# 1 Inventory of Supporting Information

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#### **1. Extended Data**

Figure #	Figure title	Filename	Figure Legend
Extended Data Fig. 1	Effect of physical force on moral dilemma judgments, no exclusion criteria applied	extended_fig1.jpg	Results in Study 1 (effect of personal force without applying any exclusion criteria) on the Trolley (a) and Speedboat dilemma (b). Error bars are 95% Confidence Intervals around the mean. Scale ranged from 1 (completely unacceptable) to 9 (completely acceptable), n = 7,744.
Extended Data Fig. 2	The effect of personal force on moral dilemma judgements (without applying any exclusion criteria)	extended_fig2.jpg	
Extended Data Fig. 3	Interaction between personal force and intention on moral judgments (without applying any exclusion criteria)	extended_fig3.jpg	
Extended Data Fig. 4	Effect of physical force	extended_fig4.jpg	Results in Study 2 (personal force and intention

	and intention on moral dilemma judgments, no exclusion criteria applied		interaction without applying any exclusion criteria) on the Trolley (a) and Speedboat dilemma (b). Error bars represent 95% Confidence Intervals. Scale ranged from 1 (completely unacceptable) to 9 (completely acceptable), n = 19,340.
Extended Data Fig. 5	Correlation between country level collectivism and personal force and intention interaction effect size, no exclusion criteria applied	extended_fig5.jpg	Correlation between country-level collectivism and the Eta squared effect size of the interaction between personal force and intention with no exclusion criteria applied on the Trolley (a) and Speedboat dilemma (b). The size of the circles indicate the size of the sample in a given country. Blue line is the weighted regression line.
Extended Data Fig. 6	Individualism/collectivis m associations with the interaction between personal force and intention on moral judgments (without applying any exclusion criteria)	extended_fig6.jpg	

# **2. Supplementary Information:**

## 10 A. Flat Files

Item	Present?	Filename	A brief, numerical description of file contents.
Supplementary Information	Yes	Supplementary	Supplementary Methods 1-4, Supplementary Tables 1 -
		Information.pdf	10, Supplementary Figures 1-5,
Reporting Summary	Yes	nr-reporting-	
		summary_moral.pdf	
Peer Review Information	Yes	PRFile_Bago.pdf	

# Situational factors shape moral judgments in the trolley dilemma in Eastern, Southern, and Western countries in a culturally diverse sample

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#### 221 Abstract

222 The study of moral judgements often centers on moral dilemmas in which options consistent with deontological perspectives (i.e., emphasizing rules, individual rights, and duties) are in 223 224 conflict with options consistent with utilitarian judgements (i.e., following the greater good 225 based on consequences). Greene et al. (2009) showed that psychological and situational factors (e.g., the intent of the agent or the presence of physical contact between the agent and 226 227 the victim) can play an important role in moral dilemma judgements (e.g., trolley problem). Our knowledge is limited concerning both the universality of these effects outside the United 228 229 States and the impact of culture on the situational and psychological factors of moral 230 judgements. Thus, we empirically tested the universality of the effects of intent and personal force on moral dilemma judgements by replicating the experiments of Greene et al. in 45 231 232 countries from all inhabited continents. We found that personal force and its interaction with 233 intention, exert influence on moral judgements in the US and Western cultural clusters, 234 replicating and expanding the original findings. Moreover, the personal force effect was 235 present in all cultural clusters, suggesting it is culturally universal. The evidence for the 236 cultural universality of the interaction effect was inconclusive in the Eastern and Southern 237 cultural clusters (depending on exclusion criteria). We found no strong association between 238 collectivism/individualism and moral dilemma judgements. 239 240

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#### 244 Introduction

- 245 Moral dilemmas can be portrayed as decisions between two main conflicting moral
- 246 principles: utilitarian and deontological. Utilitarian (also referred to as consequentialist)
- 247 philosophies<sup>1</sup> hold that an action is morally acceptable if it maximizes well-being for the
- greatest number of people (in terms of saved lives, for example). On the other hand,
- deontological philosophy<sup>2</sup> evaluates the morality of the action based on the intrinsic nature of  $\frac{1}{2}$
- the action (i.e., the deontological option often reflects greater concern for the individual rights
   and duties<sup>3</sup>). The dilemma between these two principles plays a prominent role in law and
- policy-making decisions, ranging from decisions of health budget allocations<sup>4</sup> to the dilemma
- of self-driving vehicles<sup>5</sup>. This inherent conflict is well illustrated by the so-called trolley problem, which has long interested both philosophers and psychologists. One version of the dilemma is presented as follows<sup>6</sup>:
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You are a railway controller. There is a runaway trolley barrelling down the railway tracks. Ahead, on the tracks, there are 5 workmen. The trolley is headed straight for them and they will be killed if nothing is done. You are standing some distance off in the train yard, next to a lever. If you pull this lever, the trolley will switch to a side track and you can save the 5 workmen on the main track. You notice that there are 2 workmen on the side track. So there will be 2 workmen who will be killed if you pull the lever and change the tracks but the 5 workmen on the main track will be saved. Is it morally acceptable for you to pull the lever?

A deontological decision-maker would argue that pulling the lever is morally unacceptable, as it would be murder (Note that deontological principles are often more complicated than this. Some of the deontological rules would allow for killing in this situation. The terms "deontological" and "utilitarian/consequentialist" are labels we use to refer to certain responses). On the other hand, utilitarianism would suggest that it is morally acceptable to pull the lever, as it would maximize the number of saved lives.

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272 In an alternative version of the dilemma, one has to push a man off a footbridge in front of the trolley ("footbridge" scenario). This man will die but will stop the trolley, and the five 273 274 people in the way of the trolley will be saved. Interestingly, people are less likely to make a 275 decision consistent with utilitarian perspectives in the footbridge scenario compared to the standard switch scenario (We call these "utilitarian" responses but the fact that these 276 decisions are consistent with utilitarianism does not indicate that people gave them out of 277 utilitarian principles; the same is true for "deontological" responses<sup>7,8</sup>). The difference 278 between the utilitarian response rate in those scenarios became the basis of investigations of 279 many influential cognitive theories in the field of moral judgement<sup>3,7–13</sup>. The fact that people 280 respond differently to the two trolley dilemmas was proposed to be explained by people's 281 adherence to the so-called doctrine of double effect<sup>6,9</sup>. A simple version of this doctrine is 282 that harm is permissible as an unintentional side-effect of a good result. This doctrine is the 283 basis of many policies in several countries all around the world concerning issues such as 284 abortion<sup>6</sup>, euthanasia<sup>14</sup>, international armed conflict regulations<sup>15,16</sup>, and even international 285 business ethics<sup>17</sup>. According to this doctrine, it is morally impermissible to bomb civilians to 286 287 win a war, even if ending the war would eventually save more lives. However, if civilians die in a bombing of a nearby weapons factory as a side-effect, the bombing is morally
acceptable. The way people perceive or act on these moral rules can influence the policies
that are accepted or even followed - as we can already see in the case of driverless cars,
which sometimes have to decide between sacrificing their own passengers and saving one or
more pedestrians<sup>5</sup>.

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Greene et al.<sup>18</sup> and Cushman et al.<sup>9</sup>, however, argued that the difference in utilitarian 294 response rates cannot simply be explained by the doctrine of double effect. Greene et al. 295 presented evidence for the interaction of the intention of harm (i.e., harm as means or side 296 297 effect; referring to the doctrine of double effect) and personal force (i.e., whether or not the 298 agent had to use personal effort to kill the victim and save more people) on moral acceptability ratings. More concretely, people were less likely to judge sacrificing one person 299 to save more people as morally acceptable when they had to use their personal force to kill 300 301 the person *and* the death of this person was required to save more people (this is what is meant by *intending* the harm). Hence, they concluded that people are more sensitive to the 302 doctrine of double effect when they have to use their own physical force. Despite some 303 exceptions<sup>26,27</sup>, most of the evidence for this conclusion comes from samples of WEIRD 304 (Western, Educated, Industrialized, Rich, Democratic<sup>23,24</sup>) societies, leaving the question open 305 of whether these effects are psychologically universal<sup>25</sup> or culture-specific. 306 307

- 308 This study tests three cross-cultural hypotheses:
- 309 (1) The effects of personal force on moral judgements are culturally universal.
- 310 (2) The interactional effect of personal force and intention on moral judgements is311 culturally universal.

312 (3) Collectivism-individualism has a moderating effect on the degree to which personal
313 force and intention affect moral judgements in a way that their effect is stronger in
314 more collectivistic cultures.

315

The first and second hypotheses, that the effects of personal force and intention on moral 316 judgements are culturally universal, come from their relatedness to interpersonal violence. 317 People seem to exhibit a general tendency to avoid causing violent harms (e.g., murder)<sup>19,20</sup>, 318 and they are more likely to perceive actions as violent or harmful when they are supposed to 319 use personal force or intention<sup>3</sup>. As a result, people are more likely to behave in a 320 deontological way when personal force or intention is present in the dilemma. As all cultures 321 regulate interpersonal violence,<sup>21</sup> we expected to find that both intention and personal force, 322 as well as their interaction, have an effect on moral judgements across cultures. The literature 323 seems to be in accordance with these hypotheses. For example, Chinese<sup>25–27</sup> and Russian<sup>28</sup> 324 participants responded similarly to moral dilemmas as Americans and Western Europeans, 325 and even small-scale societies tended to be susceptible to the effect of intention $^{22,23}$ . 326 327

Even though we anticipated that the effect of personal force and intention would emerge
universally across cultures, we nonetheless expected cultural differences to moderate these
effects. The effect of personal force on moral judgement has been attributed to emotional
processes<sup>9,24-26</sup>, specifically social emotions (such as guilt, shame or regret)<sup>25,27</sup>. The potential

332 use of personal force makes people feel guilt or shame before making a decision and, 333 therefore, rating actions that use personal force as morally less acceptable. There is a convincing argument that these social emotions are universal  $^{28-30}$ , despite some cultural 334 variation in their intensity and the social contexts in which they are experienced<sup>28-30</sup>. It has 335 336 been argued that shame and guilt are more important in interdependent, collectivistic cultures 337 (as their function is argued to be linked to social control). People living in East Asian countries have reported experiencing these emotions more frequently and more intensely $^{28-30}$ . 338 Other findings suggest that it is anxiety that mediates the effect of intention and personal 339 force $^{26}$ , but anxiety (social anxiety in particular) has also been positively associated with 340 collectivism<sup>31</sup>, pointing to the same direction. Hence, we hypothesized that people living in 341 collectivistic cultures would judge actions that involve personal force and intention as 342 343 morally less acceptable than people in individualistic cultures. Utilitarian responding in moral dilemma judgements has also been associated with low levels of empathic concern<sup>32</sup> and 344 people living in collectivistic cultures have been suggested to exhibit higher levels of 345 346 empathic concern<sup>33,34</sup>. Hence, we predicted that individualism-collectivism would also have an effect on utilitarian responding: collectivists would be less utilitarian in general, due to 347 348 their higher levels of empathic concern.

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In addition to testing our confirmatory hypotheses, we also collected a number of additional country-level as well as individual measures for exploratory purposes. These measures have been previously shown to be related to moral judgement such as economic status<sup>35</sup>, individual level individualism-collectivism<sup>35</sup>, and religiosity<sup>36</sup>. We also administered an alternative measure of utilitarian responding<sup>37–40</sup>.

- 355 The present investigation is crucial for advancing the field for the following reasons:
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- 1) The original article has been very influential (515 citations so far), but replicability has not established yet.
- 359 2) Our knowledge is scarce on the cultural universality of the effect of personal forceand intention in moral judgements.
- 361 3) The resulting database (with many types of trolley problems and additional measures)
   362 could assist and guide future research and applications on moral thinking.

#### 363 Overview

- In the first part of our study, we tested the universality of the role of personal force in moral
- judgements with a direct replication of Study 1a conducted by Greene et al.. In their study,
- the authors found evidence that the application of personal force decreases moral
- acceptability of the utilitarian action (Hypothesis 1a, 1b). In the second part, we tested the
- 368 universality of the interactional effect of personal force and intention on moral dilemma
- 369 judgements, by replicating Study 2 of Greene et al. (Hypothesis 2a, 2b) with partially
- 370 different moral dilemmas. Furthermore, we tested our hypothesis that collectivism moderates
- the effect of intention and personal force (Hypothesis 3). In addition, we collected various
- additional measures for exploratory purposes.

#### 374 Results

375

376 We collected data from 27,502 participants out of 45 countries. Due to our exclusion criteria, 377 we had to exclude 80.6% of the sample for the main analysis (see Table 1 for the various 378 exclusion criteria). Note that, as we registered, we conducted the analysis without excluding 379 the data of the participants who were familiar with the trolley problem (36.2% exclusions), 380 and we also conducted a post-hoc explorative analysis in which we applied no exclusion 381 criteria. All participants were presented with two moral dilemmas that were equivalent in 382 structure but were different in wording: trolley dilemmas and speedboat dilemmas (the 383 former described a situation involving trolley and people on the tracks, the latter described a situation with people on a speedboat and others drowning in the sea). In Study 1, we tested 384 385 the effect of personal force on moral dilemma judgments (Hypothesis 1a, 1b), while in Study 386 2, we tested the interaction effect between personal force and intention (Hypothesis 2a, 2b, 387 3).

388

#### 389 The effect of personal force

390 Findings are represented in Figure 1. To test the effect of personal force on moral judgement, 391 we used one-sided *t*-tests. Consistent with our preregistration, we analysed only the 392 continuous acceptability ratings (scale of 1-9), and not the binary choices. In each cultural cluster, we found at least strong evidence ( $BF_{10} > 10$ ) of an effect of personal force on moral 393 394 judgement, which implies the effect is culturally universal. The results indicate that, when personal force is seen to be necessary to save more lives, people are less likely to favourably 395 396 judge a consequentialist outcome (i.e., save more people). The results remained robust across dilemma contexts (i.e., trolley or speedboat version) and when including participants who 397 398 were very familiar with these trolley-problem type scenarios. Therefore, our results replicated 399 the findings of Greene et al. in the original cultural setting (H1a) and in the Southern and 400 Eastern cultural clusters (H1b). The statistical results are summarised in Table 2.

401 402

#### 403 The interaction effect of personal force and intention

- Figure 2 shows when we applied all exclusion criteria, we found strong evidence in the Western cluster (H2a) for the interaction between personal force and intention ( $BF_{10} =$
- 406  $1.5*10^{11}$ ), but moderate inconclusive evidence in the Southern (BF<sub>10</sub> = 9.4) and weak,
- 407 inconclusive evidence in the Eastern clusters ( $BF_{10} = 0.6$ ) (H2b). More concretely, in the
- 408 Western cluster, participants judged the acceptability of consequentialist decisions much
- lower when both personal force and intention had to be applied (i.e., the personal force effect
- 410 was numerically greater when intention also had to be applied). When we included
- 411 participants who were familiar with the trolley dilemma, we still found strong evidence in the
- 412 Western cluster (BF<sub>10</sub> =  $1.28 \times 10^{30}$ ) and, interestingly, we also found strong evidence in the
- 413 Southern cluster (BF<sub>10</sub> =  $3.1 \times 10^6$ ), but the evidence remained weak and inconclusive in the
- 414 Eastern cluster (BF<sub>10</sub> = 2.9). Although in the preregistration we expected the effect sizes to be
- smaller when participants familiar with the trolley problem were included, we observed thedirect opposite: when including data of participants familiar with the trolley problem, we

- 417 found either equivalent or larger effect sizes in all cultural clusters. Notably, the size of the
- 418 effect almost doubled in the Southern cluster when running the analysis on the sample with
- 419 familiar and unfamiliar participants included ( $\eta_p^2$  increased from .014 to .026). All statistical
- 420 results are presented in Table 3.
- 421
- 422 On the speedboat dilemmas, we found strong evidence for the interaction in the Western
- 423 cluster, regardless of the familiarity exclusion ( $BF_{all exclusions} = 222$ ,  $BF_{with familiar} = 4.8 \times 10^{7}$ ).
- However, we found inconclusive evidence in the Eastern and Southern clusters, both before
- 425 (BF<sub>Eastern</sub> = 0.4; BF<sub>Southern</sub> = 0.4) and after (BF<sub>Eastern</sub> = 0.4; BF<sub>Southern</sub> = 1.1) familiarity
- 426 exclusions. Although our results were consistent in the Western and Eastern clusters for both
- the speedboat and trolley dilemmas, there was a divergence in the Southern cluster.Specifically, we found strong evidence only for the interaction in the Southern cluster when
- 429 we included familiar participants in the analysis. In general, in all clusters, the observed
- 430 effect sizes were smaller on the speedboat than on the trolley dilemma.
- 431

In summary, we conclude that we fully replicated the findings of Greene et al. with respect to the interaction of personal force and intention in the Western cluster (H2a) regardless of dilemma context or exclusion criteria. However, the evidence was inconclusive for all analyses of the Eastern cluster. In the Southern cluster, the conclusion is both contextdependent (i.e., the effect was only detectable in the trolley dilemma) and sensitive to exclusion criteria (i.e., the effect was only detectable when familiar participants were included).

439

440 To explore whether our results were sensitive to our choice of priors in the Bayesian analysis, 441 we computed Robustness Regions ("RR") that indicate the region of priors within which our inference would remain unchanged. The width of this region shows how robust our 442 443 inferences are to our selection of priors. The RRs were generally wide for all statistical tests 444 (see Tables 2-3), indicating that our results were not sensitive to our choices of prior. Thus, 445 we would arrive at the same conclusions with any possible prior within the realistic range. 446 One exception to this finding where the final conclusion was prior-dependent can be found in 447 the analysis of the Southern cluster in Study 2. Specifically, if the scale of the prior distribution had been r = .21 or higher (instead of r = .19), we could have concluded that 448 there was strong evidence for the effect (instead of saying that the test is inconclusive). Here, 449 we would like to stress that we did not reach our registered sample size in this cluster for 450 Study 2 (we registered that for 95% power, we would need 1,800 participants in each cluster 451 of which we only reached 690 - see the Methods for details on sample size estimation). This 452 could explain why our results did not reach our evidence thresholds and remained 453 454 inconclusive.

455

#### 456 Cultural correlates

457 To test the "effects" of cultural variables, we used linear mixed models predicting moral

- 458 acceptability ratings from different cultural variables with the random intercept of countries.
- 459 We tested all five cultural variables one-by-one (i.e., country-level collectivism, and the four

- 460 individual-level measures of horizontal and vertical collectivism/individualism), in separate
- 461 linear models on the data with and without familiarity exclusion.
- 462
- H3 stated that we expected a three-way interaction between country-level collectivism,intention, and personal force. We first tested this hypothesis on the data with familiarity
- exclusion applied (see Table 4 for statistical results and Figure 3 for the graphical
- representation of findings). The results of the country-level collectivism scale were
- 467 inconclusive (trolley:  $BF_{10} = 1.2$ ; speedboat:  $BF_{10} = 0.9$ ). When analysing the individual-level 468 measures of horizontal and vertical collectivism/individualism, all results were inconclusive.
- 469 We conducted the same analysis on the sample but this time including participants who were
- 470 familiar with these types of moral dilemmas, but the results were still inconclusive (trolley:
- 471  $BF_{10} = 2.2$ ; speedboat:  $BF_{10} = 0.7$ ). Analysing the individual-level individualism/collectivism
- 472 measures, we found inconclusive evidence in all the scales. In the Introduction (Stage 1), we
- 473 also hypothesized that country level collectivism would be associated with decreased overall
- 474 acceptability of the utilitarian option. This hypothesis was not included in the registered
- analysis plan. Nevertheless, we added this analysis to the Supplementary Analysis section 3.In short, we found no evidence for the association between country-level collectivism and
- 477 moral acceptability rates. Interestingly, nevertheless, we found strong evidence for a positive
- 478 correlation between vertical individualism and moral acceptability ratings.
- 479

We conducted the same analysis on the Speedboat dilemmas. Table 4 and Figure 4 presents
the findings. Regardless of the familiarity exclusion criteria, we found inconclusive results in
all cases.

483

#### 484 Exploratory analysis

485

#### 486 **The effect of intention**

487

We registered that we would test the main effect of intention by comparing the standard 488 489 switch (no intention) and footbridge switch (intention) dilemmas. We found strong evidence 490 in each cultural cluster and in each dilemma type for the effect of intention ( $BF_{10} > 10$ ). 491 Importantly, the effect of intention remained unchanged even when we included participants who were familiar with moral dilemmas in the sample ( $BF_{10} > 10$ ). Tables 5-6 summarize the 492 493 findings. As registered, we also tested the effect of physical force on moral judgement. In 494 accordance with Greene et al., we found no evidence for this effect. See details in 495 Supplementary Analysis section 2.1.

496

#### 497 No exclusion analysis (post-hoc)

498

As the exclusion rate was very high in the above analyses (81%), we explored our results

500 while applying no exclusion criteria (including all participants). In Study 1, we found strong

- 501 evidence for the individual effects of personal force and intention, in each of the three
- 502 cultural clusters, both in the speedboat and the trolley dilemmas—just as in our main analyses
- 503 (see Extended Data Figures 1 and 2 for detailed results and data distribution).

505 For Study 2, Extended Data Figure 3 summarizes the statistical findings. Overall, we can 506 conclude that almost all of our results regarding the effects of personal force and its 507 interaction with intention are not sensitive to our exclusion. Only in the case of the Eastern 508 cluster can we see a difference: without applying exclusions, strong evidence can be found 509 for the effect of personal force and intention in the trolley dilemma, otherwise, we find 510 inconclusive evidence. Here, we can only speculate whether the increased strength of 511 evidence is due to the increased number of participants. The analysis on the speedboat dilemmas vielded the same results with and without exclusions: inconclusive evidence in the 512 513 Eastern and Southern clusters, and strong evidence in the Western cluster (see Extended Data 514 Figure 4 for the findings on Study 2). Thus, it appears that applying such strong exclusion criteria did not strengthen the replication effort nor substantially alter the inferences we draw 515 about the replicability of the effect of force and intention. 516

517

518 We also conducted the cultural analysis without applying any exclusion criteria and we found that all of the results were inconclusive, with one exception. In the speedboat dilemma, we 519 520 found moderate evidence that country level collectivism is positively associated with the 521 interaction of personal force and intention (in line with our hypothesis;  $BF_{10} = 5.1$ ; same test 522 for the trolley dilemma:  $BF_{10} = 2.8$ ). We also found moderate evidence ( $BF_{10} = 9.8$ ) that in 523 the trolley dilemma, the interaction between personal force and intention is positively 524 associated with individual-level horizontal collectivism: being higher on horizontal 525 collectivism means a heightened personal force and intention interaction effect size (see Extended Data Figures 5 and 6; same test in the speedboat dilemma was inconclusive:  $BF_{10} =$ 526 527 0.54). Thus, for the moderation of the effect by country-level collectivism, the strict 528 exclusion criteria may have hurt our ability to detect these effects. Although these results 529 appear in line with our prior hypothesis, this analysis was only exploratory, not registered a 530 priori, and hence, should only be interpreted with caution.

531

532 As we registered, we added a figure showing the distribution of responses of both subscales of the Oxford Utilitarianism Scale for each country cluster, and also reported means and 95% 533 534 confidence intervals, as registered. Moreover, we also added a post-hoc analysis correlating each subscales of the OUE with moral acceptability ratings of the moral dilemmas. We found 535 536 that moral acceptability ratings correlate higher with the "instrumental harm" sub-scale (r = 0.40 - 0.45) than with the "impartial beneficence" sub-scale (r = 0.05 - 0.20) - with this latter 537 538 correlation exhibiting somewhat larger cultural variations. Details can be found in the Supplementary Analysis section 2.4. 539

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#### 542 **Discussion**

543 For centuries, philosophers and psychologists have explored the determinants of moral

544 judgments. Moral dilemmas that force life and death decisions help us explore what norms

- and psychological processes drive our moral preferences. Initially, researchers thought  $^{41,42}$
- that people are simply susceptible to the doctrine of double effects when making moral
- 547 judgements; harm is permissible if it occurs as an unintentional side-effect of an overall good

outcome. Greene et al.<sup>18</sup>, however, showed that the role of using physical force to kill one
(and save more) influenced moral judgments even more than did the intentionality of an
action.

551

In this research, we replicated the design of Greene et al.<sup>18</sup> using a culturally diverse sample 552 553 across 45 countries to test the universality of their results. Overall, our results support the proposition that the effect of personal force on moral judgments is likely culturally universal. 554 555 This finding makes it plausible that the personal force effect is influenced by basic cognitive or emotional processes that are universal for humans and independent of culture. Our findings 556 regarding the interaction between personal force and intention were more mixed. We found 557 strong evidence for the interaction of personal force and intention among participants coming 558 from Western countries regardless of familiarity and dilemma contexts (trolley or speedboat), 559 fully replicating the results of Greene et al.<sup>18</sup>. However, the evidence was inconclusive among 560 participants from Eastern countries in all cases. Additionally, this interaction result was 561 mixed for participants from countries in the Southern cluster; we only found strong enough 562 evidence when people familiar with these dilemmas were included in the sample and only for 563 564 the trolley (not speedboat) dilemma.

565

Our general observation is that the size of the interaction was smaller on the speedboat 566 dilemmas in every cultural cluster. It is yet unclear whether this effect is caused by some 567 deep-seated (and unknown) differences between the two dilemmas (e.g., participants 568 569 experiencing smaller emotional engagement in the speedboat dilemmas that changes response patterns), or is caused by some unintended experimental confound (e.g., order effect of the 570 571 presented dilemmas). Furthermore, in the Eastern and Southern clusters, more participants 572 found the dilemmas confusing than in the Western cluster (see Table 2). The increased 573 confusion rates might have played a role behind the fact that we found no evidence for the 574 personal force and intention interaction in the speedboat dilemmas; participants from the 575 Southern and Eastern clusters might have struggled to follow some versions of the speedboat 576 dilemma, as it was originally written for U.S. participants.

577

578 Furthermore, we hypothesised that collectivism would enhance the effect of personal force 579 and intention. This prediction was based on the notion that collectivism increases the sensitivity to certain emotions which mediate these effects. We found no evidence for this 580 hypothesis when we executed our preregistered analysis plan. However, in the exploratory 581 582 analysis (with no exclusion criteria were applied), we found some moderate evidence for the association of country level collectivism in the speedboat dilemma, and individual level 583 584 horizontal collectivism in the trolley dilemma with the interactional effect of personal force 585 and intention. Since this analysis was not preregistered, these results should be cautiously 586 interpreted. 587

588 The interaction between intention and personal force was sensitive to whether we included 589 participants familiar with moral dilemmas. In the Southern cluster, this led to inconclusive 590 evidence regarding the trolley problem, but contrary to our expectations, the size of all of the 591 interaction effects were larger when we included familiar participants in the analysis. This

- increase could be due for at least two reasons: (1) familiarity is not the main reason behind
- the change in response patterns: familiarity correlates with an as yet unknown underlying
- variable, which induces a selection bias (e.g., educational background); and (2) familiarity is
- the main reason behind the change in response patterns: for example, being familiar with the trolley problem might have caused people to exhibit a lower emotional response to the
- 597 problem or caused them to apply different reasoning that ended up affecting their responses.
- 598 Our results cannot differentiate between the above described explanations (which are not
- 599 necessarily mutually exclusive).
- 600

Although we found no strong evidence for the association between

- 602 collectivism/individualism and the effects of personal force and intention, future research
- 603 should test for other cultural variations. There are a number of interesting candidates that we 604 did not examine, including cultural tightness<sup>43</sup> and social mobility<sup>44</sup>. Our database provides
- 605 opportunities to the field to examine different aspects and cultural moderators of moral
- 606 judgment.
- 607

608 This research has a number of limitations that future work will need to address. Although we 609 call the personal force effect "universal", it is only universal to the cultures we tested. This 610 puts a limit to the "universality" of the effects: we did not (nor intended to) reach small scale hunter gatherer societies for example. Moreover, while our sample was more diverse and less 611 612 WEIRD than that of Greene et al.'s research, it consisted of mostly educated individuals from 613 younger age groups with internet access, raising similar concerns (e.g., still Educated and Industrialized, and possibly Rich, though not strictly Western or Democratic). Secondly, the 614 615 data collection was conducted before and during the COVID-19 pandemic which could have affected the participants' responding behaviour in some way (e.g., moral fatigue). Finally, 616 617 81% of the sample was not entered into the main confirmatory analyses because of our 618 exclusion criteria, which might have resulted in unintended selection biases. For example, it 619 is possible that more educated participants were more likely to get excluded due to being 620 familiar with moral dilemmas from college. It is also possible that people with less working 621 memory capacity or poor text comprehension abilities were more likely to be excluded due to 622 the stringent attention checks. This is why we included an exploratory analysis in which we 623 analysed data from all of our participants, without applying any exclusions. Our results on the 624 full sample (no exclusion criteria applied) supported our previous conclusions (that were drawn based on the data with exclusions) except in the cultural analysis, in which we found 625 626 strong evidence for cultural variations only when no data were excluded. Thus, future work, especially replication work, should take caution when applying stringent exclusion criteria as 627 628 it may be entirely unnecessary and even hurt the discovery of new effects.

629

Another limitation of our study might come from the fact that we used a single continuous
measure of deontological/utilitarian tendences. Although common in the field, such an
approach has been criticized for being overly simplistic and not being able to pick up on more
complex response patterns <sup>45,46</sup>. For example, maximizing outcome and rejecting harm are not
necessarily symmetrical (as our continuous measure suggests). Hence, an interesting direction

- 635 for future research could be to identify whether personal force and intention increase reliance
- 636 on deontological rules or decrease reliance on consequentialist thinking. Methodological
- 637 approaches, such as process dissociation, are promising in this regard<sup>40</sup>.
- 638

#### 640 Conclusion

With this replication study, we present empirical results about how people around the world
make judgments in moral dilemmas that have long interested moral philosophers and
psychologists. Empirical studies in this field have been conducted mostly on WEIRD
samples, with little attention paid to cultural universality and variations. Our research allows
us to avoid some important selection biases by having participants take the survey in their
native language from 45 countries. The shared dataset should allow the assessment of
different effects on moral dilemma judgments, such as religion or second language effects.

648

Overall, we found (1) the negative main effects of personal force and intention on moral

dilemma judgments is universal; (2) the interaction between intention and personal force was

replicated in the Southern and Western clusters, finding people are less likely to supportsacrificing one person's life for the sake of saving the lives of several others, if they have both

to intentionally engage in an action to do this and to use personal force; and (3) this

654 interaction is not associated strongly with individual nor country-level

- 655 collectivism/individualism measures.
- 656

657

- 658
- 659 Method

#### 660 Participants

A large culturally and demographically diverse sample of participants was recruited from
 collaborating laboratories through the Psychological Science Accelerator<sup>47</sup>. The data

663 collection team was originally proposed to include 146 labs from 52 countries. All of these

664 participating laboratories obtained IRB approval (verified before the last round of Stage 1

665 submission). Combined, these labs committed to collect a minimum number of 18,637

666 participants. More labs were expected to be recruited before data collection commences. Each

667 lab will recruit participants for the study by sending out the survey link along with the

- 668 consent form to their participant pool, online platforms (such as Mturk), or testing them in the
- research lab. Due to some dropouts, the data collection team included 140 labs from 45
- 670 countries. Eligibility for participation was based on age ( $\geq 18$  years) and being a native
- 671 speaker of the language of the test (more details on this criterion in the *Controlling for*
- 672 *possible confounds* section). Data were collected either from local university participant pools
- or via data collection platforms (e.g., MTurk). Altogether, 41,090 participants started our
- survey, and 27,502 finished it whose data were analysed (17961 females, 7956 males, Mean
- age = 26.0 years, SD = 10.3 years; Study 1: 7744 participants, 4329 females, 2487 males,

676 Mean age = 26.8 years, SD = 11.1 years; Study 2: 19340 participants, 13632 females, 5469 677 males, Mean age = 25.8 years, SD = 9.98 years).

We did not collect any identifiable private data during the project that can be linked to
individual survey responses. Each lab ascertained the agreement of the local institutional
ethical review board with the proposed data collection. This study was conducted in
accordance with the Declaration of Helsinki. The IRB approvals are available on our OSF
project page: <a href="https://osf.io/j6kte/">https://osf.io/j6kte/</a>. Participants had to give an informed consent before starting
the experiment. Only participants recruited through Mturk or Prolific received monetary
compensation.

685

#### 686 Materials

687

688 *Moral dilemmas.* We used a total of six trolley dilemmas, namely: *footbridge switch*, 689 standard footbridge, footbridge pole, loop, obstacle collide (taken from Greene et al.), and standard switch. All the materials are provided in the Supplementary Methods sections 1-3. 690 691 Each of these scenarios represents a different condition. For example, in the standard 692 footbridge scenario both intention and personal force are required to push the man off the 693 bridge. As in the original experiments, every participant was assigned to only one of these 694 dilemmas. The problems were accompanied by a drawn sketch to aid understanding. 695 Following the original procedure, after presenting each problem, participants were asked 696 whether the described action (e.g., pushing the man to save five people) is morally acceptable 697 or not (Yes/No response). After this judgement, participants were asked to indicate on a numbered Likert-type scale ranging from 1 (completely unacceptable) to 9 (completely 698 699 acceptable), the extent to which they think that the given action is morally acceptable. Next, 700 participants were asked to type the justification of their decision in an open question format. 701 After participants were presented with the first trolley dilemma, they were presented with a 702 second dilemma from the same condition, without drawn sketches. For the second dilemma, 703 we used the so-called *speedboat dilemmas*. These dilemmas have been taken from Study 1b 704 and 2b of Greene et al., and can be found in the Supplementary Methods section 1, with the 705 exception of the dilemmas in the obstacle collide and standard footbridge conditions, which 706 were provided by Joshua Greene during the review of the study. The order was fixed for 707 dilemma presentation, so that the trolley version was always presented first. Study 1 was run 708 before Study 2, but within study, participants were randomly assigned to one of the dilemmas within that study. 709

710

Additional measures. Although the exploration of individual-level factors associated with
moral thinking is not the aim of the present research, to enrich our database for future studies
and secondary analyses, we expanded our survey with additional individual-level measures:
1) total yearly household income; 2) place of living (urban or rural area); 3) position on the
four-dimensional Individualism-Collectivism scale<sup>34</sup> (16 items) for disentangling cultural
differences in participants' responses<sup>48</sup>; 4) religion: Specific religion of the participant will be

- asked, plus one question to measure their level of religiosity: "On a scale from 1 to 10, how
- religious are you?". Furthermore, we included the Oxford Utilitarianism Scale<sup>28</sup> (9 items).

Following these questions, participants' level of education, age, and sex were also recorded.
We also recorded participants' country of origin, and whether the participant came from an
immigrant background.

- 722
- 723

#### 724 **Procedure**

725 The experiment was administered by using a centralised online survey that participants could 726 answer remotely or in the lab. We used the original instructions of Greene et al., as presented 727 in the Supplementary Methods section 1. After responding to the dilemmas, participants were asked to answer three questions: (1) a measure of careless responding (question about the 728 729 specifics of the trolley scenario); (2) whether they found the material confusing; and (3) 730 whether they found the description of the problem realistic. After these questions, participants 731 were directed to our series of questionnaires: the Oxford Utilitarianism Scale, followed by the 732 Individualism-Collectivism Scale, and the measures of religion. Next, we administered the 733 demographic questions (income, place of living, country of origin, immigrant background, 734 level of education, age, and sex). Afterwards, we asked three further questions to measure 735 careless responses, participants' familiarity with research questions, and finally, we asked for 736 further comments or any experienced technical problems.

- 737
- 738

Controlling for possible confounds. To avoid second language effects on moral judgement<sup>49</sup>,
 only native speakers of the language of the experiment could participate. To ensure this, we
 asked participants to indicate their native language(s). Bilinguals could choose their preferred
 language. The data of anyone with a native language different from the language of the
 survey were removed from data analyses.

744

745 Following Greene et al.'s procedure, data from participants who reported that they found the 746 material confusing were excluded from the analyses. Data from participants who reported 747 having experienced technical problems during the experiment were also excluded from all 748 analyses. To avoid careless responses, we added three bogus items at the end of the survey. We asked participants very basic questions (e.g., "I was born on February 30th.") to which 749 incorrect answering indicates careless responding<sup>50</sup>. We excluded data from participants who 750 gave an incorrect response to any of these questions. Moreover, we introduced two additional 751 752 questions (presented right after the moral dilemmas), asking participants about the specifics 753 of the trolley and speedboat scenarios that they had been presented with, to test whether they had paid attention when reading the scenarios (referred to as attention check in the later test). 754 755 Specifically, participants were asked to select the option which most accurately described the 756 situation that they had been presented with. Each option described the nature of the physical 757 action that was the key manipulation in the experiment. As attention to the trolley and 758 speedboat dilemmas was measured by different questions, when analysing the responses, we 759 excluded the data for the correspondingly failed attention check question. For example, people who gave a correct response on the trolley, but not on the speedboat attention check 760 761 question, were included when analysing the trolley dilemma, and excluded when analysing 762 the speedboat version.

- As moral dilemmas are becoming more and more common in psychological research and in
- summaries of this research in popular media and culture and teaching, it is possible that some participants may have previous knowledge of these dilemmas, which may affect their
- responses. To address this potential problem, at the end of the experiment participants were
- asked the following question: "Before this experiment, were you familiar with moral
- 769 dilemmas of this kind, in which you can save more people by causing the death of one
- 770 person?" Answers were given on a rating scale from 1 (*absolutely not familiar*) to 5
- 771 (*absolutely familiar*). Familiarity with the trolley problem or such moral dilemmas
- (participants who responded with 4 or 5 on this scale) was used as a further exclusion
- criterion. Additionally, participating labs were asked to avoid recruiting philosophers or
- philosophy students because they are likely to have heard about trolley problems, and we
- wanted to minimise the number of participants to be excluded following data collection.
- 776

#### 777 Notable deviations between this study and the design of Greene et al.

- 778 Besides the multinational data collection that forms the crux of our project, the first important 779 methodological difference between this study and the original study is that the original study 780 was conducted by paper and pencil, whereas we administered the experiment online. Of note, 781 recent research found no evidence for a difference between the behaviour of participants who 782 took part in the experiment online versus those who took part in the experiment in the lab. 783 We also added one change in the introduction of the experiment (see Supplementary Methods 784 section 1); participants were not given the opportunity to ask the researcher any questions before the experiment (as the experiment can be administered online, they did not have the 785 786 opportunity to do so).
- 787 The second important change in this experiment is that participants were presented with two 788 moral dilemmas in one condition, instead of one. These additional dilemmas will be analysed 789 separately, as they were in the original experiment. The third difference is that for Study 2, 790 we used different moral dilemmas than those that were used by Greene et al.; the standard 791 switch and footbridge dilemmas were used instead of the loop weight and obstacle push 792 dilemmas, respectively. These dilemmas are not different from the ones used by Greene et al. 793 in their structural characteristics, only on surface characteristics. That is, in the standard 794 switch the harm is unintended and no personal force is required, while in the standard 795 footbridge dilemma, the harm is intended and requires personal force. By including the standard switch and standard footbridge scenarios instead of the original ones, we gain 796 797 further insight into the data. Imagine for example, that the personal force effect does not replicate in one of the cultural clusters. One explanation for this is that people are simply not 798 799 sensitive to the effect of personal force in that cluster. However, it might also be the case that utilitarian response rates to similar dilemmas increase over time<sup>51</sup>. If so, we should see that 800 801 the replicated difference between the standard footbridge and switch dilemmas is shrinking or disappeared. Furthermore, by comparing the standard footbridge to the footbridge pole 802
- dilemmas, we can test the effect of physical contact, and by comparing the standard switch
- case to the footbridge switch case to confirm the effect of intention.

- Finally, in the original experiment, Greene et al. excluded participants who did not manage to suspend disbelief. Nevertheless, as they noted, this had no effect on their results. Thus, we decided that we would not use this exclusion criterion.
- 808
- 809 *Cultural classification of countries*. To test the cultural universality hypothesis, a
- 810 comprehensive cultural classification is needed that encompasses multiple sources of cultural
- 811 variability. Hence, to assess our first hypothesis on the universality of the effect of personal
- force and intention on moral judgements, we used the cultural classification of Awad et al. $^{35}$ .
- 813 Based on surveyed moral preferences, they identified three distinct clusters of countries:
- 814 Eastern, Southern, and Western. They argued that this cluster structure is broadly consistent
- 815 with the alternative, but more complex Inglehart-Welzel cultural map $^{34}$ . Therefore, we
- 816 assigned the countries of our participating labs to these cultural clusters, as listed in
- 817 Supplementary Analysis Section 1, Table S1.
- 818
- 819 Language adaptation. The participating labs translated the survey items into the language of
- 820 the participant pool, following the translation process of the PSA
- 821 (https://psysciacc.org/translation-process/) detailed below.
- 822
- Translation: Original document is translated from source to target language by A
   translators resulting in document Version A
- 825 2. Back-translation: Version A is translated back from target to source language by B
  826 Translators independently resulting in Version B
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- 4. External Readings: Version C is tested on two non-academics fluent in the target
  language. Members of the fluent group are asked how they perceive and understand
  the translation. Possible misunderstandings are noted and again discussed as in Step 3.
- Cultural Adjustments: Data collection labs read materials and identify any needed
  adjustments for their local participant sample. Adjustments are discussed with the
  Language Coordinator, who makes any necessary changes, resulting in the final
  version for each site.
- 838 Planned analyses
- 839

- 840 **Preregistered analysis**
- 841
- 842 Confirmatory Replication Analyses
- 843
- As explained in the introduction, we focused our analyses on the question of universality ofGreene et al.'s two most important claims. We conducted independent analyses in each
- cultural cluster and reported them separately. We preregistered the following hypotheses:
- 847

- *Hypothesis 1a*: There is an effect of personal force on moral judgement in the Western cluster
  (replication of the original effect).
- *Hypothesis 1b*: If the effect of personal force is culturally universal, there is an effect of
  personal force on the moral acceptability ratings (Greene et al., Study 1) in the Southern and
  Eastern cultural clusters as well.
- 854
- *Hypothesis 2a*: There is an interaction between personal force and intention (Greene et al.,
  Study 2) in the Western cluster (replication of original effects). More specifically, the
  intention factor is larger when personal force is present compared to when personal force is
  absent.
- 859
- *Hypothesis 2b*: If this effect is culturally universal, there is an effect in the Southern andEastern cultural clusters as well.
- 862
- 863
- 864 Unlike in the original study, we employed Bayesian analyses to gain information from our 865 data concerning the strength of evidence for the null and alternative hypotheses. The Bayes factor indicates the relative evidence provided by the data comparing two hypotheses<sup>52</sup>. 866 Regarding the threshold of strong Bayesian evidence, we followed the recommendations of <sup>53</sup> 867 and set the decision threshold of  $BF_{10}$  to > 10 for  $H_1$  and < 1/10 for  $H_0$ . We used informed 868 869 priors for the alternative model: a one-tailed Cauchy distribution with a mode of zero and a scale r = 0.26 (Hypothesis 1a and 1b) and r = 0.19 (Hypothesis 2a and 2b) on the 870 standardized effect size using the BayesFactor package<sup>54</sup> in R for the analysis. These priors 871 are based on the effect sizes that we expect to find as explained below in the sample size 872 873 estimation section. We will implement all of our analyses with the R statistical software<sup>55</sup>.
- 874
- 875 To test Hypothesis 1a and 1b, we compared the moral acceptability ratings given on the
- 676 footbridge switch problem and footbridge pole dilemma, with the moral acceptability rating
- of the footbridge switch dilemma expected to be higher. More concretely, we performed threeone-sided Bayesian *t*-tests with the same comparison in each cultural group. For each cultural
- cluster, we would conclude that we replicated the original effect if Bayes factor ( $BF_{10}$ ) > 10,
- we would conclude that we found a null effect if  $BF_{10} < 1/10$ , and we would conclude that the
- results are inconclusive if we find a  $BF_{10}$  in between these numbers (see below for
- 882 justification of these thresholds).
- 883

To test Hypothesis 2a and 2b, we tested the interaction of personal force and intention in each cultural cluster, separately. We conducted Bayesian linear regression analysis in each cultural cluster. The Bayes factor of interest is defined as the quotient of the model including the interaction and two main effects (numerator) and the model including only the two main effects (denominator). For each cultural group, we would conclude that we replicated the original effect if the Bayes factor of the interaction (BF<sub>10</sub>) > 10, we would conclude that we found a null effect if BF<sub>10</sub> < 1/10, and we would conclude that the results are inconclusive if

891 we find a  $BF_{10}$  in between these values (see below for justification of these thresholds). To

- 892 further understand the direction of the interaction, we will plot out the results in each cultural
- 893 cluster. To conclude the replication of the original effect, we should find that the intention
- effect is higher in the personal force condition than in the no personal force condition.
- 895
- Note that we conducted and reported the frequentist version of the proposed analysis (e.g., *t*tests for each hypothesis, for each cultural class) for the sake of comparability of the original
  and our results. Nevertheless, we regarded the results of our Bayesian analyses the basis of
  our statistical inference. Although we registered that the frequentist statistics would only be
- added as the supplementary material, we added it to the main text for easier comparability.No informate was drawn from the frequentiat statistics.
- 901 No inference was drawn from the frequentist statistics.
- 902
- 903 Test assumptions for the statistical tests (t-tests and linear regressions) were assumed to hold904 true, but they were not formally tested.
- 905

#### 906 Robustness analyses

- To probe the robustness of our conclusions to the scaling factor of the Cauchy distribution used as the prior of H1, we reported Robustness Regions for each Bayes factor. Robustness Regions were notated as RR[min, max], where min indicates the smallest and max indicates the largest scaling factor that would lead us to the same conclusion as the originally chosen scaling factor<sup>56</sup>.
- 912

#### 913 Sampling plan and stopping rule

As the data were planned to be collected globally, our knowledge was insufficient concerning the noise of the measurement and the rate of exclusion in the various samples, which were needed for an accurate sample size estimation. For this reason, we proposed a sequential data acquisition. That is, first, we launched Study 1 (Hypotheses 1a and 1b), and collected data in sequences from 500 participants per cluster per condition; from 3,000 participants altogether

- 919 (after all exclusions). We stop data collection after each sequence. At these stops, we
- 920 conducted our planned Bayesian analyses. Should the BF reach the preset thresholds in a
- given cluster, we will stop data collection for that cluster. If, in a cluster, the BF thresholdswere not reached, we would continue data collection with 200 additional participants per
- 923 cluster per condition, and then re-analyse the data, repeating this procedure until one of the
- 924 BF thresholds is reached, or the participant pool is exhausted. Note, however, that we
- 925 deviated from this sampling plan. See "Deviations from registration" for details.
- 926 Should we not have reached this limit with our planned capacity of ~19,000 participants, we
- 927 would have extended the data collection to a new semester. In the case that we would have
- 928 not reached our evidence threshold within 12 months, we would have reported our final929 results, acknowledging the limited strength of the findings.
- We launched Study 2 data collection in a given cluster only when the analysis of Study 1 was
  conclusive. In Study 2, we conducted the analysis only when we had exhausted our resources.
- 933
- 934 Sample Size estimation
- 935

- 936 To calculate our needs for data collection, we conducted a rough sample size estimation.
- Assuming that the original effect size is found in Study 1 (d = 0.4), our sample size
- estimation indicated that we would require 500 participants per condition per cluster (3,000
- altogether), while if the original effect size is to be found in Study 2 (d = 0.28), our
- estimation indicated that we would need 1,800 participants per condition per cluster (21,600
- altogether for Study 2) to obtain 95% of power in detecting the effect. A detailed description
- of the Sample Size estimation can be found in Supplementary Methods section 4.
- 943

# 944 Testing the association between country-level collectivism and the effects of personal945 force and intention

946

947 Our third hypothesis proposed that collectivism increases the effects of personal force and

948 intention. As a measure of country-level individualism and collectivism, we added the

- 949 Collectivism measure from the Cultural Distance WEIRD scale (countries' differences in
- terms of individualism from the United States)<sup>57</sup> as a continuous variable in our model. We
- tested whether collectivism interacted with personal force and intention (Hypothesis 3), as
- explained in the introduction. Hypothesis 3 expected to find a three-way interaction betweencollectivism, intention, and personal force, for which we used the dilemmas we used to test
- Hypotheses 2a and 2b. In this analysis, we used a Cauchy distribution with a scale of r = 0.37(same we used to test Hypothesis 2a and 2b, i.e., the test of the interaction) as prior. Should
- we find evidence for null effect (BF < 1/10) of the interaction of individualism/collectivism,</li>
  personal force, and intention, we would conclude that individualism/collectivism does not
- 958 moderate the effect of personal force and intention.
- 959

#### 960 Analysis of the additional moral dilemmas

#### 961 Study 1.

As we explained above, each participant had to give a response on two moral dilemmas. For Study 1 (effect of personal force), we conducted the same analysis on the rest of the moral dilemmas, without the trolley versions, as in the original study (Study 1b; Greene et al.).

965 966

#### 967 Study 2.

We conducted the same analysis (interaction of personal force and intention) on the rest ofSpeedboat dilemmas, without the trolley versions.

- 970
- 971 Further tests
- 972

973 Effect of physical contact and intention. With this set of items, we were able to assess the
974 effect of physical contact, by comparing the standard footbridge and footbridge pole

dilemmas. We also assessed the effect of intention by comparing the standard switch case

976 with the footbridge switch case. These analyses were done in every cluster, and we used

- 977 Bayesian t-tests for these comparisons. We used the same prior we use for the assessment of
- 978 the effect of physical force (r = 0.26). This analysis was done separately on the trolley and
- 979 speedboat dilemmas.

981 **Comparing the standard switch and standard footbridge dilemmas.** For the reasons 982 explained earlier, we compared the standard footbridge and standard switch dilemmas, in 983 each cultural cluster. For this, we conducted a Bayesian t-test, with the same prior previously 984 used for the assessment of the effect of physical force (d = 0.26). This analysis was done 985 separately for the trolley and speedboat dilemmas.

986

987 Oxford Utilitarianism Scale. We computed a figure showing the response distribution of
988 each subscales of the Oxford Utilitarianism Scale<sup>39</sup> for each cultural cluster to explore
989 potential cultural differences (along with means and 95% CI). The results of this can be found
990 in the Supplementary Analysis section 2.4.

991

992 Individual-level horizontal and vertical individualism-collectivism. Triandis and

993 Gelfand<sup>45</sup> defined individualistic and collectivistic cultural tendencies among 4 dimensions:

994 vertical individualism, vertical collectivism, horizontal individualism, and horizontal

995 *collectivism.* We added these continuous measures to our Bayesian linear regression analysis.

- 996 The predictive power of all four measures were assessed separately.
- 997

998 Including familiar participants. A potentially large number of participants were excluded 999 due to familiarity with the trolley dilemma, and there was a possibility that this exclusion 1000 criterion will affect the data from some countries or cultural clusters more than others. To 1001 avoid this potential sampling bias, we computed all above-listed analyses on moral dilemmas (confirmatory and exploratory) on the full sample in which we did not exclude the 1002 1003 participants who were familiar with moral dilemmas. Second, we computed all analyses 1004 specifically on data coming from people who were familiar with moral dilemmas in order to compare the results of "familiar" and "unfamiliar" participants. This latter analysis can be 1005 1006 found in the Supplementary Analysis section 2.3 and was limited to the confirmatory 1007 hypothesis tests.

1008

Pilot testing. To ascertain that the survey software operates without any technical problems,
we planned to conduct a pilot test in which each participating lab would have been expected
to collect data from 10 participants. We would have only assessed the expected functioning
of the survey software without analysing the collected data.

1013

1014 Timeline. We planned to finish data collection within six months from Stage 1 in principle1015 acceptance and we planned to submit our report within one month from then.

- 1016
- 1017 Deviations from registration

1018 We preregistered that we would collect data from 3,000 participants for Study 1 (test of

1019 personal force; H1a, H1b), after exclusions. Unexpectedly, the exclusion criteria led to 80.6%

1020 exclusion of our collected data. At the point when this was realized, it seemed likely that

1021 Study 1 would exhaust the available sample pool, not leaving capacity for Study 2. Therefore,

1022 with the agreement of the journal editor, we decided to collect participants for Study 1 only

- 1023 until our Bayes Factor evidence thresholds were reached after all exclusion criteria were
- applied. This modification allowed us to collect data for Study 2 as well.
- 1025

1026 At the time of this decision, the distribution of responses has been taken into account: we had 1027 collected data from 3,473 participants: 1319 from the "Western cluster", 1762 from the

- 1028 "Southern" cluster, and 392 from the "Eastern" cluster. After exclusions, 789 participants
- 1029 remained (78% excluded): 296 from the "Western" cluster (78% excluded), 429 from the
- 1030 "Southern" cluster (76% excluded), and 64 from the "Eastern" cluster (84% excluded).
- 1031
- Instead of conducting a pilot study as preregistered, in order to avoid wasting any (much
  needed) participants, participating researchers from all labs tested the experiment before it
- 1034 was sent out to assure that there are no grammatical mistakes or functionality problems.1035
- 1036 Due to COVID-19 crisis, data collection took 6 months longer than expected (with the1037 agreement of the editor).
- 1038

#### 1039 Exploratory analysis

- During the data pre-processing, we excluded 229 participants from three US-based labs as
  they received a wrong survey link. Furthermore, 13,359 participants started, but did not finish
  the experiment, therefore their data were also dropped from further analyses. These
  participants did not count towards our final sample and are not part of the data in any way.
  The final sample used for data analyses consisted of 27,502 participants. Further information
- 1045 on the demographics of our participants can be found in the Supplementary Analysis section1046 1.
- 1047
- 1048 Note that we limited the use of Robustness Regions for the confirmatory hypothesis tests.1049
- 1050

#### 1051 Data availability statement

- 1052 Collected anonymised raw and processed data are publicly shared on the Github page of the
   1053 project: https://github.com/marton-balazs-kovacs/trolleyMultilabReplication/tree/master/data.
- 1054

## 1055 Code availability statement

- 1056 Code for data management and statistical analyses have been written in R and are available
  1057 at: https://github.com/marton-balazs-kovacs/trolleyMultilabReplication.
- 1058

## 1059 **Protocol Registration Information**

- 1060 The Stage 1 protocol for this Registered Report was accepted in principle on 30th January 1061 2020. The protocol of generated by the journal can be found at
- 1061 2020. The protocol, as accepted by the journal, can be found at
- 1062 <u>https://doi.org/10.6084/m9.figshare.11871324.v1</u>
- 1063
- 1064
- 1065 1066

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- 1109
- 1110 Author Contribution
- 1111 **Conceptualization:** B. Bago and B.A.
- **Data curation:** B. Bago, M. Kovacs, and T.N.

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#### 1176 Competing interests statement

- 1177 The authors declare no competing interests.
- 1178

#### Table 1

Summary of sample sizes and exclusions in all cultural clusters

	Eastern	Southern	Western	All
Reason to exclude				
N without exclusion	3,877	5,333	18,292	27,502
Careless responding	156 (4.0%)	82 (1.5%)	256 (1.4%)	494 (1.8%)
Confusion	752 (19.4%)	658 (12.3%)	1,718 (9.4%)	3,128 (11.4%)
Familiarity with moral dilemmas	1,669 (43.0%)	2,501 (46.9%)	10,332 (56.5%)	14,502 (52.7%)
Technical problem	531 (13.7%)	413 (7.7%)	1,225 (6.7%)	2,169 (7.9%)
Non-native speaker	347 (9.0%)	177 (3.3%)	1,305 (7.1%)	1,829 (6.7%)
Failed attention check (Study1a)	720 (18.6%)	943 (17.7%)	1,311 (7.2%)	2,974 (10.8%)
Failed attention check (Study 1b)	849 (21.9%)	1,042 (19.5%)	1,336 (7.3%)	3,227 (11.7%)
Failed attention check (Study 2a)	1,102 (28.4%)	1,071 (20.1%)	4,900 (26.8%)	7,073 (25.7%)
Failed attention check (Study 2b)	1,195 (30.8%)	1,367 (25.6%)	5,528 (30.2%)	8,090 (29.4%)
Final sample				
Study1a	381	622	566	1,569
Study1b	327	553	546	1,426
Study2a	323	690	2,971	3,984
Study2b	277	576	2,660	3,513
1182 Note Study 1b and Stud	v 2h refers to the S	breedboat dilemma	as (recall all of our	r subjects

Note. Study 1b and Study 2b refers to the Speedboat dilemmas (recall, all of our subjects answered to one trolley and a speedboat dilemmas)

#### Table 2

1190 The effect of personal force on moral dilemma judgements

Trolley			BF	RR	t	df	р	Cohen's d	Raw effect	89% CI
Tioney	Exclude	Eastern	$1.9*10^{2}$	$7.00*10^{-3}, 14.00$	-3.69	366.23	<.001	0.38	0.85	[0.39, 1.12]
		Southern	$2.44*10^{7}$	$1.00*10^{-5}, 2.80*10^{6}$	-6.32	619.93	<.001	0.51	1.10	[0.76, 1.33]
		Western	80.1	$1.20*10^{-2}, 4.30$	-3.41	553.15	0.001	0.29	0.59	[0.24, 0.79]
I	Including familiar	Eastern	9.21*10 <sup>4</sup>	<1.50*10 <sup>-5</sup> , 6.50*10 <sup>3</sup>		806.76	<.001	0.36	0.79	[0.51, 1]
		Southern	5.91*10 <sup>12</sup>	<1.00*10 <sup>-5</sup> , 5.50*10 <sup>11</sup>	-8.09	1345.85	<.001	0.44	0.94	[0.73, 1.1]
		Western	$4.95*10^{5}$	$<1.00*10^{-5}, 2.90*10^{4}$	-5.51	1338.48	<.001	0.30	0.65	[0.43, 0.8]
Speedboat	Exclude	Eastern	$1.16*10^{5}$	$1.80*10^{-5}, 1.70*10^{4}$	-5.26	283.92	<.001	0.59	1.18	[0.77, 1.47]
		Southern	$1.01*10^{3}$	1.30*10 <sup>-3</sup> , 74.00	-4.19	436.86	<.001	0.37	0.72	[0.37, 0.93]
		Western	25.2	$3.30*10^{-2}, 1.20$	-3.01	437.36	0.003	0.27	0.51	[0.18, 0.72]
	Including familiar		$2.4*10^4$	$<6.00*10^{-5}, 1.70*10^{3}$	-4.88	680.10	<.001	0.37	0.74	[0.46, 0.95]
		Southern	7.8*10 <sup>°</sup>	<1.00*10 <sup>-5</sup> , 5.50*10 <sup>5</sup>	-5.94	908.97	<.001	0.36	0.69	[0.49, 0.85]
		Western	$5.53*10^{7}$	$<1.00*10^{-5}, 4.0*10^{6}$	-6.34	1140.72	<.001	0.35	0.71	[0.51, 0.87]

Note. BF = Bayes Factor, RR = Robustness Region of the prior 

#### **Table 3**

97 Interaction between personal force and intention on moral judgments

Dilemma	Exclusion	Cluster	BF	RR	b	89% CI	р	Partial $\eta^2$	Raw effect
Trolley	Exclusion	Eastern	0.59	$2.20*10^{-2}, 0.64$	0.027	[-0.16, 0.19]	0.84	0.000	0.11
-		Southern	9.35	$2.75*10^{-2}, 0.2$	-0.250	[-0.35, -0.09]	0.002	0.014	-1.00
		Western	$1.54*10^{11}$	$5.80*10^{-5}, 1.80*10^{3}$	-0.306	[-0.36, -0.24]	<.001	0.019	-1.23
	Include familiar	Eastern	2.85	$2.50*10^{-2}, 1.35$	-0.213	[-0.33, -0.03]	0.031	0.008	-0.85
		Southern	$3.08*10^{6}$	2.23*10 <sup>-3</sup> , 60	-0.348	[-0.43, -0.25]	<.001	0.026	-1.39
		Western	$1.28*10^{30}$	<1.00*10 <sup>-5</sup> , 3.70*10 <sup>9</sup>	-0.292	[-0.33, -0.25]	<.001	0.018	-1.17
Speedboat	Exclusion	Eastern	0.43	4.60*10 <sup>-2</sup> , 0.69	-0.007	[-0.17, 0.2]	0.959	0.000	-0.03
		Southern	0.36	$5.10*10^{-2}, 0.65$	0.028	[-0.12, 0.16]	0.794	0.000	0.11
		Western	222	3.60*10 <sup>-2</sup> , 1.15	-0.160	[-0.22, -0.08]	<.001	0.005	-0.64
	Include familiar	Eastern	0.42	$4.50*10^{-2}, 0.6$	0.010	[-0.14, 0.16]	0.926	0.000	0.04
		Southern	1.13	3.20*10 <sup>-2</sup> , 0.94	-0.132	[-0.23, 0.01]	0.097	0.002	-0.53
		Western	$4.75*10^{7}$	6*10 <sup>-4</sup> , 75	-0.152	[-0.19, -0.11]	<.001	0.005	-0.61

1199 Note. BF = Bayes Factor, RR = Robustness Region of the prior

#### **Table 4**

1202 Individualism/collectivism associations with the interaction between personal force and

- *intention on moral judgments (Trolley dilemmas)*

		_	With fan	niliarity exclusio	n		No fa	miliarity exclusio	n
Dilemma	Variable	BF	b	89% CI	р	BF	b	89% CI	р
Trolley	Country-level collectivism	1.17	-1.13	[-3.17, 1.12]	0.405	2.17	-1.27	[-2.53, -0.11]	0.096
	H. Collectivism	1.66	-0.03	[-0.06, 0.01]	0.263	2.31	-0.03	[-0.05, 0]	0.096
	H. Individualism	0.70	0.00	[-0.04, 0.04]	0.921	0.94	0.02	[-0.01, 0.04]	0.325
	V. Collectivism	0.88	0.00	[-0.03, 0.04]	0.988	0.71	-0.01	[-0.03, 0.01]	0.538
	V. Individualism	0.72	-0.02	[-0.05, 0.02]	0.451	0.45	-0.01	[-0.03, 0.01]	0.607
Speedboat	Country-level collectivism	0.91	0.66	[-1.43, 2.9]	0.631	0.66	-0.32	[-1.61, 0.83]	0.684
	H. Collectivism	3.11	-0.04	[-0.08, 0]	0.114	0.91	-0.01	[-0.04, 0.01]	0.396
	H. Individualism	1.11	-0.01	[-0.05, 0.03]	0.611	0.70	0.00	[-0.02, 0.03]	0.852
	V. Collectivism	1.53	0.02	[-0.01, 0.06]	0.311	0.96	0.01	[-0.01, 0.04]	0.357
	V. Individualism	0.70	0.00	[-0.04, 0.03]	0.952	0.54	0.01	[-0.01, 0.03]	0.590

#### 1206 Table 5

Exclusion	Cluster	BF	t	df	р	Cohen's d	Raw effect	89% CI
Exclusion	Eastern	35.5	-3.13	159.97	0.002	0.41	0.99	[0.34, 1.36]
	Southern	$4.29*10^{6}$	-6.00	214.10	<.001	0.64	1.47	[0.99, 1.78]
	Western	$1.95*10^{15}$	-8.90	571.04	<.001	0.70	1.46	[1.17, 1.7]
Include familiar	Eastern	$6.05*10^2$	-3.93	234.76	<.001	0.40	0.91	[0.49, 1.2]
	Southern	$5.29*10^{13}$	-8.63	499.67	<.001	0.61	1.34	[1.04, 1.55]
	Western	$3.3*10^{34}$	-12.84	1278.97	<.001	0.64	1.33	[1.15, 1.47]
No exclusion	Eastern	30.6	-3.07	1060.61	0.002	0.17	0.39	[0.18, 0.57]
	Southern	$1.61*10^{14}$	-8.46	1421.86	<.001	0.40	0.89	[0.7, 1.04]
	Western	$2.89*10^{26}$	-11.01	2999.62	<.001	0.34	0.72	[0.62, 0.82]

*The effect of intention on moral dilemma judgements (Trolley dilemmas)* 

#### 1214 Table 6

1215 The effect of intention on moral dilemma judgements (Speedboat dilemmas)

Exclusion	Cluster	BF	t	df	р	Cohen's d	Raw effect	89% CI
Exclusion	Eastern	10.6	-2.67	192.91	0.008	0.35	0.78	[0.2, 1.12]
	Southern	$2.81*10^{5}$	-5.51	407.77	<.001	0.54	1.06	[0.68, 1.3]
	Western	$3.15*10^{9}$	-7.23	327.02	<.001	0.54	1.09	[0.81, 1.31]
Include familiar	Eastern	$3.83*10^4$	-4.99	319.39	<.001	0.48	1.03	[0.64, 1.3]
	Southern	$9.55*10^{6}$	-6.10	872.90	<.001	0.41	0.81	[0.57, 0.99]
	Western	$2.51*10^{16}$	-8.77	769.66	<.001	0.43	0.84	[0.68, 0.98]
No exclusion	Eastern	29.6	-3.06	1062.72	0.002	0.17	0.38	[0.18, 0.56]
	Southern	$1.83*10^{7}$	-6.12	1400.39	<.001	0.29	0.60	[0.43, 0.74]
	Western	$2.42*10^{12}$	-7.65	3006.15	<.001	0.23	0.47	[0.37, 0.56]

#### Figure 1

1224Results on Trolley and Speedboat dilemmas in Study 1 (effect of personal force) with all1225exclusion criteria applied (A,C) and including familiar participants (B,D). Error bars are122695% Confidence Intervals around the mean. Scale ranged from 1 (completely unacceptable)1227to 9 (completely acceptable). In the trolley problem n = 1,569 when all exclusion criteria is1228applied, and n = 3,524 when the familiarity exclusion not applied. In the speedboat dilemma,1229n = 1,426 when all exclusion criteria is applied, and n = 3,295 when the familiarity exclusion1230not applied.

## Figure 2

# 1234Results on Trolley and Speedboat dilemmas in Study 2 (personal force and intention1235interaction) with all exclusion criteria applied (A,C) and including familiar participants1236(B,D). Error bars represent 95% Confidence Intervals. Scale ranged from 1 (completely1237unacceptable) to 9 (completely acceptable). In the trolley problem n = 3,984 when all1238exclusion criteria is applied, and n = 9,844 when the familiarity exclusion not applied. In the1239speedboat dilemma, n = 3,513 when all exclusion criteria is applied, and n = 9,006 when the1240familiarity exclusion not applied.

#### Figure 3

1245 Correlation between country-level collectivism and the Eta squared effect size of the
1246 interaction between personal force and intention with all exclusion criteria applied (left
1247 panel) and including participants familiar with the trolley problem (right panel). The size of
1248 the circles indicate the size of the sample in a given country. Blue line is the weighted
1249 regression line.
1250

#### Figure 4

1252 Correlation between country-level collectivism and the Eta squared effect size of the

- including familiar participants (right) on the speedboat problem. The size of the circles indicate the size of the sample in a given country. Blue line is the weighted regression line.

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#### A Trolley problem – all exclusion criteria applied

No personal force

Personal Force

No personal force

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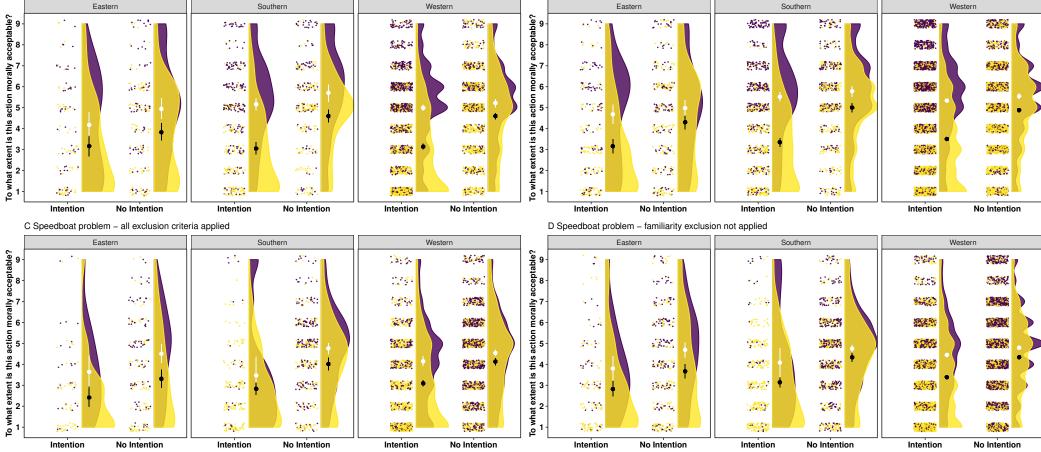
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B Trolley problem – familiarity exclusion not applied

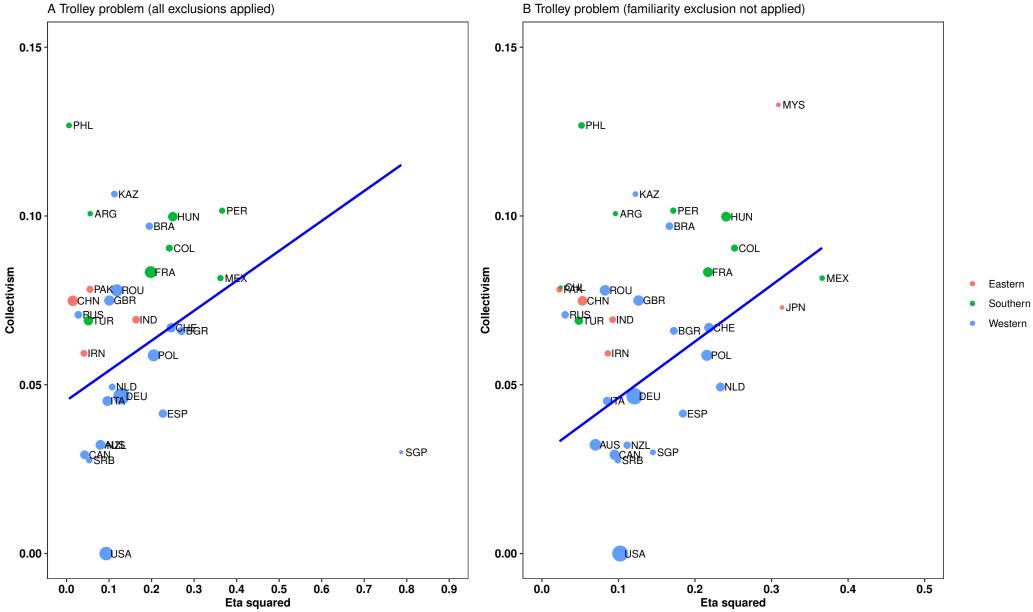
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B Trolley problem - familiarity exclusion not applied

#### A Trolley problem - all exclusion criteria applied

No personal force + Personal Force



B Trolley problem (familiarity exclusion not applied)

