# ESTIMATING MODE EFFECTS FROM A SEQUENTIAL MIXED-MODE EXPERIMENT USING STRUCTURAL MOMENT MODELS

BY PAUL S. CLARKE<sup>1, a</sup> AND YANCHUN BAO<sup>2, b</sup>

<sup>1</sup>Institute for Social & Economic Research, University of Essex, <sup>a</sup>pclarke@essex.ac.uk <sup>2</sup>Department of Mathematical Sciences, University of Essex, <sup>b</sup>ybaoa@essex.ac.uk

Until recently, the survey mode of the household panel study Understanding Society was mainly face-to-face interview, but it has now adopted a mixed-mode design where individuals can self-complete the questionnaire via the web. As mode is known to affect survey data, a randomized mixedmode experiment was implemented during the first year of the two-year Wave 8 fieldwork period to assess the impact of this change. The experiment involved a sequential design that permits the identification of mode effects in the presence of nonignorable nonrandom mode selection. While previous studies have used instrumental variables regression to estimate the effects of mode on the means of the survey variables, we describe a more general methodology based on novel structural moment models that characterizes the overall effect of mode on a survey by its effects on the moments of the survey variables' joint distribution. We adapt our estimation procedure to account for nonresponse and complex sampling designs and to include suitable auxiliary data to improve inference and relax key assumptions. Finally, we demonstrate how to estimate the effects of mode on the parameter estimates of generalized linear models and other exponential family models when both outcomes and predictors are subject to mode effects. This methodology is used to investigate the impact of the move to web mode on Wave 8 of Understanding Society.

**1. Introduction.** The term survey mode is used in survey research to refer to way in which the survey data are collected. The survey mode of *Understanding Society*: the U.K. Household Longitudinal Study (UKHLS) and its predecessor, the British Household Panel Survey (BHPS), has predominantly been the face-to-face interview. However, UKHLS has now followed other major surveys by introducing a mixed-mode design where participants have the option of choosing web mode (ISER (2018), pages 45–46).

A potential drawback of this change is that survey mode is known to affect the sample distribution of, and nonresponse pattern among, the survey variables. Whether the impact is positive or negative in terms of measurement error depends on the nature of the variable: web mode is hypothesized to reduce measurement error for questions for which the presence of an interviewer could lead to social desirability, positivity or disclosure bias, but to increase it for complex questions where the absence of an interviewer could lead to bias due to *satisficing* or presentation effects (Jäckle, Roberts and Lynn (2010), D'Ardenne et al. (2017)).

The effect of mode on the collected data is a special case of causal effect that contrasts the observed measurement with what would have been measured had the survey been administered using a different mode (Vannieuwenhuyze, Loosveldt and Molenberghs (2010)). In mixed-mode surveys, where participants are able to choose the survey mode they prefer, the difference between the group of participants who were administered the survey in one mode and the group who were administered it in another will generally be a biased estimate of the

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mode effect because of nonrandom selection, which arises if there are systematic differences between the characteristics of the two groups.

In this paper we develop a general methododology for estimating mode effects from mixed-mode surveys in the potential presence of nonignorable nonrandom selection, and apply it to data from UKHLS Wave 8. Nonignorable selection is driven by unobserved confounding variables, the effects of which cannot be adjusted for using standard covariate-adjustment methods. The method instead requires an instrumental variable (IV) to identify the mode effect (Angrist, Imbens and Rubin (1996)). An IV is available from the sequential mixed-mode experiment implemented at UKHLS Wave 8 in which households were initially randomized to face-to-face or web mode, but individual household members could noncomply with the household randomization. While such noncompliance could also lead to nonignorable selection, the initial randomization is a credible IV that can be used to identify mode effects.

IV regression, based on two-stage least squares (Wooldridge (2010), Chapter 6), has already been used to estimate the effects of mode on survey variable *means* (e.g. Jäckle, Gaia and Benzeval (2017), page 20). However, we have more general aims: Aim A is to estimate the effect of mode on the *distribution* of the survey variables, not just the mean; and AimB is to estimate the effect of mode on the parameter estimates of statistical models, such as linear and logistic regression, when both outcomes and predictors are subject to mode effects.

For Aim A, Vannieuwenhuyze (2015) suggested characterizing the overall effect of mode on the survey data by the effects of mode on the different moments of the survey variables' joint distribution. He devised estimators of the effects of mode on variances, covariances and correlations from data collected using a *restricted* sequential design in which those randomized to one of the modes cannot noncomply. We generalize this approach by extending the family of structural mean models (Robins (1994)) to create a family of *structural moment models*, which include novel structural variance models, structural covariance models and multivariate models for categorical variables, with which we can perform IV estimation of mode effects on arbitrary moments of a joint distribution. We show how all mode effects within this framework can be estimated using the generalized method of moments (GMM), and adapt GMM to adjust for nonresponse bias and the effects of complex sampling designs, such as that used by UKHLS.

A further advantage of this framework is that it makes explicit the assumptions required to handle mode-effect heterogeneity, that is, where the effect of mode is different for each sample member. In the presence of heterogeneity, IVs generally only identify bounds on mode effects unless the analyst is prepared to make further assumptions or incorporate additional data (Hernán and Robins (2020), Chapter 16). The specification of structural moment models makes clear that mode effects are point identified by the *no effect modification* assumption. As such, we further adapt our GMM estimator to incorporate auxiliary data from a single-mode survey of the same population to relax this requirement, and use the single-mode data available from UKHLS Wave 8 to assess the impact of no effect modification on the results of our application.

Finally, for Aim B we consider the important problem of estimating the effect of mode on the estimates of parametric statistical models when both outcome and covariates are subject to mode effects. Park, Kim and Park (2016) devised a method based on *fractional imputation* to do this. We propose and apply an alternative approach, again based on generalizing an approach suggested by Vannieuwenhuyze (2015), in which estimates of mode effects on the sufficient statistics obtained using the structural moment models are combined to estimate mode effects on the parameter estimates from exponential family and generalized linear models.

#### 2. Mode effects.

2.1. Survey measurement. Let  $\mathbf{Y}_i$  represent the values of the survey variables recorded for sample member *i*. To represent the effect of mode on the measurement of these variables, we define the pair of potential mode outcomes  $\mathbf{Y}_{0i}$  and  $\mathbf{Y}_{1i}$  (Vannieuwenhuyze, Loosveldt and Molenberghs (2010), Kolnenikov and Kennedy (2014)). The first ( $\mathbf{Y}_{0i}$ ) contains the values, which will be recorded for individual *i* if the survey is administered in face-to-face mode, and the second ( $\mathbf{Y}_{1i}$ ) contains the values which will be obtained if web mode is used. In practice, only one of the potential mode outcomes is observed: if  $D_i \in \{0, 1\}$  indicates the mode chosen by individual *i* ( $D_i = 0$  if *i* chooses face-to-face,  $D_i = 1$  if web), then the observed data are  $\mathbf{Y}_i = (1 - D_i)\mathbf{Y}_{0i} + D_i\mathbf{Y}_{1i}$ .

The principal focus of this application is on the effect of introducing web mode to the study. This involves comparing the observed distribution of the survey variables,  $F(\mathbf{Y})$ , with the counterfactual distribution  $F(\mathbf{Y}_0)$  that would have been observed had the study been run, as before, with face-to-face mode predominant. Such a comparison hinges on those who chose web mode because  $\mathbf{Y}_{0i}$  is unavailable for them, whereas we would have obtained the same  $\mathbf{Y}_i$  from those who chose face-to-face had the study been run as before. We note that it is also possible to compare  $F(\mathbf{Y})$  with  $F(\mathbf{Y}_1)$  (this simply involves recoding 0 = 1 and 1 = 0 for  $D_i$  in the development below), and the two counterfactual scenarios  $F(\mathbf{Y}_0)$  and  $F(\mathbf{Y}_1)$  by combining the two comparisons of  $F(\mathbf{Y}_0)$  and  $F(\mathbf{Y}_1)$  with  $F(\mathbf{Y})$ .

To characterize the overall effect of mode, we initially follow Vannieuwenhuyze (2015) by using the set of *univariate* effects of mode on the means and variances of the survey variables and the *bivariate* effects of mode on the covariances between pairs of survey variables. The simplest measure of the impact of mode on the mean of the distribution is the additive difference between the observed mean and the face-to-face mean

(1) 
$$E(\mathbf{Y}_i - \mathbf{Y}_{0i}) = \pi \boldsymbol{\mu}_1,$$

where  $\mu_1 = E(\mathbf{Y}_{1i} - \mathbf{Y}_{0i} | D_i = 1)$  and  $\pi = \Pr(D_i = 1)$  is the probability of a participant choosing web mode. The key parameter  $\mu_1$  is the *average* of  $\mathbf{Y}_{1i} - \mathbf{Y}_{0i} \neq \mu_1$  among those who choose web, that is, we assume there is between-individual heterogeneity in the effect of mode. Similarly, the univariate additive effect of mode on the covariance of survey variables  $X_i$  and  $Y_i$  is

$$\operatorname{cov}(X_i, Y_i) - \operatorname{cov}(X_{0i}, Y_{0i}) = \pi \left\{ \mu_{11}^{XY} - E(X_i)\mu_1^Y - E(Y_i)\mu_1^X + \pi \mu_1^X \mu_1^Y \right\}$$

where  $\mu_1^X = E(X_i - X_{0i} | D_i = 1)$ ,  $\mu_1^Y = E(Y_i - Y_{0i} | D_i = 1)$  and  $\mu_{11}^{XY} = E(X_i Y_i - X_{0i} Y_{0i} | D_i = 1)$ . Mode effects can also be measured in other ways, such as multiplicative mode effects on the variance,  $\operatorname{var}(Y_i) / \operatorname{var}(Y_{0i})$ . In Sections 3–4 we specify structural moment models for estimating the additive and multiplicative effects of mode on the means, variances, covariances and arbitrary moments of the survey-variable distribution.

For Aim B the focus is on the difference between estimate  $\hat{\theta}$  of the parameter of a statistical model and the estimate  $\hat{\theta}_0$  that would have been obtained had only face-to-face mode been available. In Section 7 we show how to do this by combining estimates of mode effects, obtained using structural moment models, on the sufficient statistics of the model parameters.

2.2. Mixed-mode designs. If the sample members of a mixed-mode study are allowed to choose survey mode, the selection mechanism determining  $D_i$  will potentially be associated with the survey variables and even the mode effect itself. Plausible selection mechanisms for mixed-mode surveys are discussed by Vannieuwenhuyze, Loosveldt and Molenberghs (2014) and Clarke and Bao (2022a), section S1. One way of handling potentially nonrandom selection bias is to adjust for any prechoice differences in control variables  $C_i$  between

	Sequential Experiment				Ringfenced	Low-propensity
Randomization	F2F <sup>1</sup>	Web	Total	% Complied	F2F	F2F
F2F	4893	279	5172	94.6		
Web	2367	5278	7645	69.0		
Total	7260	5557	12,817		4220	3921

 TABLE 1

 Mode Used to Administer Survey by Sample Group Membership in UKHS Wave 8

Note: 1. F2F denotes face-to-face mode.

those who chose web and those who chose face-to-face mode. This can be done using inverse probability weights, regression models, matching or imputation (Jäckle, Roberts and Lynn (2010), Kolnenikov and Kennedy (2014), Lugtig et al. (2011), Park, Kim and Park (2016), Vannieuwenhuyze, Loosveldt and Molenberghs (2014), Buelens and Van den Brakel (2017)). However it is done, these adjustments rely on the ignorable selection assumption  $D_i \perp \mathbf{Y}_{0i}$ ,  $\mathbf{Y}_{1i} \mid \mathbf{C}_i$  which is generally unrealistic because the range of control variables available is usually limited and mode selection poorly understood (Vannieuwenhuyze and Loosveldt (2013)).

Randomized experimental designs offer a more robust way to investigate mode effects (Jäckle, Roberts and Lynn (2010)). Mixed-mode experiments typically involve sequential designs where the sample members are randomly allocated a mode but, if they decline to participate, are offered another mode according to a predetermined sequence, until they either participate or there are no more options available. Sequential designs are thus subject to non-compliance: if  $M_i$  is the mode to which individual *i* is initially randomized, noncompliance arises if  $D_i \neq M_i$ . However, the initial randomization  $M_i$  can be used as an IV to identify the mode effect, even if mode selection is nonignorable (see Section 3).

2.3. UKHLS Wave 8. A sequential experiment was implemented as part of the complex design of UKHLS Wave 8 (Carpenter (2018), Section 1). We focus on the three major sample groups created by this design. The first two groups comprise the auxiliary data used in Sections 5.3 and 6.2. First, a randomly selected 20% of the sample households were assigned to the *ringfenced* group for which UKHLS was carried out exactly as in previous years. A further 16% of the sample members were automatically assigned to face-to-face interview in the *low-propensity* group because their predicted probabilities of responding via the web were judged to be too low.

Finally, the remaining 64% of households were incorporated into the sequential mixedmode experiment. The sequential experiment involved randomizing 60% of the remaining households to web and 40% to face-to-face interview. Each individual was initially invited to participate, using the mode to which their household was randomized, and would either agree to take part (thus complying with the randomization) or not. Those sample members who did not wish to participate were offered the other mode, at which point they could agree to participate (as noncompliers) or nonrespond. Table 1 displays the initial (randomized) mode allocation by the final choice of mode in the sequential experiment and the numbers in the ringfenced and low-propensity groups. We exclude those participants in the experimental group, who were eventually interviewed by telephone, and those in the ringfenced and low-propensity groups, who were eventually interviewed by web (515 in total), because the numbers are relatively small and their inclusion would complicate the subsequent development while making little difference to the final results.

#### 3. Instrumental variables estimation.

3.1. The core conditions. IVs are widely used in economics and epidemiology for estimating causal effects in the presence of nonignorable nonrandom selection. In this study we follow others by proposing to use randomization  $M_i$  as an IV (Vannieuwenhuyze, Loosveldt and Molenberghs (2010)). The core conditions under which  $M_i$  is a valid IV can be specified using potential outcomes notation (Angrist, Imbens and Rubin (1996)) as follows: Let  $\mathbf{Y}_{(md)i}$  be the potential outcomes of the survey variables should survey member *i* be randomized to mode *m* and choose mode *d*, so there are four potential outcomes of which only  $Y_i = \sum_{m,d} I(M_i = m, D_i = d)Y_{(md)i}$  is observed. The IV core conditions can thus be stated as

- 1. Independence:  $M_i \perp Y_{(00)i}, Y_{(10)i}, Y_{(01)i}, Y_{(11)i};$
- 2. Exclusion restriction:  $Y_{(md)i} = Y_{di}$  for all m, d;
- 3. Association:  $M_i \not\sqcup D_i$ .

First, the exclusion restriction requires survey measurements to depend only on selected mode and not on whether participants comply with their initial randomization. In clinical trials without double blinding, this assumption is questionable because there may be adverse impacts on patients after randomization which affect the study outcome, even if they ultimately choose to noncomply. However, we take it to be highly unlikely that the choice of mode in a sequential mixed-modes experiment will lead to such effects, particularly as the design protocol is to offer unhappy respondents the option of completing the questionnaire using the other mode. Second, independence requires that  $M_i$  is independent of the characteristics measured by the survey so is plausibly taken to hold because  $M_i$  is randomized. Finally, that  $M_i$  and  $D_i$  are associated is straightforwardly verified from the observed data. (Note that the stable unit treatment value assumption (SUTVA), that an individual's potential outcomes do not depend on those of any other individual, is implicitly taken to hold.)

3.2. Structural mean models. The approach we take is based on structural mean models (SMMs). A SMM is explicitly parameterized in terms of the causal effects of a treatment, or treatment regimen, among those who receive the treatment, and can be estimated using IVs (Clarke and Windmeijer (2010), Robins (1994), Vansteelandt and Joffe (2014)). An example of an additive SMM for the causal effect of treatment  $D_i \in \{0, 1\}$  on outcome  $Y_i$ , given baseline covariates  $X_i$  and instrumental variable  $Z_i$ , is

$$E(Y_i - Y_{0i} \mid D_i, Z_i, \mathbf{X}_i) = \mu_1(\mathbf{X}_i) D_i,$$

where the analyst must specify a parametric model for treatment effect  $\mu_1(\mathbf{X}_i)$ , for example, a linear model  $\mu_1(\mathbf{X}_i) = \boldsymbol{\theta}^T \mathbf{X}_i$ . The parametric model for  $\mu_1(\mathbf{X}_i)$  is explicitly specified to capture the dependence of the treatment effect on the baseline covariates.

In the context of the application in this paper, the "treatment" is web mode, the "control" is face-to-face mode, the IV is the mode to which each household member is initially randomized,  $M_i$ , and there are no baseline covariates. Thus, the SMM above simplifies as

(2) 
$$E(Y_i - Y_{0i} | D_i, M_i) = \mu_1 D_i,$$

where  $\mu_1 = E(Y_{1i} - Y_{0i} | D_i = 1)$  is the average mode effect among those who choose web discussed in Section 2.1.

Inferences about the parameters of SMMs are made using *g*-estimation (Robins (1994)). G-estimation involves constructing estimating equations, the solution to which is consistent and asymptotically normal under standard regularity conditions. The estimating equations for

SMM (2) follow if  $M_i$  satisfies IV core conditions 1–2 above, which imply the conditional mean independence (CMI) restriction

(3) 
$$E(Y_{0i} | M_i) = \mu_0,$$

where  $\mu_0 = E(Y_{0i})$ . In other words, the mean of the face-to-face responses does not depend on randomization. Then, by the law of iterated expectations, CMI (3) can be rewritten as

$$E(Y_{i0} - \mu_0 \mid M_i) = E\{E(Y_{0i} \mid D_i, M_i) - \mu_0 \mid M_i\} = E(U_i \mid M_i) = 0$$

where  $U_i = Y_i - \mu_0 - \mu_1 D_i$  is the SMM residual, and the last equality follows because  $E(Y_{i0} | D_i, M_i) = E(Y_i | D_i, M_i) - \mu_1 D_i$  under (2).

The estimating equation is the sample analogue of  $E\{\mathbf{a}(M_i)U_i\} = \mathbf{0}$ , where the choice of  $\mathbf{a}(M_i)$  does not affect consistency of the estimator but does affect its precision. The choice  $\mathbf{a}^*(M_i) = (1, \pi_i)^T / \sigma_U^2$  leads to estimating equation

(4) 
$$\frac{1}{\sigma_U^2} \sum_i \begin{pmatrix} 1\\ \pi_i \end{pmatrix} U_i = \begin{pmatrix} 0\\ 0 \end{pmatrix},$$

where  $\pi_i = \Pr(D_i = 1 | M_i)$  is the predicted value of  $D_i$ , given  $M_i$ , that depends on  $M_i$  under core condition 3. The g-estimator  $(\hat{\mu}_0, \hat{\mu}_1)$ , the solution to (4), is semiparametrically efficient and satisfies

$$\sqrt{n} \begin{pmatrix} \hat{\mu}_0 - \mu_0 \\ \hat{\mu}_1 - \mu_1 \end{pmatrix} \sim N \left\{ \begin{pmatrix} 0 \\ 0 \end{pmatrix}, \frac{\sigma_U^2}{\operatorname{var}(\pi_i)} \begin{pmatrix} E(\pi_i^2) & -\pi \\ -\pi & 1 \end{pmatrix} \right\}$$

as sample size  $n \to \infty$  (Robins (1994)).

3.3. The no effect modification assumption. The estimand of  $\hat{\mu}_1 = \{E(Y_i \mid M_i = 1) - E(Y_i \mid M_i = 0)\}/\{\pi(1) - \pi(0)\}$ , where  $\pi(m) = \Pr(D_i = 1 \mid M_i = m)$ , only equals  $\mu_1$  if the no effect modification (NEM) assumption that  $E(Y_{1i} - Y_{i0} \mid D_i = 1, M_i = 0) = E(Y_{1i} - Y_{0i} \mid D_i = 1, M_i = 1)$  holds. An assumption like NEM is needed because, in the presence of nonignorable selection, the IV core conditions alone only identify bounds on causal effects if there is causal-effect heterogeneity, that is,  $Y_{1i} - Y_{0i}$  varies between individuals (Hernán and Robins (2020), Chapter 16). There are two broad families of assumptions: the first is that selection is monotonic to identify a local average treatment effect (Angrist, Imbens and Rubin (1996)); and the second constrains causal-effect heterogeneity to identify effects like the average treatment effect among the treated.

The g-estimator  $\hat{\mu}_1$  is identical to the classical two-stage least squares (2SLS) estimator of the effect of  $D_i$  from the linear regression of  $Y_i$  on  $D_i$  using  $M_i$  as an IV. However, the 2SLS estimand is ambiguously defined as the coefficient of  $D_i$  in the regression model rather than as a specific causal parameter. For example analysts who use 2SLS to make inferences about the *average treatment effect* are implicitly assuming that  $Y_{1i} - Y_{0i} \perp M_i$ ,  $D_i$ ; likewise, those who use 2SLS to estimate a local average treatment effect are assuming monotonicity. In contrast, SMM (2) makes explicit that NEM must be assumed to identify  $\mu_1$  (see Clarke and Windmeijer (2010) and Clarke and Bao (2022a), section S2).

While NEM is typically taken to hold in conventional analysis using SMMs, we argue that, for mode effects, it holds only under the generally implausible assumption that the mode effect is independent of the true value of the characteristic being measured by Y (Clarke and Bao (2022a), section S1). Hence, we show in Section 4.3 how to extend our structural moment models to relax NEM and, in Sections 5.3 and 6.2, how to estimate these models using suitable auxiliary data.

4. Structural moment models. The specification and identification of a novel family of *structural moment models* is set out below which generalizes SMM (2) to enable the estimation of mode effects on arbitrary moments (provided these exist) of the survey variables' joint distribution. Identification hinges crucially on  $M_i$  satisfying the IV core conditions: specifically, core conditions 1–2 ensure that any finite moment of the joint distribution of the face-to-face responses is mean independent of  $M_i$ , and core condition 3 ensures the resulting estimator will exist. We focus initially on *univariate* mode effects before proceeding to *bivariate* and *multivariate* effects in the following section. The estimation of these models is discussed in Section 5.

4.1. Univariate mode effects. For univariate mode effects we propose two types of structural moment model (SMoM) for estimating the mode effect on the distribution of single survey variable Y. The first of these is the additive SMoM,

(5) 
$$E(Y_i^k - Y_{0i}^k | D_i, M_i) = \mu_k D_i$$

where  $\mu_k = E(Y_{1i}^k - Y_{0i}^k | D_i = 1)$  if the attendant NEM assumption that  $E(Y_{1i}^k - Y_{0i}^k | D_i = 1, M_i = 0) = E(Y_{1i}^k - Y_{0i}^k | D_i = M_i = 1)$  holds. This is simply SMM (2) but with Y replaced by  $Y^k$ .

The second, appropriate if  $Y^k > 0$ , is the multiplicative, or log-linear, SMoM

(6) 
$$\log\{E(Y_i^k \mid D_i, M_i)\} - \log\{E(Y_{0i}^k \mid D_i, M_i)\} = \lambda_k D_i,$$

where  $\exp(\lambda_k) = E(Y_{1i}^k | D_i = 1) / E(Y_{0i}^k | D_i = 1)$  if the NEM assumption holds that  $E(Y_{1i}^k | D_i = 1, M_i) / E(Y_{0i}^k | D_i = 1, M_i)$  does not depend on  $M_i$ . Parameter  $\exp(\lambda_k)$  is the ratio of moment k for the web data to that for the face-to-face data among those who choose web. Note that the log-linear SMoM for k = 1 is the log-linear SMM (Robins (1994)).

Both  $\mu_k$  and  $\exp(\lambda_k)$  are valid measures of the effect of mode on moment  $k \neq 0$  of the distribution of Y. The estimating equations for both SMoM (5) and (6) follow because core conditions 1–2 imply the CMI restriction

(7) 
$$E(Y_{0i}^k \mid M_i) = \mu_{0k},$$

where  $\mu_{0k} = E(Y_{0i}^k)$  and  $\mu_{01} = \mu_0$ . Using exactly the same arguments as for SMM (2), it follows that the residual  $U_{ik}$ , satisfying  $E(U_{ik} | M_i) = 0$  for SMoM (5), is

(8) 
$$U_{ik} = Y_i^k - \mu_{0k} - \mu_k D_i,$$

where  $\hat{\mu}_k = \{\bar{m}_k(1) - \bar{m}_k(0)\}/\{\pi(1) - \pi(0)\}$  and  $\bar{m}_k(m) = E(Y_i^k | M_i = m)$ , and recalling that  $\pi(m) = \Pr(D_i = 1 | M_i = m)$  for m = 0, 1. Using similar arguments, the residual for multiplicative SMoM (6) is

(9) 
$$V_{ik} = \exp(-\lambda_k D_i) Y_i^k - \mu_{0k},$$

which leads to estimator

$$\exp(\hat{\lambda}_k) = \frac{\bar{m}_k(0) - \bar{m}_k(1) + \{1 - \pi(1)\}\bar{m}_k(1, 0) - \{1 - \pi(0)\}\bar{m}_k(0, 0)}{\bar{m}_k(1) - \bar{m}_k(0) + \pi(0)\bar{m}_k(0, 1) - \pi(1)\bar{m}_k(1, 1)}$$

where  $\bar{m}_k(m, d) = E(Y_i^k | M_i = m, D_i = d)$ .

We now discuss two important special cases of univariate mode effect. The first is the multiplicative effect of mode on the variance, which we propose to estimate using the novel Structural Variance Model (SVM)

(10) 
$$\log\left\{\frac{\operatorname{var}(Y_i \mid D_i, M_i)}{\operatorname{var}(Y_{0i} \mid D_i, M_i)}\right\} = \nu D_i$$

NEM holds here if  $\operatorname{var}(Y_{1i} | D_i, M_i) / \operatorname{var}(Y_{0i} | D_i, M_i)$  does not depend on  $M_i$ , in which case the SVM estimand is  $\exp(v) = \operatorname{var}(Y_{1i} | D_i = 1) / \operatorname{var}(Y_{0i} | D_i = 1)$ , that is, the ratio of the web and face-to-face variances among those who choose web. Core conditions 1–2 again lead to CMI (7) for k = 1 and 2, and the residual is

(11) 
$$W_i = \exp(-\nu D_i)\epsilon_i^2 + \{\beta_0 + \beta_1 M_i + (\beta_2 - \mu_1)D_i + \beta_{12} M_i D_i\}^2 - \mu_{02},$$

where  $\epsilon_i$  is the residual of the linear "association model"  $Y_i = \beta_0 + \beta_1 M_i + \beta_2 D_i + \beta_{12} M_i D_i + \epsilon_i$ . This depends on the parameter of additive SMM (2) and the parameters of the association model for  $Y_i$  as well as  $\nu$ . The estimator  $\hat{\nu}$  and its derivation are detailed in Clarke and Bao (2022a), section S3.3; it can be viewed as an extension of Vannieuwenhuyze (2015) to unrestricted sequential designs.

The second special case is for binary and nominal categorical variables, where the mode effect is most straightforwardly characterized by the effects on the probabilities of the non-reference categories. If  $Y \in \{0, 1, ..., L\}$  without loss of generality, these effects follow the multivariate linear SMM

(12) 
$$E(\mathbf{Y}_i - \mathbf{Y}_{0i} \mid D_i, M_i) = \boldsymbol{\gamma}_1 D_i,$$

where  $\mathbf{Y}_i = (I(Y_i = 1), \dots, I(Y_i = L))^T$  is a vector of *L* dummy variables (i.e., excluding reference category 0),  $\mathbf{Y}_{0i}$  its face-to-face potential-outcome equivalent,  $I(\cdot)$  the indicator function equalling one if its argument is true or zero otherwise,  $\mathbf{y}_1 = (\gamma_{11}, \dots, \gamma_{1L})^T$  and  $\gamma_{1l} = \Pr(Y_{1i} = l \mid D_i = 1) - \Pr(Y_{0i} = l \mid D_i = 1)$  is the effect of mode on the mass point for  $Y_i = l$  for  $l = 1, \dots, L$ . Identification follows from *L* pairs of NEM and CMI (3) assumptions for each of the dummy variables (see Clarke and Bao (2022a), section S3.2 and cf. Imbens and Rubin (1997)).

4.2. *Bivariate and multivariate mode effects*. For the bivariate distribution of continuous *X* and *Y*, core conditions 1–2 ensure that the following CMI moment restriction holds:

(13) 
$$E(X_{0i}^{j}Y_{0i}^{k} | M_{i}) = \mu_{0jk}^{XY},$$

where  $\mu_{0jk} = E(X_{0i}^j Y_{0i}^k)$  for any real-valued  $j, k \neq 0$ . The generalization of (13) to three or more variables is straightforward, but this CMI restriction identifies the additive SMoM

(14) 
$$E(X_i^j Y_i^k - X_{0i}^j Y_{0i}^k | D_i, M_i) = \mu_{jk}^{XY} D_i,$$

where  $\mu_{jk}^{XY} = E(X_{1i}^j Y_{1i}^k - X_{0i}^j Y_{0i}^k | D_i = 1)$  if the attendant NEM assumption holds. Identification follows from solving (13) as before to obtain residual

(15) 
$$U_{ijk}^{XY} = X_i^j Y_i^k - \mu_{0jk}^{XY} - \mu_{jk}^{XY} D_i,$$

which leads to estimator  $\hat{\mu}_{jk}^{XY} = \{\bar{m}_{jk}^{XY}(1) - \bar{m}_{jk}^{XY}(0)\}/\{\pi(1) - \pi(0)\}$ , where  $\bar{m}_{jk}^{XY}(m) = E(X_i^j Y_i^k | M_i = m)$ .

We now consider two special cases, the bivariate equivalents of the SVM and multivariate SMM defined above. The additive structural covariance model (SCM) is

(16) 
$$\operatorname{cov}(X_i, Y_i \mid D_i, M_i) - \operatorname{cov}(X_{0i}, Y_{0i} \mid D_i, M_i) = \sigma^{XY} D_i,$$

where  $\sigma^{XY} = \text{cov}(X_{1i}, Y_{1i} | D_i = 1) - \text{cov}(X_{0i}, Y_{0i} | D_i = 1)$  under its attendant NEM assumption. This model is identified by CMI (3) for X and for Y and CMI (13) for k = j = 1, which lead to residual

(17) 
$$W_i^{XY} = \epsilon_i^X \epsilon_i^Y + (U_i^X + \mu_0^X - \epsilon_i^X) (U_i^Y + \mu_0^Y - \epsilon_i^Y) - \sigma^{XY} D_i - \mu_{011},$$

satisfying  $E(W_i^{XY} | M_i) = 0$ , where  $\epsilon_i^X$  and  $\epsilon_i^Y$  are, respectively, the residuals of the association models for  $X_i$  and for  $Y_i$ , and  $U_i^X$  and  $U_i^Y$  are, respectively, the residuals for SMM (2) for X and for Y. The identification and derivation of estimator  $\hat{\sigma}^{XY}$  are described in Clarke and Bao (2022a), section S3.4. As with the SVM, the resulting estimator can be viewed as an extension of Vannieuwenhuyze (2015) to unrestricted sequential designs.

Lastly, for two nominal categorical (or binary) variables, the mode effect is, again, most straightforwardly characterized by mode effects on the probabilities of the nonreference categories. If  $X \in \{0, 1, ..., L_X\}$  and  $Y \in \{0, 1, ..., L_Y\}$  without loss of generality, these effects follow the multivariate linear SMM

(18) 
$$E(\mathbf{Y}_i \otimes \mathbf{X}_i - \mathbf{Y}_{0i} \otimes \mathbf{X}_{0i} \mid D_i, M_i) = \boldsymbol{\gamma}^{XY} D_i,$$

where  $\mathbf{X}_{di} = (I(X_i = 0), \dots, I(X_i = L_X))^T$  and  $\mathbf{Y}_{di}$  is similarly defined,  $\otimes$  is the Kronecker product,  $\boldsymbol{\gamma}^{XY} = (\gamma_{00}^{XY}, \gamma_{10}^{XY}, \gamma_{20}^{XY}, \dots, \gamma_{L_XL_Y}^{XY})^T$  and  $\gamma_{lm}^{XY} = \Pr(X_{1i} = l, Y_{1i} = m \mid D_i = 1) - \Pr(X_{0i} = l, Y_{0i} = m \mid D_i = 1)$  is the effect of mode on the mass point for  $X_i = l$  and  $Y_i = m$ .

4.3. *Relaxing the NEM assumption*. All of the SMoMs (including the SVM and SCM) defined above rely on an NEM assumption to ensure the estimands of the g-estimators equal the target mode effects among those who choose web. To demonstrate how NEM is relaxed, we focus on additive SMoM (5) for univariate mode effects, but the same approach could be used for any member of the SMoM family. The approach is based on *extended* SMoMs with separate parameters for the mode effect for those randomized to face-to-face and those randomized to web mode. For the additive SMoM,

(19) 
$$E(Y_{i1}^k - Y_{i0}^k \mid D_i, M_i) = \{\mu_k(0) + \Delta \mu_k M_i\} D_i,$$

where  $\Delta \mu_k = \mu_k(1) - \mu_k(0)$  and  $\mu_k(m) = E(Y_{1i}^k - Y_{0i}^k | D_i = 1, M_i = m)$  is the causal effect in group *m*. This model has two parameters, but these cannot be identified by the single CMI restriction (7): further data constraints are required. In Section 5.3 we show how auxiliary data from UKHLS Wave 8 can be used to estimate  $\mu_{0k}$ , which permits identification of the extended SMoM, SVM and SCM. Hence, we can use the auxiliary data to assess whether NEM holds by testing  $\Delta \mu_k = 0$ .

## 5. Parameter estimation.

5.1. The generalized method of moments. In the previous section it was explained how core conditions 1–3 (via CMI moment restrictions such as (7) and (13)), together with NEM, identify the SMoM parameter but that NEM can be relaxed if auxiliary data are available with which to estimate  $\mu_{0k}$ . The g-estimator  $\hat{\theta}$  for one of the SMoMs introduced above is generally based on residual vector  $\mathbf{r}_i = \mathbf{r}_i(\theta)$  constructed under the model to satisfy conditional moment restriction  $E(\mathbf{r}_i | M_i) = \mathbf{0}$ . The g-estimate is obtained by solving  $n^{-1}\sum_i A_i \hat{\mathbf{r}}_i = \mathbf{0}$ , where  $\hat{\mathbf{r}}_i = \mathbf{r}_i(\hat{\theta})$  and the choice of matrix  $A_i = A_i(M_i)$  does not affect consistency but does affect precision because, under standard regularity conditions,  $\sqrt{n}(\hat{\theta} - \theta) \sim N\{\mathbf{0}, E(A_i\mathbf{r}_i\mathbf{r}_i^TA_i^T)^{-1}\}$  as  $n \to \infty$ , where the semiparametrically efficient choice is  $A_i^* = E(-\partial \mathbf{r}_i^T/\partial \theta | M_i)$  (see Robins (1994) and Clarke and Bao (2022a), section S3).

Clarke, Palmer and Windmeijer (2015) showed how g-estimation can be carried out using the generalized method of moments (GMM). We extend this to the SMoMs (including the SVM and SCM) specified above. In general, a GMM estimator  $\hat{\theta}$  is

(20) 
$$\hat{\boldsymbol{\theta}} = \arg\min_{\boldsymbol{\theta}} \left\{ n^{-1} \sum_{i} \mathbf{g}_{i}^{T}(\boldsymbol{\theta}) \right\} \hat{W}_{n} \left\{ n^{-1} \sum_{i} \mathbf{g}_{i}(\boldsymbol{\theta}) \right\},$$

where  $\hat{W}_n$  is a consistent estimator of symmetric weight matrix W. The GMM estimator is consistent and asymptotically normal under standard regularity conditions if  $E\{\mathbf{g}_i(\boldsymbol{\theta})\} = \mathbf{0}$ (Hansen (1982)). If the dimension of  $\mathbf{g}_i(\boldsymbol{\theta})$  exceeds that of  $\boldsymbol{\theta}$ , then  $\mathbf{g}$  is *over-identified* and W should be chosen to minimize the asymptotic variance-covariance matrix. However, if the dimensions of  $\mathbf{g}_i(\boldsymbol{\theta})$  and  $\boldsymbol{\theta}$  are equal, then  $\mathbf{g}$  is *just-identified* and  $\hat{W}_n$  is redundant:  $\hat{\boldsymbol{\theta}}$  is simply a method of moments estimator with asymptotic variance-covariance

(21) 
$$\operatorname{var}(\hat{\boldsymbol{\theta}}) = \frac{1}{n} \left[ E \left\{ \frac{\partial \mathbf{g}_i^T(\boldsymbol{\theta})}{\partial \boldsymbol{\theta}} \right\} E \left\{ \mathbf{g}_i(\boldsymbol{\theta}) \mathbf{g}_i^T(\boldsymbol{\theta}) \right\}^{-1} E \left\{ \frac{\partial \mathbf{g}_i(\boldsymbol{\theta})}{\partial \boldsymbol{\theta}^T} \right\} \right]^{-1}$$

We focus on estimating equations for *IV models* of the form  $\mathbf{g}_i(\boldsymbol{\theta}) = Z_i \mathbf{r}_i(\boldsymbol{\theta})$ , where  $Z_i$  is now the *GMM instrument*, a matrix that can depend on parameters, and  $\mathbf{r}_i(\boldsymbol{\theta})$  is the *GMM residual* satisfying  $E\{\mathbf{r}_i(\boldsymbol{\theta}) | Z_i\} = \mathbf{0}$ . Hansen (1982) showed that the GMM estimator is optimally efficient, given the analyst's choice of GMM instrument  $Z_i$ , but, in practice, the analyst ideally seeks a feasible  $Z_i$  such that the estimator is efficient in one sense or another (e.g., locally).

Clarke, Palmer and Windmeijer (2015) showed that the form of the g-estimator and GMM estimator are the same if the SMM residual is constructed to have mean zero. Moreover, they showed that the GMM estimator based on  $Z_i = (1, M_i)^T$  is exactly the same as that based on  $Z_i = A_i^*$ , the efficient choice for g-estimators, if  $M_i$  and  $D_i$  are both binary and  $\mathbf{r}_i$  is linear. The second condition not only holds for additive SMoMs (5) and SCM (16) but also for multiplicative SMoM (6) and SVM (10). For example, the multiplicative SMoM residual (9) can be written  $V_{ik} = (1 - D_i)Y_i^k - \mu_{0k} - \exp(-\lambda_k)D_i$  for binary  $D_i$ , that is, the residual of the linear regression of  $(1 - D_i)Y_i^k$  on  $D_i$ .

We now outline how to set up the GMM estimator for some of the SMoMs introduced in Section 4. The *Stata* code for implementing these models can be found in Clarke and Bao (2022b), section S10.

EXAMPLE 1 (Univariate SMoM (k = 2) and bivariate SMoM (j = k = 1)). The GMM residuals for additive SMoM (5) and multiplicative SMoM (6) for k = 2 are, respectively,  $\mathbf{r}_i(\mu_{01}, \mu_1) = U_i$  and  $\mathbf{r}_i(\mu_{01}, \lambda_2) = V_i$ . Likewise, the GMM residual for bivariate additive SMoM (14) is  $\mathbf{r}_i(\mu_{0jk}, \mu_{jk}) = U_{ijk}^{XY}$ . In all three cases the IV instrument is  $Z_i = \mathbf{Z}_i$ , where  $\mathbf{Z}_i = (1, M_i)^T$ , that is, the GMM instrument is simply a vector.

EXAMPLE 2 (SVM). The GMM residual for SVM (10) is

(22) 
$$\mathbf{r}_i(\boldsymbol{\theta}) = (\epsilon_i, U_i, W_i)^T,$$

where  $\boldsymbol{\theta} = (\beta_0, \beta_1, \beta_2, \beta_{12}, \mu_{01}, \mu_1, \mu_{02}, \nu)^T$  and, we recall,  $\epsilon_i = Y_i - \beta_0 - \beta_1 M_i - \beta_2 D_i - \beta_{12} M_i D_i$  is the residual of the linear association model. This residual includes that of the association model as well as those for SMM (2) and (10) so that all the parameters can be jointly estimated. The instrument combines  $\mathbf{Z}_i$ , the instrument for the additive and multiplicative SMMs, together with the predictors of the association model as follows:

(23) 
$$Z_i = \begin{pmatrix} \mathbf{X}_i & \mathbf{0} & \mathbf{0} \\ & \mathbf{Z}_i & \mathbf{0} \\ & & \mathbf{Z}_i \end{pmatrix},$$

that is, an  $8 \times 3$  matrix where  $\mathbf{X}_i = (1, M_i, D_i, M_i D_i)^T$  and **0** indicates a conformable vector of zeros. The resulting GMM estimator is generally not semiparameterically efficient but is locally efficient, in the sense of being semiparametrically efficient if  $\epsilon_i$  is homoscedastic (Tsiatis (2006), page 94).

EXAMPLE 3 (SCM). The GMM residual for SCM (16) is

(24) 
$$\mathbf{r}_i(\boldsymbol{\theta}) = \left(\epsilon_i^X, \epsilon_i^Y, U_i^X, U_i^Y, W_i^{XY}\right)^T,$$

where  $\boldsymbol{\theta} = (\beta_0^X, \dots, \beta_{12}^Y, \mu_{01}^X, \mu_1^X, \mu_{01}^Y, \mu_1^Y, \mu_{011}^{XY}, \sigma^{XY})^T$  and  $\epsilon_i^X$  and  $\epsilon_i^Y$  are, respectively, the residuals of the association models for X and Y, and  $U_i^X$  and  $U_i^Y$  are, respectively, the SMM residuals for X and Y.

The GMM instrument is

(25) 
$$Z_{i} = \begin{pmatrix} \mathbf{X}_{i} & \mathbf{0} & \mathbf{0} & \mathbf{0} & \mathbf{0} \\ \mathbf{X}_{i} & \mathbf{0} & \mathbf{0} & \mathbf{0} \\ \mathbf{Z}_{i} & \mathbf{0} & \mathbf{Z}_{i} \end{pmatrix}.$$

EXAMPLE 4 (Multivariate SMM). The GMM residual for multivariate SMM (12) for categorical variable  $Y \in \{0, 1, ..., L\}$  is

(26) 
$$\mathbf{r}_i(\boldsymbol{\theta}) = (U_{1i}, \dots, U_{Li})^T,$$

where  $U_{li} = I(Y_i = l) - \gamma_{0l} - \gamma_{1l}D_i$  and  $\gamma_{0l} = \Pr(Y_{0i} = l)$ . The GMM instrument is the  $2L \times L$  matrix

(27) 
$$Z_{i} = \begin{pmatrix} \mathbf{Z}_{i} & \mathbf{0} & \mathbf{0} & \dots & \mathbf{0} \\ & \mathbf{Z}_{i} & \mathbf{0} & \dots & \mathbf{0} \\ & & \vdots & & \\ \mathbf{0} & \mathbf{0} & \mathbf{0} & \dots & \mathbf{Z}_{i} \end{pmatrix}.$$

The *Stata* code for fitting multivariate SMMs (12) for univariate effects and (18) for bivariate effects is presented in Clarke and Bao (2022b) sections S10.4 and S10.5, respectfully.

5.2. Adjusting for nonresponse bias and complex sampling designs. In the context of a single wave from a panel study like UKHLS, wave nonresponse arises whenever the sample members cannot be contacted, or refuse to participate, in the current wave, and *item* non-response arises whenever a participating sample member does not respond to one or more questions. However it arises, nonresponse leads to incompletely observed data which must be analyzed carefully. If the nonresponse mechanism is associated with the characteristics measured by the survey variables, naive estimators of the analytical model parameters will be biased and inefficient. We treat nonresponse as a nuisance and seek to adjust the GMM estimating equations set out above by using the survey weights supplied with UKHLS (ISER (2018), pages 40–44). These weights  $w_i$  incorporate: (a) design weights to adjust for unequal probabilities of selection, (b) calibration weights to adjust the sample distribution to match the known population distributions of certain variables and (c) nonresponse weights to adjust for the dependence on wave nonresponse at Wave 8 on auxiliary variables and fully observed survey variables. Hence, for an analysis of the survey variables  $\mathbf{Y}_i$  (or a subset thereof), we make the working assumption that

(28) 
$$R_i^{cc} \perp \mathbf{Y}_i \mid D_i, M_i, \mathbf{C}_i,$$

where  $R_i^{cc} = I(\mathbf{Y}_i \text{ is observed})$  and  $\mathbf{C}_i$  contains the variables used to construct the survey weights (noting that  $\mathbf{C}_i$  enters the estimation procedure only through  $w_i$ ). The limitations of this approach are discussed in Section 8.

Finally, as with many large-scale surveys, UKHLS uses a complex sampling design (in this case, a stratified multistage cluster sampling design), but the discussion of point and

interval estimation, so far, has implicitly presumed that a simple random sampling design was used. We account for the potential effects of unequal selection probabilities, clustering and stratification on estimation by incorporating the survey weights into GMM estimation and using a *linearized* variance estimator rather than (21) to estimate the standard errors. Further details of the implementation are described in Clarke and Bao (2022a), section S3.5, with the *Stata* code provided in Clarke and Bao (2022b), section S10.2.

5.3. Incorporating auxiliary data. Up until this point, we have considered only estimation based on data from the survey units S involved in the sequential mixed-modes experiment. However, if suitable auxiliary data are available, then these can be used to improve inferences about the mode effects in terms of both bias and precision.

Suppose that auxiliary sample A is drawn from the same population as S and measures the same survey variables  $\mathbf{Y}_i$ . Then, define sample membership indicator  $S_i$  for all  $i \in C$ , where  $C = S \cup A$  is the combined sample such that  $S_i = 1$  if  $i \in S$  and  $S_i = 0$  if  $i \in A$ . Then,  $\mu_{0k}$  can be estimated from the auxiliary data if

(29) 
$$E(Y_i^k | S_i = 0) = E(Y_{0i}^k)$$

for any survey variable Y for target moment  $k \neq 0$ . It is thus clear that suitable auxiliary data must come from a survey administered using only face-to-face mode so that  $\mathbf{Y}_i = \mathbf{Y}_{0i}$  for all  $i \in \mathcal{A}$ . The extension of this result to higher-order moments is obvious.

We can use these auxiliary data for two purposes: if NEM holds the first is *better inference*. From Table 1 it can be seen that  $M_i$  and  $D_i$  are strongly associated: the difference in the proportions choosing web among those randomized to web and face-to-face modes is 0.69 - (1 - 0.95) = 0.64. This corresponds to an F statistic of 8437 where the rule of thumb for identifying *weak* IVs, for which we can expect 2SLS to be severely biased, is a value less than 10 (Stock and Yogo (2005)). However, the F-statistic rule is, strictly speaking, a guide that pertains only to 2SLS and the additive SMM.

We hence conduct a simulation study to assess the performance of our estimators for additive and multiplicative SMoMs and a SVM. The study design and results are described in Clarke and Bao (2022a), section S5. The results show that, for sample sizes of order 10,000 (as in the application in this paper), these estimators have small relative biases (for both coefficient and standard error estimates) but not for smaller sample sizes of 100 or 1000. Hence, the study also investigates whether estimating  $\mu_{0k}$ , using auxiliary data, improves the performance of the GMM estimator for smaller sample sizes. Auxiliary data can be incorporated into GMM estimation, as shown in the following example. The GMM estimator for SVM (10) is extended to estimate  $\mu_{01}$  and  $\mu_{02}$  as follows:

(30) 
$$\mathbf{r}_i(\boldsymbol{\theta}) = \left(Y_i - \mu_{01}, Y_i^2 - \mu_{02}, \epsilon_i, U_i, W_i\right)^T$$

and GMM instrument

(31) 
$$Z_{i} = \begin{pmatrix} 1 - S_{i} & 0 & 0 & 0 & 0 \\ & 1 - S_{i} & 0 & 0 & 0 \\ & & S_{i} \mathbf{X}_{i} & \mathbf{0} & \mathbf{0} \\ & & & S_{i} \mathbf{Z}_{i} & \mathbf{0} \\ & & & & S_{i} \mathbf{Z}_{i} \end{pmatrix}.$$

The GMM instrument has 10 rows but there are only eight parameters, so the resulting estimator is a genuine over-identified GMM rather than a method of moments. Hence, we can either use *two-step* GMM, based on the asymptotically optimal choice of W (Hansen (1982)), or simply replace  $\mathbb{Z}_i$  in (31) with  $M_i$  to create a just-identified model. The study results using both approaches show improved relative bias for smaller sample sizes. *Relaxing NEM:* In a similar manner the auxiliary data can also be used to fit extended SMoMs like (19). For example, the extended SVM is

(32) 
$$\log\{\operatorname{var}(Y_i \mid D_i, M_i)\} - \log\{\operatorname{var}(Y_{0i} \mid D_i, M_i)\} = \{\nu(0) + \Delta \nu M_i\} D_i,$$

which is fitted jointly with the extended SMoM (19) for k = 1. Each of these models has two parameters: the first ( $\nu(0)$  for the extended SVM and  $\mu_1(0)$  for the extended SMoM (k = 1)) correspond to the mode effects, given ( $M_i$ ,  $D_i$ ) = (0, 1), and the second ( $\Delta \nu$  and  $\Delta \mu_1$ ) to the differences between the mode effects for ( $M_i$ ,  $D_i$ ) = (1, 1) and ( $M_i$ ,  $D_i$ ) = (0, 1).

The extended residuals  $\tilde{W}_i$  and  $\tilde{U}_i$ , which, respectively, replace  $W_i$  and  $U_i$  in GMM residual (30), are

(33)  

$$\tilde{W}_{i} = \epsilon_{i}^{2} \exp\left[-\left\{\nu(0) + \Delta\nu M_{i}\right\}D_{i}\right] \\
+ \left[\beta_{0} + \beta_{1}M_{i} + \left\{\beta_{2} - \mu_{1}(0)\right\}D_{i} + (\beta_{12} - \Delta\mu_{1})M_{i}D_{i}\right]^{2} - \mu_{02}$$

and

(34) 
$$U_i = Y_i - \mu_{01} - \{\mu_1(0) + \Delta \mu_1 M_i\} D_i$$

The GMM instrument is, again, (31). In the absence of auxiliary data, the GMM instrument would be (23) but with only eight rows for 10 parameters  $\theta$  would be inestimable.

The design of UKHLS Wave 8, analyzed in Section 6, is more complicated than the simple auxiliary-data scenario described above because the mixed-mode experiment is a selected sample, and we have two separate sources of face-to-face auxiliary data available from the ringfenced and low-propensity groups (Section 2.3). It is thus necessary to extend the definition of the sample-membership indicator to be  $S_i = 1$  if *i* is in the mixed-mode experiment,  $S_i = 2$  for the low-propensity group, or  $S_i = 3$  for the ringfenced group.

Now, recall that the low-propensity group includes those sample members excluded from the experimental group because their estimated web-mode response probabilities were too low, so the mode effects being estimated from the UKHLS Wave 8 mixed-mode experiment in Section 6.1 are all implicitly conditional on  $S_i = 1$ . Hence, we need to use the auxiliary data to estimate  $\mu_{0k} = E(Y_{0i}^k | S_i = 1)$ , but the ringfenced data only identify  $E(Y_i^k | S_i = 3) = E(Y_{0i}^k)$ . However, we also know that  $E(Y_i^k | S_i = 2) = E(Y_{0i}^k | S_i = 2)$  from the low-propensity group, and hence that

(35) 
$$\hat{\mu}_{0k} = \frac{E(Y_i^k \mid S_i = 3) - p_{\text{low}}E(Y_i^k \mid S_i = 2)}{p_{\text{expt}}}$$

because  $E(Y_{0i}^k) = p_{\text{low}} E(Y_{0i}^k | S_i = 2) + p_{\exp}\mu_{0k}$  by the law of iterated expectations, where  $p_{\text{low}} = \Pr(S_i = 2) / \Pr(S_i < 3)$  and  $p_{\exp t} = \Pr(S_i = 1) / \Pr(S_i < 3)$  sum to 1. Note that  $Y_i^k$  can be replaced by the mean of  $X_i^j Y_i^k$  in the above, and so on. The *Stata* code for incorporating the auxiliary data is given in Clarke and Bao (2022b), section S10.6.

6. Characterizing the impact of mode on UKHLS Wave 8. We now present estimates of the mode effects across a wide range of variables from UKHLS Wave 8. An illustrative selection of these are described in Table 2, and the full set of variables we considered is listed in Clarke and Bao (2022b), section S9. As set out in Section 2.1, the effect of mode on the joint distribution is characterized by the univariate effects of mode on the means and variances of the survey variables and the bivariate effects on the covariances between pairs of variables. All estimates are weighted using the Wave 8 longitudinal weight h\_indinub\_xw to account for unequal selection probabilities and nonresponse (ISER (2018), pages 40–44).

TABLE	2
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Description of selected variables and summary statistics from sequential experiment

			Randon	nization		
Continuous o	or ordinal	Fac	e-to-face	Web mode		
Label	Description	n	Mean (SD)	n	Mean (SD)	
age	Age at interview	5220	49.7 (18)	7734	49.9 (18)	
scgh1	Subjective wellbeing (GHQ: 0-36)	4780	10.9 (5)	7372	11.1 (5)	
sf12mcs	SF-12 mental health component (0–100)	4760	49.4 (10)	7335	48.9 (10)	
sf12pcs	SF-12 physical health component (0–100)	4760	50.0 (11)	7335	50.0 (11)	
fiyrdia	Annual income from savings etc. (£100)	3776	1.71 (2.7)	5757	1.86 (2.7)	
workdis	Distance from workplace (miles)	2697	10.1 (16)	3982	11.9 (31)	
ncigs	No. cigarettes smoked per day	637	12.0 (8)	977	12.5 (10)	
j2pay	Monthly income from 2nd job (£100)	6766	20.9 (173)	5557	27.1 (261)	
Categorical						
Label	Description (categories)	n	Prop.	n	Prop	
paygwc	Gross salary payment method	2332		3291		
	Hourly		0.01		0.02	
	Weekly		0.11		0.10	
	4 weeks		0.06		0.11	
	Monthly		0.54		0.62	
	Yearly		0.27		0.14	
	Other		0.01		0.01	
huboss	Household financial decisions made by	3443		5083	;	
	Respondent		0.13		0.10	
	Spouse/Partner		0.12		0.10	
	Both		0.74		0.79	
	Other		0.01		0.00	
jbpl	Workplace location	2767		3996	Ď	
	Home		0.03		0.03	
	Employer		0.82		0.83	
	Travelling		0.09		0.07	
	Other		0.00		0.01	

Note that the summary statistics are not weighted.

6.1. Analysis using only data from the sequential experiment. In this section we estimate mode effects using data from the mixed-modes experiment implemented for UKHLS Wave 8. These results thus rely on the NEM assumption discussed at length in Sections 3-4, which we argued to be implausible in Section 4.3. However, for practice, the issue is less whether this assumption holds perfectly than whether its failure affects the results. Hence, in the next section we compare the following results with those incorporating the auxiliary data for which NEM has been relaxed.

In this spirit we begin by focusing on univariate mode effects under NEM. For variables with interval, ratio and ordinal measurement scales, we summarize the univariate effect of mode on each variable by the mode effects on its mean  $\mu_1$  and variance  $\nu$ ; for dichoto-mous/binary variables, the effect of mode on its mean is sufficient to capture the effect of mode on its distribution, and, for nominal categorical variables, the mode effect is the set of mode effects on the mass points of the nonreference categories: if one (or more) of these effects is significant, then there is evidence to support the presence of a univariate mode effect on this variable. Table 3 contains the results for a selection of variables. The GMM estimates are based on the relevant SMM (2), SVM (10) and multivariate SMM (12). Two

		. 1		
Variable	Par.	Est.	SE ( <i>i.i.d.</i> )	SE (lin)
j2pay	$\mu_1$	0.065	0.029*	0.037+
$(n_{cc} = 10,432)$	ν	1.948	0.581***	0.712***
age	$\mu_1$	0.017	0.036	0.073
$(n_{cc} = 10,432)$	ν	-0.024	0.036	0.056
fiyrdia	$\mu_1$	0.091	0.037**	0.073
$(n_{cc} = 7948)$	ν	0.050	0.046	0.076
scghq1	$\mu_1$	0.103	0.034***	$0.055^{+}$
$(n_{cc} = 10, 180)$	ν	0.048	0.083	0.132
sfl2mcs	$\mu_1$	-0.080	0.035**	0.057
$(n_{cc} = 10, 141)$	ν	0.052	0.069	0.104
sf12pcs	$\mu_1$	-0.006	0.033	0.057
$(n_{cc} = 10, 141)$	ν	-0.010	0.065	0.116
workdis	$\mu_1$	0.112	0.037**	0.048**
$(n_{cc} = 5476)$	ν	1.486	0.511***	0.638**
ncigs	$\mu_1$	1.190	$0.114^{+}$	0.139
$(n_{cc} = 1279)$	ν	1.022	$0.590^{+}$	0.410**

TABLE 3Estimated effects of mode on the mean ( $\mu_1$ ) and variance ( $\nu$ ) of selected variables

Sig. level: \*\*\* <0.01, \*\*0.01–0.025, \* 0.025–0.05 and  $+0.05-0.1 n_{cc}$  weighted size of complete-cases sample.

sets of standard error estimates are presented: the first is based on the standard formula for *i.i.d.* observations; the second is based on the linearized estimator to account for the impact of stratification and clustering. All continuous variables were standardized to have mean zero and unit standard deviation.

To validate these results, we look at the age variable because it is mode-invariant, so we should infer a null mode effect. This is indeed the case: the estimates of  $\mu_1$  and  $\nu$  for age are both smaller than the respective standard error estimates for each. Turning to the other variables, based on the *i.i.d.* standard error estimates, there is evidence (using a 0.05 significance cut-off) for mode effects on the means of scghq1, sfl2mcs, fiyrdia, workdis and j2pay, and evidence for mode effects on the variance of workdis and j2pay. However, the evidence based on the linearized standard error estimates is less strong: there is only evidence for an effect of mode on the variance of j2pay and for effects of mode on the mean and variance of workdis. This is because the impact of clustering generally increases the size of the standard error estimates; the exception to this is for ncigs, where the linearized estimate of the standard error of  $\nu$  is slightly smaller so that some evidence emerges that there is a mode effect on the variance.

The effects on the variance are very large for workdis and j2pay. The variance of workdis, measured using web mode, is estimated to be exp(1.486) = 4.4 times larger than it would have been had it been measured using face-to-face mode, among those who chose web mode; and the ratio for j2pay is 7.0. This could indicate estimators which are biased or highly imprecise.

More widely, we found evidence for the presence of at least one univariate mode effect for 22 (13%) of 166 binary, continuous and ordinal variables using linearized standard error estimates. There was evidence for mode effects on the mean for 18 (11% of the) variables and on the variance for 12 (7%); there were effects on both mean and variance for eight (5%). The importance of accounting for the complex sampling design is demonstrated by noting that the respective figures, based on the *i.i.d.* standard error estimates, were 42 (25%), 37 (22%), 24 (14%) and 19 (11%).

Table 4 displays the estimates for three nominal categorical variables paygwc, hubos and jbpl. These are obtained using the multivariate SMM (12). The reference category

Variable	n <sub>cc</sub>	Est.	SE ( <i>i.i.d.</i> )	SE (lin)
paygwc	5548			
Hourly	78	0.025	0.01***	0.01*
Weekly	594	-0.014	0.02	0.02
4 weeks	508	0.090	0.01***	0.02***
Monthly	3251	0.096	0.02***	0.04**
Annually	1042	-0.195	0.02***	0.03***
Other (ref.)	75			
huboss	8354			
Respondent	957	-0.053	0.01***	0.02***
Spouse/Partner	918	-0.033	0.01***	0.02*
Equal say	6440	0.086	0.02***	0.03*
Other (ref.)	39			
jbpl	6677			
At home	210	0.004	0.01	0.01
Employer's premises	5506	0.017	0.02	0.03
Travelling	532	-0.045	0.01***	0.02**
Other place	398	0.020	$0.01^{+}$	0.02
Spontaneous (ref.)	31			

 TABLE 4

 Estimated effects of mode on the distribution of selected nominal categorical variables

Sig. level: \*\*\* < 0.01, \*\* 0.01–0.025, \*0.025–0.05 and +0.05–0.1. Note: The estimates are the effects on the probability of being in that category, not contrasts with the reference category.

is chosen either because it is the least substantively interesting or it contains the smallest frequency of individuals and is dropped because it is redundant: the mode effects across all categories are constrained to sum to zero. All three variables are subject to significant mode effects, but those on paygwc and huboss are particularly large. Most notably, the probability of those who chose web mode reporting they were paid annually is estimated to be 0.2 higher than it would have been had they been asked by an interviewer. Conversely, the probability that web users indicate household decisions are made jointly is estimated to be 0.09 *lower*. The former effect could be due to survey satisficing whereas the latter could be because of social desirability bias (D'Ardenne et al. (2017)).

Table 5 displays estimates of the effect of mode on the pairwise covariances between the continuous variables. These effects were all estimated to be small with no evidence to reject the null hypothesis that there is no mode effect on the covariance. More widely among the 166 variables in the analysis, the 13,695 pairwise estimates yielded 925 significant mode effects using the *i.i.d.* standard errors, but only 677 using the linearized standard errors: the latter figure is less than the 684 false positives one would have expected so there is little evidence for the presence of mode effects on the covariance.

6.2. *Incorporating auxiliary data*. In order to reduce bias and improve the accuracy of the IV estimators, we incorporated data from two auxiliary sources into the analysis, as described in Sections 5.3. The first role of these data was to improve the accuracy of the GMM estimator while still taking the NEM assumption to hold: we refer to these as the *augmented* estimates. The second role was to enable us to estimate the extended models (from Section 4.3) to test NEM and estimate the target parameter without making the NEM assumption: we, respectively, refer to these as the *NEM test* and the *extended* estimates.

The new estimates are displayed in Table 6. It can be seen that, in most cases, the augmented estimates are very similar to those obtained using only the experimental data. The potential for improved precision, in the sense of smaller standard errors, was not realized

	age	j2pay	fiyrdia	scghq1	sf12mcs	sf12pcs	workdis
j2pay	0.002						
	$[n_{cc} = 10,432]$						
fiyrdia	0.027	0.043					
	[7948]	[7948]					
scghq1	-0.063	0.012	-0.033				
	[10,180]	[10,180]	[7766]				
sf12mcs	0.005	0.022	-0.004	-0.0448			
	[10,141]	[10,141]	[7755]	[10,103]			
sf12pcs	-0.025	0.001	-0.029	0.034	0.028		
	[10,141]	[10,141]	[7755]	[10,103]	[10,141]		
workdis	0.000	-0.005	-0.031	0.044	-0.111	-0.003	
	[5476]	[5476]	[4455]	[5396]	[5397]	[5397]	
ncigs	0.035	0.065	-0.058	0.127	-0.170	-0.103	0.020
	[1279]	[1279]	[1108]	[1249]	[1245]	[1245]	[716]

TABLE 5Estimated effects of mode on the covariance ( $\sigma$ ) between selected variables

because the estimated standard errors were designed to reflect the sampling error of the adjustment term; simply treating the adjustment as true, on the other hand, would underestimate the standard errors and potentially lead us to conclude the presence of a mode effect. For workdis and ncigs, we were unable to obtain augmented estimates of the effect of mode on the variance, due to nonconvergence: such nonconvergence with relatively small samples sizes is not uncommon for method-of-moments estimators. Testing for NEM, none of the variables for which the estimation procedure converged led to rejection of the null hypothesis that NEM holds; for the other variables the estimation procedure did not converge. The extended estimates of the mode effects are, again, very similar to those displayed in Ta-

 TABLE 6

 Estimated effects of mode on the mean  $(\mu_1)$  and variance (v) of selected variables incorporating data from ringfenced and low-propensity groups

Variable	Par.	Previous (SE)	Augmented (SE)	NEM test <sup>1</sup>	Extended (SE)
j2pay_dv	$\mu_1$	0.065 (0.037)	-0.063 (0.095)	0.42	-0.136 (0.243)
	ν	1.948 (0.712)	-0.790 (0.906)	0.00	-1.262 (1.427)
age	$\mu_1$	0.017 (0.073)	-0.049 (0.082)	_	_
	ν	-0.024 (0.056)	0.083 (0.076)	_	_
fiyrdia	$\mu_1$	0.091 (0.067)	-0.018 (0.087)	0.45	-0.085 (0.217)
	ν	0.050 (0.076)	-0.071 (0.077)	0.95	-0.132 (0.170)
scghq1	$\mu_1$	$0.103(0.055)^+$	0.127 (0.062)*	0.83	0.141 (0.157)
	ν	0.048 (0.132)	0.057 (0.155)	0.94	0.073 (0.411)
sf12mcs	$\mu_1$	-0.080(0.057)	-0.132 (0.062)*	_	_
	ν	0.052 (0.104)	0.104 (0.126)	_	_
sf12pcs	$\mu_1$	-0.006(0.057)	0.014 (0.062)	0.84	0.025 (0.151)
	ν	-0.010 (0.116)	-0.020 (0.130)	0.92	-0.021 (0.320)
workdis	$\mu_1$	0.112 (0.048)**	0.119 (0.056)*	_	_
	ν	1.486 (0.638)**	3.534 (13.59)	_	_
ncigs	$\mu_1$	0.190 (0.139)	0.081 (0.078)+	0.08	0.196 (0.108)+
	ν	1.022 (1.190)	_	_	_

Note: <sup>1</sup>*p*-values; and – indicates the fitting procedure did not converge.

ble 3, with inflated standard errors due to imprecision from estimating the  $\Delta$  parameters of the extended SMoMs.

A similar picture emerges for the SCM results: there is little difference to the results obtained, using the experimental data alone, with no evidence for failure of the NEM assumption, so we do not present these results.

**7. Mode effects on parameter estimates.** The framework developed above has so far been used to estimate the effect of mode on the survey variables' joint distribution. The presence of mode effects involving the variables in a particular analysis would tell us whether the results, obtained from fitting a statistical model, were affected by the move to a mixed-mode design but not the size of this effect. Estimating the difference between the observed estimate and that which would have been obtained had only face-to-face mode been used is not generally straightforward if both outcome and predictors are subject to mode effects (Park, Kim and Park (2016)).

To illustrate the problem, we begin by considering the ordinary least squares estimator of  $\theta$  from  $Y_i = \theta X_i + e_i$ , that is, the linear regression model of mean-centered  $Y_i$  on mean-centered  $X_i$ . The mode effect can be written  $\hat{\theta} - \hat{\theta}_0$ , that is, the difference between the observed estimator, based on observed  $\{X_i, Y_i\}$ , and the counterfactual estimator based on  $\{X_{0i}, Y_{0i}\}$ . An intuitively appealing approach in this case would be to modify the *indicator method* in which  $D_i$  and its interaction with  $X_i$  are included in the model (Jäckle, Roberts and Lynn (2010)). The modification would be to use  $M_i$  as an IV to handle nonrandom selection of  $D_i$  as follows: Stage 1: Regress  $D_i$  on  $M_i$  to obtain  $\hat{D}_i$ , and Stage 2: Regress  $Y_i$  on  $X_i$ ,  $\hat{D}_i$  and interaction  $\hat{D}_i.X_i$ . The coefficient of the interaction term is an estimator is only consistent if either  $X_i$  is mode-invariant or the mode effect on the mean of X does not depend on the true value of the characteristic measured by X, but we have already argued that this assumption is generally too strong.

Instead, we propose a more general and robust way to estimate the impact of mode on the maximum likelihood estimator (MLE) of parameter  $\theta$  from parametric model  $f(\mathbf{y}; \theta)$ . This follows from inspecting the Taylor series expansions of the observed and counterfactual MLEs to show that

(36) 
$$\hat{\boldsymbol{\theta}} - \hat{\boldsymbol{\theta}}_0 \approx \hat{\pi} V(\boldsymbol{\theta}^*) \{ \bar{\mathbf{s}}_1(\boldsymbol{\theta}^*; Y) - \bar{\mathbf{s}}_1(\boldsymbol{\theta}^*; Y_0) \}$$

where  $\hat{\pi} = \sum_i D_i/n$ ,  $\theta^*$  is the probability limit of  $\hat{\theta}$ ,  $\bar{\mathbf{s}}_1(\theta^*; Y) = \sum_i D_i \mathbf{s}(\theta^*; \mathbf{y}_i)$ / $\sum_i D_i$ ,  $\bar{\mathbf{s}}_1(\theta^*; Y_0) = \sum_i D_i \mathbf{s}(\theta^*; \mathbf{y}_{0i}) / \sum_i D_i$  and  $V(\theta^*)$  is the inverse of the (single observation) Fisher information matrix for  $\theta$  based on the observed data. This approximation relies on  $V(\theta^*) \approx V_0(\theta^*)$ , where  $V_0$  is the inverse Fisher information based on the face-to-face data. Furthermore, for large samples,

$$\hat{\boldsymbol{\theta}} - \hat{\boldsymbol{\theta}}_0 \sim N\{\pi V(\boldsymbol{\theta}^*) \Delta \mathbf{s}_1, V(\boldsymbol{\theta}^*) Q_1(\boldsymbol{\theta}^*) V(\boldsymbol{\theta}^*)/n\},\$$

where  $\pi = \Pr(D_i = 1)$  is the marginal probability of choosing web mode,  $\Delta \mathbf{s}_1 = E\{\mathbf{s}(\boldsymbol{\theta}^*; \mathbf{y}_i) - \mathbf{s}(\boldsymbol{\theta}^*; \mathbf{y}_{0i}) \mid D_i = 1\}$  and  $Q_1(\boldsymbol{\theta}^*)$  is the covariance of this difference.

To estimate  $\hat{\theta} - \hat{\theta}_0$  within the SMoM framework, the form of  $f(\mathbf{y}_i; \theta)$  must allow the estimated mode effects to be straightforwardly plugged in to adjust the observed data score. For example, suppose that f is a member of the (curved) exponential family such that

$$f(\mathbf{y}_i; \boldsymbol{\theta}) = h(\mathbf{y}_i) \exp\left\{\boldsymbol{\eta}^T(\boldsymbol{\theta}) \mathbf{T}(\mathbf{y}_i) - A(\boldsymbol{\eta})\right\}$$

where  $\mathbf{T}(\mathbf{y}_i)$  is the sufficient statistic for natural parameter  $\boldsymbol{\eta}$ , dim( $\boldsymbol{\theta}$ )  $\leq$  dim( $\boldsymbol{\eta}$ ) and  $A(\boldsymbol{\eta})$  is the normalization factor; then, (36) reduces to

(37) 
$$\hat{\boldsymbol{\theta}} - \hat{\boldsymbol{\theta}}_0 \approx \pi V(\hat{\boldsymbol{\theta}}) \frac{\partial \boldsymbol{\eta}^T}{\partial \boldsymbol{\theta}} \boldsymbol{\mu}_{1\mathbf{T}},$$

where

$$\boldsymbol{\mu}_{1\mathbf{T}} = E\left\{\mathbf{T}(\mathbf{Y}_{1i}) - \mathbf{T}(\mathbf{Y}_{0i}) \mid D_i = 1\right\}$$

can be estimated using a multivariate linear SMoM for  $\mathbf{T}(\mathbf{Y}_i)$ . Alternatively, an exact solution, which does not require  $V(\boldsymbol{\theta}^*) \approx V_0(\boldsymbol{\theta}^*)$ , is given by the difference between  $\hat{\boldsymbol{\theta}}$  and

(38) 
$$\hat{\boldsymbol{\theta}}_0 = \left[\boldsymbol{\theta} : \frac{\partial \boldsymbol{\eta}^T}{\partial \boldsymbol{\theta}} \sum_{i=1}^n \left\{ \mathbf{T}(\mathbf{y}_i) - \frac{\partial A}{\partial \boldsymbol{\eta}} - D_i \hat{\boldsymbol{\mu}}_{1\mathbf{T}} \right\} = \mathbf{0} \right].$$

The form of **T** is simple for a wide range of exponential family distributions. The derivations of (36)–(38) are set out in Clarke and Bao (2022a), Section S7.1.

To illustrate how to apply (37) and (38), we consider a simple multiple regression example involving variables from Table 2:  $Y_i = \text{fiyrdia on } X_{1i} = \text{age and } X_{2i} = \text{scghq1}$  where all three variables are mean-centered. The analysis model is

$$Y_i = \theta_1 X_{1i} + \theta_2 X_{2i} + e_i$$

where residual  $e_i \sim N(0, \sigma_e^2)$ . To simplify further, we ignore UKHLS's complex sampling design and estimate standard errors using the nonparametric bootstrap. However, it is generally possible to obtain bootstrap estimates of the standard errors for complex sampling designs (Field and Welsh (2007)).

We fit a multivariate linear SMoM for the sufficient statistics for  $\eta$ , namely,  $Y_i^2$ ,  $X_{1i}^2$ ,  $X_{2i}^2$ ,  $Y_i X_{1i}$ ,  $Y_i X_{2i}$  and  $X_{1i} X_{2i}$ . The conditional maximum likelihood estimate  $\hat{\theta}$  and its estimated variance-covariance matrix  $\hat{V}$  are obtained using mlexp in *Stata* (noting that  $n\hat{V}$  is an estimate of  $V(\hat{\theta})$  above). The coefficient estimates are  $\hat{\theta}_1 = 0.048$  (0.002) and  $\hat{\theta}_2 = -0.040$  (0.004) (estimated standard errors in parentheses). The impact of mode on these estimates is estimated by plugging in estimates of the mode effects on the sufficient statistics to (37). The estimates of the mode effects are as follows:  $Y^2 = 0.463$  (0.34);  $X_1^2 = -1.186$  (10.5);  $X_2^2 = 0.912$  (2.22);  $YX_1 = 2.357$  (1.48);  $YX_2 = 0.226$  (0.44) and  $X_1X_2 = -2.884$  (3.07). Finally, the effects of mode on the coefficient estimates are

$$\hat{\theta}_1 - \hat{\theta}_{01} = 0.003 \ (0.002) \ \text{approx}; = 0.004 \ (0.002) \ \text{exact};$$
  
 $\hat{\theta}_2 - \hat{\theta}_{02} = 0.005 \ (0.005) \ \text{approx}; = 0.006 \ (0.006) \ \text{exact}.$ 

In other words, the estimates of the coefficients would have been smaller by around 7% and 12–15%, respectively, had only face-to-face mode been available. However, the estimated standard errors indicate that these effects are not statistically significant. The *Stata* code for this example is given in Clarke and Bao (2022b), Section S10.7.

An important application of this idea for practice is for generalized linear models when both outcome and predictors are subject to mode effects. In short, these models are specified by link function  $g\{E(Y_i | \mathbf{X}_i = \mathbf{x}_i)\} = \mathbf{x}_i^T \boldsymbol{\beta}$  and density

$$f(y_i \mid \mathbf{x}_i; \boldsymbol{\beta}, \phi) = h(y_i, \phi) \exp\left\{\frac{\eta_i T(y_i) - A(\eta_i)}{\phi}\right\}$$

from the (overdispersed) exponential family with overdispersion parameter  $\phi$  and nuisance parameter  $\eta_i$  now varying between individuals because of its dependence on  $\mathbf{x}_i$ . For simple canonical models where  $\eta_i = \mathbf{x}_i^T \boldsymbol{\beta}$ ,  $T(y_i) = y_i$  and  $\phi$  is a known constant, the resulting score for  $\boldsymbol{\beta}$  is

$$\mathbf{s}(\boldsymbol{\beta}) = \phi^{-1} \sum_{i} \mathbf{X}_{i} Y_{i} - \mathbf{X}_{i} g^{-1} (\mathbf{X}_{i}^{T} \boldsymbol{\beta}),$$

which must be solved iteratively if g is nonlinear. The exact solution for  $\hat{\beta} - \hat{\beta}_0$  is the difference between the solution to  $\mathbf{s}(\beta) = 0$  and  $\mathbf{s}_0(\beta) = 0$ , where  $\mathbf{s}_0(\beta)$  is the mode-effect-adjusted score function.

For example, the logistic regression model for Bernoulli-distributed  $Y_i$  has link  $g(p) = \log\{p/(1-p)\}$ ,  $E(Y_i | \mathbf{X}_i = \mathbf{x}_i) = g^{-1}(\mathbf{x}_i^T \boldsymbol{\beta}) = 1/\{1 + \exp(-\mathbf{x}_i^T \boldsymbol{\beta})\}$ ,  $T(y_i) = y_i$ ,  $\eta_i = \mathbf{x}_i^T \boldsymbol{\beta}$ ,  $A(\eta_i) = \log\{1 + \exp(\eta_i)\}$  and  $\phi = 1$ . The iterative estimation procedure is as follows: choose starting value  $\boldsymbol{\beta}^0$ , and set j = 1; then, apply g-estimation to the SMoM

$$E\{\mathbf{X}_i g^{-1}(\mathbf{X}_i \boldsymbol{\beta}^{j-1}) - \mathbf{X}_{0i} g^{-1}(\mathbf{X}_{0i} \boldsymbol{\beta}^{j-1}) \mid D_i, M_i\} = \boldsymbol{\tau}_{Xg}^j D_i$$

to obtain  $\hat{\boldsymbol{\tau}}_{X\rho}^{j}$ ; the updated estimate  $\boldsymbol{\beta}^{j}$  is the solution to

$$\mathbf{s}_0(\boldsymbol{\beta}) = \sum_i \mathbf{X}_i Y_i - \mathbf{X}_i g^{-1} (\mathbf{X}_i^T \boldsymbol{\beta}) - (\hat{\boldsymbol{\psi}}_{XY} - \hat{\boldsymbol{\tau}}_{Xg}^j) D_i,$$

where  $\hat{\psi}_{XY}$  is the g-estimate based on a linear SMoM for  $\mathbf{X}_i Y_i$ . Finally, increment *j*, and repeat until convergence is achieved. The second stage relies on treating  $\boldsymbol{\beta}^{j-1}$  as "known" so that  $\mathbf{X}_i g^{-1} (\mathbf{X}_i \boldsymbol{\beta}^{j-1})$  is simply a random variable.

Note that if g is the identity link, then

$$\hat{\boldsymbol{\beta}}_0 = \left(\sum_i \mathbf{X}_i \mathbf{X}_i^T - \hat{\boldsymbol{\tau}}_{XX} D_i\right)^{-1} \left(\sum_i \mathbf{X}_i Y_i - \hat{\boldsymbol{\psi}}_{XY} D_i\right),$$

where  $\tau_{XX}$  is the mode effect on  $\mathbf{X}_i \mathbf{X}_i^T$ , defined using an appropriate linear SMoM. For the normal linear regression example above, the results obtained using this approach are identical to the exact solution described above.

To illustrate this, we use the same variables as before but derive the following binary outcome from the semicontinuous  $Y_i = \texttt{fiyrdia}$ :  $Y_i^{\texttt{bin}} = I(Y_i > 0)$  which equals 0 if  $Y_i = 0$  or 1 if  $Y_i > 0$ . The estimated coefficients of logit{Pr( $Y_i^{\texttt{bin}} = 1 | X_{1i}, X_{2i}$ )} =  $\theta_0 + \theta_1 X_{1i} + \theta_2 X_{2i}$ , based on the mixed-mode data, are  $\hat{\theta}_0 = -1.716$  (0.09),  $\hat{\theta}_1 = 0.0315$  (0.001) and  $\hat{\theta}_2 = -0.0333$  (0.004). Taking these estimates as starting values, the method took six iterations to converge (as determined by a successive relative difference smaller than  $1 \times 10^{-7}$ ) to  $\hat{\theta}_{00} = -1.708$  (0.13),  $\hat{\theta}_{01} = 0.0305$  (0.002) and  $\hat{\theta}_{02} = -0.0407$  (0.007). The mode effects are thus both small and nonsignificant:  $\hat{\theta}_0 - \hat{\theta}_{00} = -0.008$  (0.10),  $\hat{\theta}_1 - \hat{\theta}_{01} = +0.0010$  (0.002) and  $\hat{\theta}_2 - \hat{\theta}_{20} = 0.0068$  (0.005). The *Stata* code for this example can be found in Clarke and Bao (2022b), Section 10.8.

Clarke and Bao ((2022a), Section S7.2) report some results from a simulation study to assess the performance of this method for normal linear and logistic regression. The exact methods were more likely not to converge than the approximate method but almost always converged for sample sizes 1000 or larger. The relative bias of the coefficient estimates could be quite large, even for sample sizes of order 1000, in line with the extent to which the mode-effect estimates are biased; but the relative bias was small for sample sizes of order 10,000 which is the same as the sample size for the application in this paper.

**8. Discussion.** We have developed a very general framework for efficiently using IVs to estimate the effects of mode (or causal effects) on the survey variable distribution of UKHLS Wave 8. The mode effects were identified because the sequential experiment provided us with an instrumental variable in the form of the initial randomization of households to either face-to-face or web mode. While we found evidence for some univariate mode effects (especially for some categorical variables), there was little evidence for the pairwise mode effects that could potentially affect multivariate analyses of the survey data. This finding was robust to

the no effect modification assumption we would have had to make had auxiliary data been unavailable. The importance of accounting for the multistage stratified sampling design of UKHLS was apparent here because failing to account for it would have led to attenuated standard error estimates that overstated the impact of mode.

The generalized method of moments (GMM) proved to be a relatively simple but flexible estimation procedure that was straightforwardly adapted to produce linearized estimates of the standard errors and incorporate auxiliary data from UKHLS Wave 8. Our approach for estimating mode effects on parameter estimates can be viewed as a complement to the parametric fractional imputation approach developed by Park, Kim and Park (2016). Their method requires the analyst to specify jointly an analytical model and a measurement model and can be adapted for IV estimation, but our method is more flexible and, we argue, considerably simpler to implement. Our simulation studies found there could be issues with nonconvergence and bias for sample sizes of order 1000 and below, but these problems were not apparent for sample sizes of order 10,000, as with this application.

In terms of handling nonresponse, we used the survey weights supplied with the UKHLS which incorporate inverse probability weights to adjust for nonresponse. This approach is not fully efficient, but it is robust in that it will correct for the effect of nonresponse to the extent that assumption (28) holds for a particular analysis. Furthermore, even if this assumption were true, these weights would not correct for nonresponse bias if there were a mode effect-covariate interaction, that is, the SMoM depended on  $C_i$  such that  $E(Y_{1i}^k - Y_{0i}^k | D_i, M_i, C_i) = \mu_{1k}(C_i)D_i$ . In this case the induced marginal model (5) (obtained by integrating over  $C_i$ ) would not satisfy NEM because of IV core condition 3. An alternative set of weights that will theoretically overcome this problem for additive SMoMs is proposed in Clarke and Bao, ((2022a, Section S8), but the assessment of these weights is left for future work.

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# SUPPLEMENTARY MATERIAL

**Part A: Supplement on derivations, further information and simulation studies** (DOI: 10.1214/21-AOAS1557SUPPA; .pdf). This supplement includes further details about the following: g-estimation; derivations of the structural variance, covariance and multivariate mean models; a derivation of the estimator of the mode effect on maximum likelihood estimates; an elaboration of arguments in the text about plausible data generating processes for mode selection and the limitations of the instrumental variable-based version of the indicator method for mode-effect estimation; and the design and results of the simulation studies used to assess the performance of these estimators.

**Part B: Supplement on the UKHLS data and Stata code** (DOI: 10.1214/21-AOAS1557SUPPB; .pdf). This supplement includes a list of the variables from Wave 8 of

UKHLS for which mode effects were estimated in Section 6, and Stata code for all the structural moment, variance, covariance and (multivariate) mean models fitted in the paper.

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