g., minimise data loss). This association 521 between CAT states and performance was relatively consistent across cognitive, physiological, and 522 dichotomous CAT variables; cognitive and behavioural tasks; and direct experimental, indirect 523 experimental, correlational, and quasi-experimental designs. Future research would benefit from a 524 more consistent approach to CAT measurement (e.g., multi-item self-report measures of cognitive 525 evaluations), to reduce ambiguity and aid the synthesis of results across studies. Furthermore, researchers should develop challenge-promoting interventions to optimise the performance of 526 527 individuals across a range of domains (e.g., sport, academia, business, and medicine).

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and

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# RUNNING HEAD: CHALLENGE/THREAT STATES AND PERFORMANCE

# Table 1

# Summary of Included Studies

Reference	Authors, Year	Ν	Design	Population	Mean age	CAT	Main Performance	Results	Effect
Number					(years)		Measures		Sizes
1	Blascovich, Seery,	27	CR	Baseball and softball	N/A	Р	Baseball and softball	CAT index related to runs created during	$R^2 = .11$
	Mugridge, Norris &			student athletes			season performance	season; (challenge > threat)	
	Weisbuch, 2004						(runs created)		
2	Chalabaev, Major, Cury	27	EX - performance	Female	N/A	P, C	Multiple-choice score	Self-reported challenge was unrelated to	N/A
	& Sarrazin, 2009		goal	undergraduates			on GRE word	performance	
							problems	CO and TPR were related to performance,	
								but only examined separately (no CAT	
								index)	
3	Chalabaev, Major,	58	EX - Performance	Female psychology	N/A	С	Score on math word	For those participants who received a	$R^2 = .06$
	Sarrazin & Cury, 2012		goal (approach,	undergraduates			problems from GRE	performance avoidance goal, challenge	
			avoidance, control)				practice book	was associated with better performance	
								than threat	
4	Feinberg & Aiello, 2010 <sup>3</sup>	91	EX - CAT appraisal	Undergraduates	N/A	C, DC	Mental arithmetic	Threat group outperformed challenge	<i>d</i> = 0.85
							score	group	
		238	EX - CAT appraisal		N/A	C, DC	Mental arithmetic	Challenge group outperformed threat	N/A
							score	group	
		54	EX - CAT appraisal		N/A	C, DC	Anagram task score	No significant difference between groups	N/A
5	Gildea, Schneider &	54	QE	Adults and	22.5	C, DC	Space Fortress (total	Challenge associated with higher scores	<i>d</i> = 1.09
	Shebilske, 2007	154	QE	adolescents (all male	19.9	C, DC	scores; used in all	than threat across three experiments (not	<i>d</i> = 0.29
		48	QE	in studies 1 and 3)	24.1	C, DC	studies)	significant in experiment 2)	<i>d</i> = 0.65

<sup>&</sup>lt;sup>3</sup> Studies 1, 2, and 4 from this publication were included in the systematic review. Study 3 was not included because it did not report the results of the main effect comparison between the CAT conditions.

6	Kelsey et al., 2000	162	CR	Psychology undergraduates	N/A	С	Three arithmetic tasks (number of responses, arithmetic errors)	Number of responses inversely correlated with pre-task evaluations (challenge > threat) Arithmetic errors positively correlated with pre-task evaluations	N/A N/A
7	Laborde, Lautenbach & Allen, 2015	96	CR	Male sport science students	24.8	С	Concentration grid exercise (consecutive numbers clicked in two minutes)	CAT not significantly related to visual search task performance	N/A
8	Mendes, Blascovich, Hunter, Lickel & Jost, 2007	47	EX - 2x2 (confederate ethnicity x confederate accent)	Female students	19.6	Р	Word-finding task (number and accuracy of responses)	No significant effect of CAT index on performance in a mediation model (marginally significant trend was found)	N/A
9	Moore, Vine, Freeman & Wilson, 2013	30	EX - training (quiet eye, technical)	Undergraduates without golf putting experience	19.7	С	Golf putting (mean radial error)	Evaluations mediated the relationship between group and mean radial error (challenge associated with smaller radial error than threat)	N/A
10	Moore, Vine, Wilson & Freeman, 2012	127	EX – CAT appraisal	Undergraduates without golf putting experience	19.5	P, C, DC	Golf putting (mean radial error)	Lower mean radial error in challenge group	<i>d</i> = 0.69
11	Moore, Vine, Wilson & Freeman, 2014	120	EX - 2x2 (effort x support)	Undergraduates	21.6	P, C, DC	Laparoscopic surgery completion time	Low effort group (challenged) outperformed high effort group (threatened)	$\eta^2_p = .12$
12	Moore, Vine, Wilson & Freeman, 2015	50	EX - Arousal reappraisal	Participants without golf putting experience	20.2	P, DC	Golf putting (mean radial error)	Arousal reappraisal group was more challenged and performed more accurately (lower error)	<i>d</i> = 0.93
13	Moore, Wilson, Vine, Coussens & Freeman, 2013	199	CR	Competitive golfers	36.3	С	Golf competition performance	Challenge evaluations were associated with superior competition performance than threat evaluations	$R^2 = .09$
		60	EX – CAT appraisal	Experienced golfers	22.9			Challenge group holed higher percentage	<i>d</i> = 0.63

						Р, С,	Golf putting (putts	of putts than threat group	
						DC	holed, performance	Challenge group had lower error than	d = 0.70
						De	error)	threat group	<i>u</i> = 0.70
14	Moore, Young, Freeman	100	CR	Participants engaging	21.9	P, C	Dart-throwing task	Physiological CAT index and cognitive	$R^2 = 0.08$
14	& Sarkar, 2017	100	CK	in club or university	21.9	г, с	Dait-throwing task	CAT evaluations related to dart throwing	$R^{2} = 0.08$ $R^{2} = 0.11$
	& Sarkar, 2017			•				performance (challenge > threat)	K = 0.11
15	O'Common Armold &	120	EV	level sports	24.9	C			D2 16
15	O'Connor, Arnold &	138	EX - academic	Undergraduates	24.8	С	Negotiation task score	Threat associated with lower negotiation	$R^2 = .16$
	Maurizio, 2010		focus					outcomes than challenge	
		196		Undergraduates	22.2	C, DC	Negotiation task score	Challenge group scored better negotiation	d = 0.32
			EX - 2x2 (CAT					outcome than threat group in the	
			appraisal x task					integrative task structure condition only -	
			structure)					no main effect	
16	Quigley, Barrett &	74	CR	Psychology	18 (mode)	P, C	Four verbal mental	No relation between cognitive evaluations	N/A
	Weinstein, 2002			undergraduates			arithmetic tasks	and performance (number of attempts	
							(attempts, number	made, percentage correct responses)	
							correct)	No analysis reported for physiological	
								data	
17	Rith-Najarian,	79	CR	Adolescents	14.70	P, C	Independently rated	No relation between physiological and	N/A
	McLaughlin, Sheridan &						speech performance	cognitive measures of CAT and	
	Nock, 2014							performance before task	
18	Roberts, Gale, McGrath	94	CR	Doctors	28 (median)	С	Overall station	CAT predicted station performance	N/A
	& Wilson, 2015						performance score	(threat < challenge)	
19	Sammy et al., 2017	54	EX – Arousal	Undergraduates	21.7	Р, С,	Dart throwing task	Arousal reappraisal group more	N/A
			reappraisal			DC	-	challenged on physiological index and	
			••					evaluations, but not better on dart	
								throwing task	
20	Scheepers, 2017	103	EX – 2x2 (Group	Female	21	P, DC	Pattern recognition	CAT index negatively correlated with	$R^2 = 0.07$
-	······································		status x group	undergraduates		, –	task	performance (higher challenge – lower	0.07
			legitimacy)	andorgraduates				response times)	
			regittinuey)					response amos)	NT/ A

N/A

								and outperformed low status group	
21	Schneider, 2004	59	QE	Undergraduates	21	C, DC	Mental arithmetic	Threat group gave fewer responses	<i>d</i> = -0.78
							performance	Threat group made more errors	<i>d</i> = 0.53
							(responses, errors)	CAT predicted percent correct (threat <	<i>r</i> =33
								challenge)	
22	Schneider, Rench, Lyons	152	CR	Psychology	20.3	С	Mental arithmetic	Cognitive evaluations were negatively	N/A
	& Riffle, 2012			undergraduates			score (responses and	related with performance (threat <	
							accuracy)	challenge)	
23	Scholl, Moeller,	50	CR	Undergraduates	20.0	Р	Number bisection	Physiological CAT index was negatively	$R^2 = .21$
	Scheepers, Nuerk &						task <sup>4</sup> errors made	related with number of errors made in all	$R^2 = .20$
	Sassenberg, 2015							task conditions (challenge associated with	$R^2 = .11$
								less errors than threat)	$R^2 = .16$
24	Seery, Weisbuch, Hetenyi	95	CR	Undergraduates	N/A	Р	University course	Cardiovascular CAT (academic interests	$sr^2 = .04$
	& Blascovich, 2010						grades	speech) predicted course grades	
								(challenge > threat)	
								No association found for general test	N/A
								taking speech	
25	Turner, Jones, Sheffield,	46	EX - resource	Undergraduates and	21.7	P, DC	Bean bag throwing	Performance not significantly higher in	d = 0.50
	Barker & Coffee, 2014		appraisals	academic staff			score	challenge group	
26	Turner, Jones, Sheffield	25	CR	Academic staff	34.0	P, C	Modified Stroop	Cardiovascular challenge responses	$R^2 = .16$
	& Cross, 2012			members			accuracy and latency	predicted superior performance over	
		21	CR	Female netball	21.1	Р, С	Netball shooting score	threat responses in both studies	$R^2 = .14$
				players					
27	Turner et al., 2013	42	CR	Male elite-level	16.5	Р, С	Cricket batting task	Physiological CAT associated with	N/A
				cricketers			(runs awarded by	batting performance (challenge > threat)	
							coaching staff)	Cognitive evaluations not associated with	N/A
								performance	

High status group was more challenged

<sup>&</sup>lt;sup>4</sup> Analyses were only provided for each of the four sub-conditions of the number bisection task. The authors did not report on a total performance score. Thus, four values are reported in the "Effect Sizes" column.

28	Vine, Freeman, Moore,	52	CR	Final-year medical	20.5	P, C	Laparoscopic surgery	Cognitive evaluations associated with	N/A
	Chandra-Ramanan &			students			task completion time	performance under pressure (challenge >	
	Wilson, 2013							threat)	
								Relationship not mediated by	N/A
								physiological CAT index	
29	Vine et al., 2015	16	CR	Active pilots	34.8	С	Flight simulator	Challenge evaluation associated with	$R^2 = .61$
							metrics	better performance than threat	
30	White, 2008	128	EX - Solo status	Undergraduates	19.1	С	Math test scores	Challenge associated with higher math	N/A
			manipulation					test scores than threat	
							Recall task score	Challenge was only associated with better	N/A
								performance than threat under solo status.	
		90	EX - Solo status		19.5	С	Math test score	Challenge associated with higher math	N/A
			manipulation					test scores than threat	

*Note.* CAT = Challenge and threat variables recorded, CR = Correlational, DC = Dichotomous (challenge group vs. threat group), EX = Experimental, QE = Quasi-experimental, C = Cognitive, P = Physiological.

# Table 2

# Risk of Bias Assessment Results

Experimental S		Random Sequence Generation	Allocation Concealment	Blinding of Participants and	Blinding of Outcome Assessment	Incomplete Outcome Data	Selective Reporting	Other Sources of Bias
Reference Nur	nber			Personnel				
2		Low	Unclear	Unclear	Unclear	Low	Unclear	Low
3		Low	Unclear	Unclear	Unclear	Low	Unclear	Low
4	Study 1	Low	Unclear	Unclear	Low	Low	Unclear	Low
	Study 2	Low	Unclear	Unclear	Low	Low	Unclear	Low
	Study 3	Unclear	Unclear	Unclear	Low	Low	Unclear	Low
8		Low	Low	Low	Unclear	Unclear	Unclear	Low
9		Low	Unclear	Unclear	Unclear	Low	Unclear	Low
10		Low	Unclear	Unclear	Unclear	Low	Unclear	Low
11		Low	Unclear	Unclear	Unclear	Low	Unclear	Low
12		Low	Unclear	Unclear	Unclear	Unclear	Unclear	Low
13	Study 2	Low	Unclear	Unclear	Unclear	Low	Unclear	Low
15	Study 1	Low	Unclear	Unclear	Low	Low	Unclear	Low
	Study 2	Low	Unclear	Unclear	Low	Low	Unclear	Low
19	•	Low	Unclear	Unclear	Unclear	Low	Unclear	Low
20		Low	Low	Low	Low	Unclear	Unclear	Low
25		Low	Unclear	Unclear	Unclear	High	Unclear	Low
30	Study 1	Unclear	Unclear	Unclear	Low	Low	Unclear	Low
	Study 2	Low	Unclear	Unclear	Low	Low	Unclear	Low
Non-experime	ntal Studies	5						
1		Blinding of	Incomplete	Selective	Selection of	Confounding	Intervention	
		Outcome	Outcome	Reporting	Participants	Variables	(Exposure)	
		Assessment	Data	1 0	I		Measurement	
1		Low	Unclear	Unclear	Unclear	Low	Low	
5	Study 1	Low	Low	Unclear	Unclear	Low	Low	
	Study 2	Low	Low	Unclear	Unclear	Low	Low	
	Study 3	Low	Low	Unclear	Unclear	Low	Low	
6		Unclear	Low	Unclear	Unclear	Low	Low	
7		Low	Low	Unclear	Unclear	Low	Low	
13	Study 1	Low	Low	Unclear	Unclear	Low	Low	
14		Low	Low	Unclear	Unclear	Low	Low	
		Unclear	Low	Unclear	Unclear	Low	Low	
16		Unclear	Low	Unclear	Unclear	Low	Low	
					Low	Low	Low	
17		Low	Low	Unclear	LOW	LUW	LOW	
17 18			Low High	Unclear Unclear	Unclear	Low	Low	
17 18 21		Low						
17 18 21 22		Low Unclear	High	Unclear	Unclear	Low	Low	
16 17 18 21 22 23 24		Low Unclear Unclear	High Low Unclear	Unclear Unclear	Unclear Unclear	Low Low	Low Low	
17 18 21 22 23	Study 1	Low Unclear Unclear Low	High Low	Unclear Unclear Unclear Unclear	Unclear Unclear Unclear	Low Low Low	Low Low Low Low	
17 18 21 22 23 24	Study 1 Study 2	Low Unclear Unclear Low Unclear	High Low Unclear High	Unclear Unclear Unclear	Unclear Unclear Unclear Unclear	Low Low Low Low	Low Low Low	
17 18 21 22 23 24 26	Study 1 Study 2	Low Unclear Unclear Low Unclear Low Unclear	High Low Unclear High Low Low	Unclear Unclear Unclear Unclear Unclear Unclear	Unclear Unclear Unclear Unclear Unclear Unclear	Low Low Low Low Low Low	Low Low Low Low Low Low	
17 18 21 22 23 24	2	Low Unclear Unclear Low Unclear Low	High Low Unclear High Low	Unclear Unclear Unclear Unclear Unclear	Unclear Unclear Unclear Unclear Unclear	Low Low Low Low Low	Low Low Low Low Low	

*Note*. For the "Reference Number" column coding, please consult the corresponding column in Table 1.

Table 3

			Percentag Supportin			
CAT Variable	Reference Number	Number of Effects	Positive	Negative	None	Sum Code
Cognitive	<ul> <li>2, 3, 6, 7, 9, 13, 14, 15,</li> <li>16, 17, 18, 22, 27, 28,</li> <li>29, 30</li> </ul>	17	76	0	24	++
Physiological	- 1, 8, 14, 17, 20, 23, 24, 26, 27, 28	12	67	0	33	++
Dichotomous	- 4, 5, 10, 11, 12, 13, 15, 19, 20, 21, 25	15	67	7	27	++

# Effects on Performance of Cognitive, Physiological, and Dichotomous CAT Variables

*Note.* Percentages are rounded to integers so do not always total 100. The "Sum Code" was adapted from Sallis, Prochaska, and Taylor (2000): "0" indicates that 0 - 33% of the supported an association, "?" indicates that 34 - 59% of the studies supported the association, and "+" indicates that 60% or more of the studies supported the association. Codes are doubled ("??", "00", or "++" when four or more studies supported the association/lack of association). For the "Reference Number" column coding, please consult the corresponding column in table 1.

# Table 4

			Percentage of Effects Supporting the Association				
Performance Outcome	Reference Number	Number of Effects	Positive	Negative	None	Sum Code	
Cognitive	- 2, 3, 4, 5, 6, 7, 8, 16, 20, 21, 22, 23, 24, 26, 30	23	65	4	30	++	
Behavioural	- 1, 9, 10, 11, 12, 13, 14, 15, 17, 18, 19, 25, 26, 27, 28, 29	19	84	0	16	++	

# Effects of CAT States on Cognitive and Behavioural Task Performance

*Note.* Percentages are rounded to integers so do not always total 100. The "Sum Code" was adapted from Sallis et al. (2000): "0" indicates that 0 - 33% of the supported an association, "?" indicates that 34 - 59% of the studies supported the association, and "+" indicates that 60% or more of the studies supported the association. Codes are doubled ("??", "00", or "++" when four or more studies supported the association/lack of association). For the "Reference Number" column coding, please consult the corresponding column in table 1.

# Table 5

			Percentage of Effects Supporting the Association			
Research Design	Reference Number	Number of Effects	Positive	Negative	None	Sum Code
Experimental (direct)	- 4, 10, 13, 15	6	67	17	17	++
Experimental (indirect)	- 2, 3, 8, 9, 11, 12, 15, 19, 20, 25, 30	12	67	0	33	++
Correlational	<ul> <li>1, 6, 7, 13, 14, 16, 17,</li> <li>18, 22, 23, 24, 26, 27,</li> <li>28, 29</li> </ul>	18	78	0	22	++
Quasi- Experimental	- 5,21	4	100	0	0	++

# Effects of CAT States on Performance Within Different Research Designs

*Note.* Percentages are rounded to integers so do not always total 100. The "Sum Code" was adapted from Sallis et al. (2000): "0" indicates that 0 - 33% of the supported an association, "?" indicates that 34 - 59% of the studies supported the association, and "+" indicates that 60% or more of the studies supported the association. Codes are doubled ("??", "00", or "++" when four or more studies supported the association/lack of association). For the "Reference Number" column coding, please consult the corresponding column in table 1.

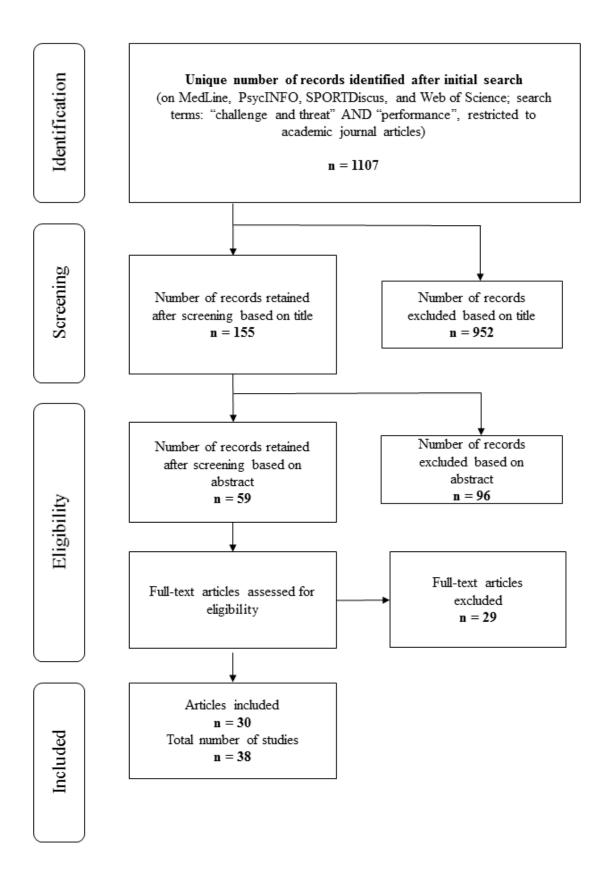


Figure 1. Systematic review search and screening procedure.